

# GRAIN & FEED JOURNALS

## CONSOLIDATED

*A Merger of Grain Dealers Journal, American Elevator & Grain Trade, Grain World and Price Current-Grain Reporter*

Vol. XCVIII, No. 10

Chicago 4, Ill., U. S. A., May 28, 1947

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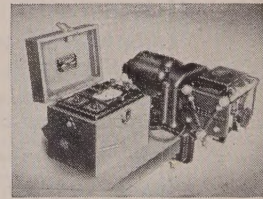
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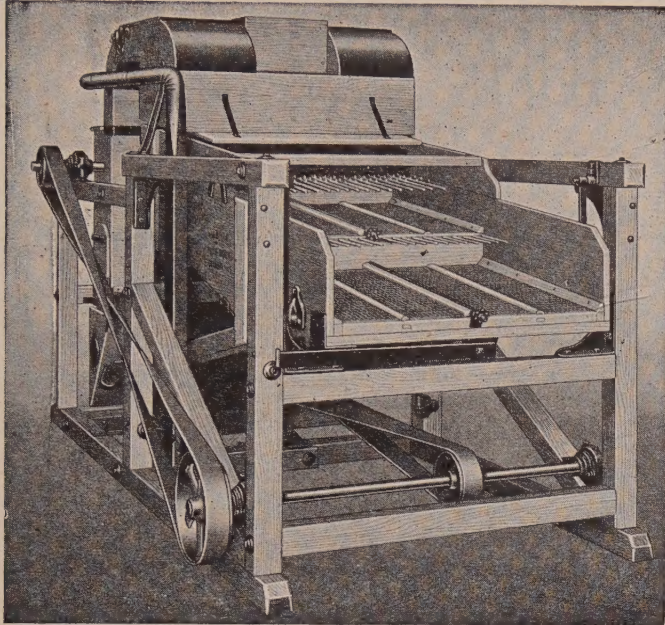
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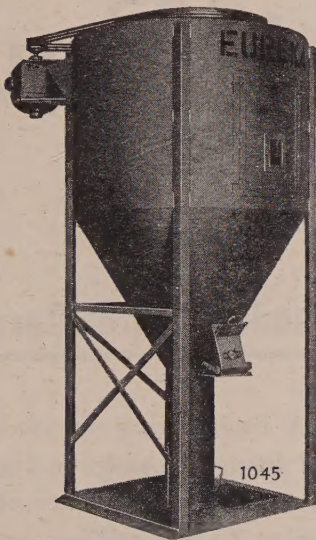
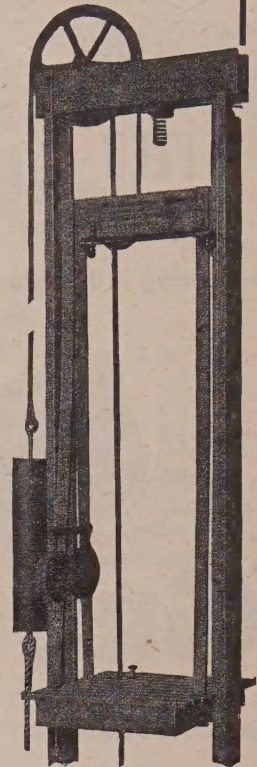


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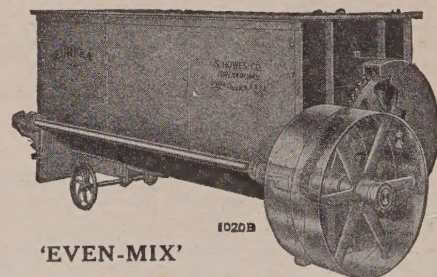
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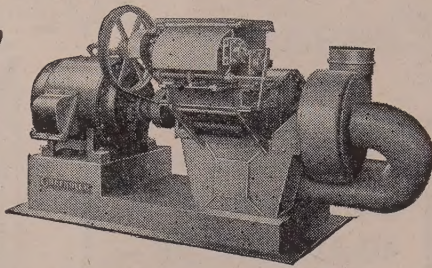
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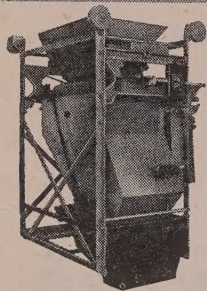
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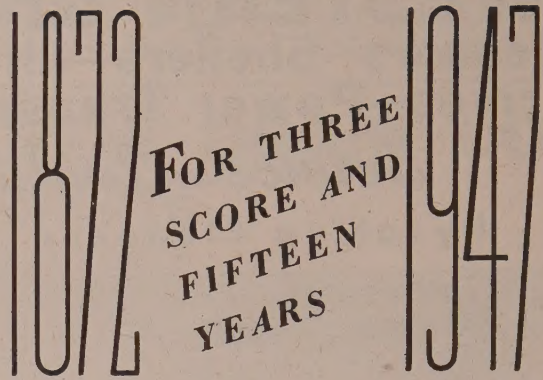
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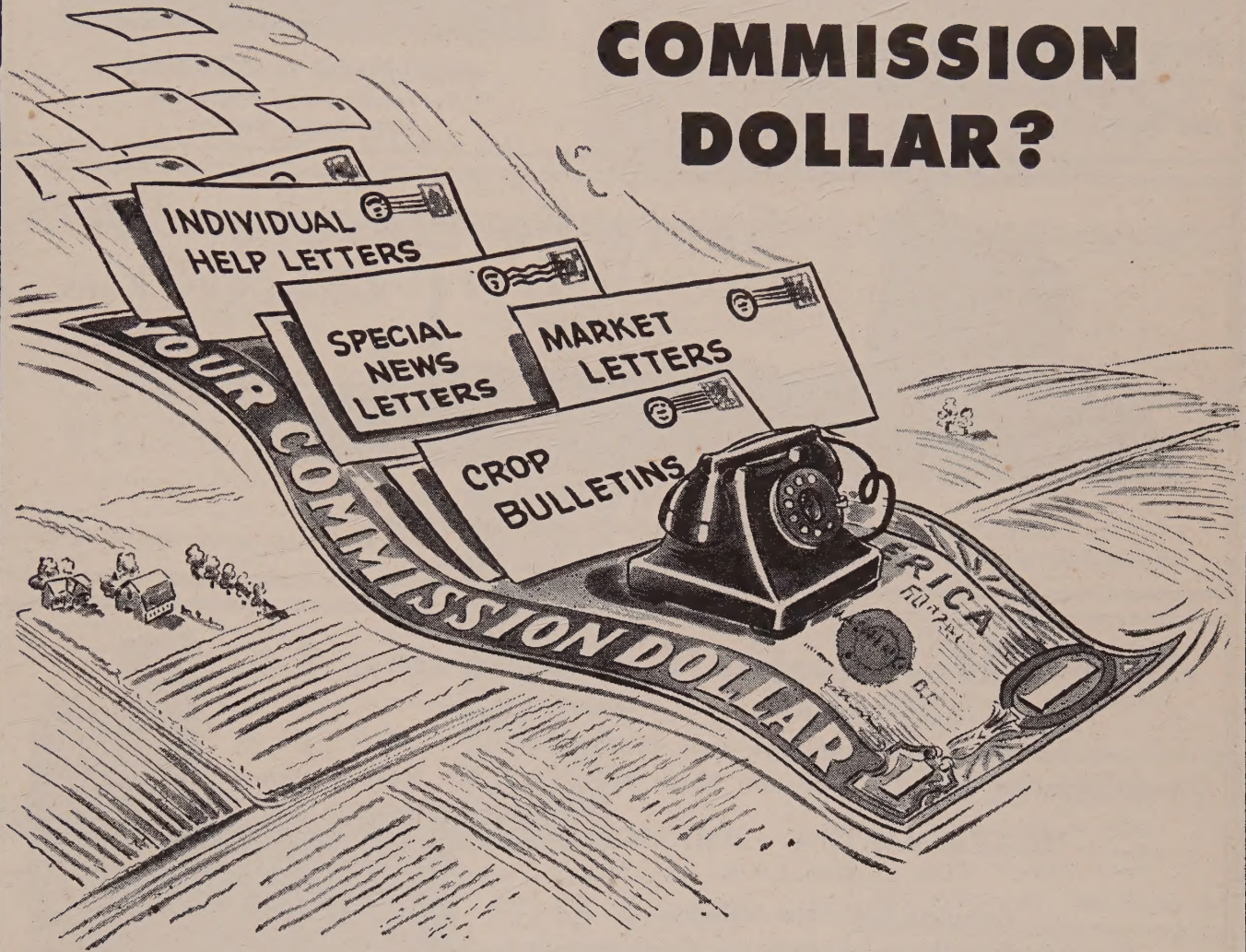
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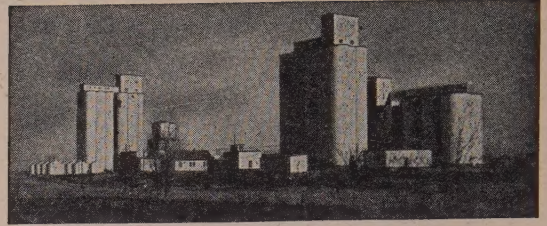
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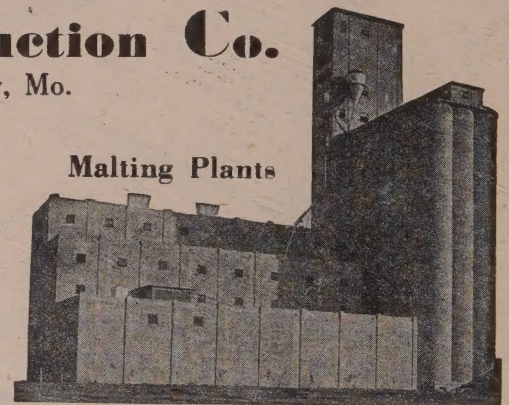
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Designed and constructed by us.

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1844 — 1946

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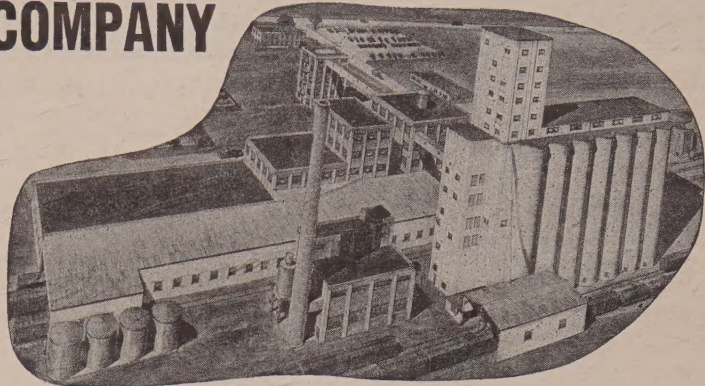
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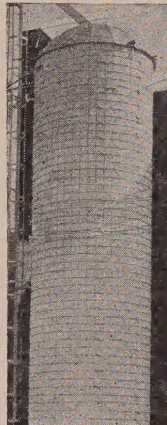
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**FOR SALE**—Grain Elevator & Feed Plant operated in Texas. 60,000-bu. capacity. Grain prospects good. Address 95H11, Grain & Feed Journals, Chicago 4, Ill.

**FOR SALE**—Central Illinois Grain Elevator in heart of grain belt on Pennsylvania Railroad. Total storage capacity 70,000 small grain and ear corn. Address 95G3, Grain & Feed Journals, Chicago 4, Illinois.

**FOR SALE**—20,000 bushel capacity Grain Elevator in northwestern Ohio, grain dryer, 1946 dump body Ford truck. On R. & O. railroad siding. Now operating. David Finkle, Milton Center, Ohio.

**FOR SALE**—Central Ohio, Grain Elevator with sidelines. Rare opportunity to buy a fine business and will pay for itself in three years. Address 95K11, Grain & Feed Journals, Chicago 4, Illinois.

**FOR SALE**—2 leg Elevator, 15,000 grain storage, 1600 corn storage, 2 one ton feed mixers, hammer mill, two 1,000 lbs. scales, 22 ton truck scales, coal loader, office and fixtures, 6 room semi-modern house. Did \$270,000 business in 1946, price \$20,000, and invoice stock. Located on 3½ acres in grain and stock belt in Darke Co., Ohio. Ebeling Realty Co., 161 N. Broadway, Greenville, Ohio.

**FOR SALE**—Elevator doing 800,000 bushel grain business, 60 car coal, 300 car hay and straw, six trucks, large warehouse, new office with 40 foot scales, modern six room house, best location in Grain Belt; price \$60,000. Terms to reliable party.

A UNIT of three Elevators located within a radius of 30 miles doing a very fine business. \$110,000 with terms. Reason for selling ill health. Russell Kuhlman, Realtor, P.O. Box 293, Auburn, Indiana.

## HELP WANTED

**WANTED**—Man 25 to 40 who knows Hybrid Seed Corn, can sell corn and establish agencies. Kelly Seed Co., San Jose, Ill.

**WANTED**—Manager for branch elevator of progressive Illinois grain firm. Good proposition for right man. Ipava Farmers Elevator Company, Ipava, Illinois.

**SALESMAN WANTED.** Old established firm needs man to cover on exclusive basis one middle western state, selling testing equipment and other supplies to elevators and seed houses. Start as soon as possible. Will pay salary, expenses and commission. Amount of earnings limited only by ability to sell. Write, giving experience, full details. Seedburo Equipment Co., 720 Converse Bldg., Chicago 6, Ill.

## SITUATION WANTED

**SITUATION WANTED**—As Manager of an elevator in Central or Northeastern Illinois. I have had 15 years' experience and will be available about July 1st. Address 95H5, Grain & Feed Journals, Chicago, Ill.

**SITUATION WANTED**—As manager of an elevator in Nebraska, Kansas or neighboring states. Successfully operated 130,000 bu. elevator for past year and a half. 24 years of age. Ambitious with good references. Address 95K4, Grain & Feed Journals, Chicago 4, Ill.

**BATES**

*Grain Company*  
COARSE GRAIN  
MERCHANDISERS & BROKERS  
Board of Trade Bldg. Kansas City, Mo.

## SITUATION WANTED

**SITUATION WANTED**—As second man in elevator and feed business. Am young, ambitious, and have had experience in building and operating a country elevator. Good references. Want a chance to work into managership. Available at once. Address 95K3, Grain & Feed Journals, Chicago 4, Ill.

## MACHINES FOR SALE

**CORN CUTTER & Grader**—has motor—used very little. 95E3, Grain & Feed Jnl's., Chicago.

**FEED MIXER**—One-ton floor level feed; has motor good as new. Write 95E4, Grain & Feed Journals, Chicago 4, Ill.

**HAMMER MILL** with 25-HP motor and all attachments. Priced to sell. Write 95E5, Grain & Feed Journals, Chicago 4, Ill.

**FEED MIXER** for sale, has motor, and a late machine. Need space. Will sacrifice. Write 95E6, Grain & Feed Journals, Chicago 4, Ill.

When you are in the market for new or used mill machinery—Electric Motors, or any other equipment, write J. E. Hagan Mill Machinery 1522 E. High St., Jefferson City, Mo.

**FOR SALE**—One used Dixie 20-24 Hammermill, with fan and with direct connected 40 HP. motor, all mounted on cast iron base, located Ohio. Address 95K5, Grain & Feed Journals, Chicago 4, Ill.

## MILL EQUIPMENT

2 Nordyke Cylinder separating Reels 2'8"x8'.  
1 Bron Dust Reel No. 2-36".  
1 Dust Collector, sack type, Prinz and Rou.  
1 Richardson 125 lb. Baggage Scale, J-55.  
1 Lot steel and wood Pulleys, assorted sizes.  
2 Cypress Wood Tanks 3' diameter x 5' deep.  
1 Gruendler HER-8 bar type Hammermill with 25 HP. 3 phase AC. 220 V Motor.  
Address 95H9, Grain & Feed Journals, Chicago 4, Illinois.

93 Pieces of Seamless Steel Tubing, 6¼ inch O.D. by ¼-inch wall.  
4 Pieces of Seamless Steel Tubing, 6½ inch O.D. by 10 gauge wall.  
22 Pieces of Seamless Steel Tubing, 6½ inch O.D. by 12 gauge wall.  
All of the above in approximately 13' 6" lengths with plain ends. All new material. Price with plain ends \$1.00 per foot. Add 40 cents per foot for flanged ends for coupling.  
R. R. Howell Co., Minneapolis, Minnesota

## MACHINES FOR SALE

**FOR SALE**—Steinlite Electric Moisture Tester with all necessary equipment, used very little, \$200.00. Clem Mill & Gin Company, Malvern, Arkansas.

**FOR SALE**—Model L Case Engine in good shape and 16" Bauer Hammermill in good shape with screens and new set of hammers. \$450.00 for both. Fordville Co-op Marketing Ass'n, Fordville, No. Dak.

**FOR SALE**—1 New Heil Dryer complete with Fire Brick.

1—New 200 HP., 60 cycle, 3 phase, 440 volts, Burke Motor, starter and ammeter. Address 95J5, Grain & Feed Journals, Chicago 4, Ill.

**FOR SALE**—75 HP. Gruendler Grinder. Peerless type 3 S22, 75 HP. direct drive motor complete with starter, collector, base, crusher, etc. Brand new in original crate. Priced reasonable. Amount under new cost price. Allison & Co., Box 712, Bloomington, Ill.

**FOR SALE**—New A-C Roller Mills from cancelled contract.

One 9 x 30" two-pair high.

One 10 x 42" two-pair high.

Also one size 120 Meal Cooler.

Address 95K6, Grain & Feed Journals, Chicago 4, Illinois.

**FOR SALE**—40 HP. General Electric Motor 3 phase with 50 HP. Compensator, also Kelly Duplex Hammermill with dust collector and magnetic separator. Will sell together or separately. All in good shape. Gillespie Co-op Farmers Elevator Co., Gillespie, Ill.

**FOR SALE**—1 No. 2-8 section Plansifter.

2—Alsop Agitators

2—No. 1 Buckleys

Reels, Rolls, Dust Collectors, Three High Mills.

Ask for Any Equipment You Need. May Have.

T. A. McWilliams, 1460 South Second Street, Louisville 8, Ky.

**MACHINERY & MOTORS**—½ to 150 HP. electric motors in stock open and dust proof, also gear-heads. Air Blast Car Loaders, Power Shovels, Truck Hoists, Batch Mixers, Corn Cutters and Graders, Cleaners, Pellet Crumblers, Shellers, Hammer Mills, Attrition Mills, Molasses, etc.

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Name of Firm.....

Capacity of Elevator.....

Post Office.....

..... bus.

State.....

Use Universal Grain Code and reduce your Tolls



## MACHINES FOR SALE

**FOR SALE**—One portable rubber mounted cylinder Corn Sheller, located at Solomon, Kans. Shellabarger Mill & Elevator Co., Salina, Kans. Attention: Mr. A. F. Friesen, Manager, Elevator Department.

## ATTRITION FEED MILLS

1—Rebuilt Bauer 24-inch Double Head Mill in excellent condition with 1 40-H.P. compensating starter \$500.00. Same mill with 2 new 20-H.P. compensating starters \$730.00.

1—New Diamond 24-inch Double Head Mill with 2 25-H.P. compensating starters \$1900.00. All quotations f.o.b. Minneapolis, subject to prior sale.

R. R. Howell Company Minneapolis, Minn.

**FOR SALE—CAR LOADERS, Air Blast.** One Ton Vertical Batch Mixers; One Emerson Cylinder Wheat Separator; Boss Car Loader; Corn Cutter; Two-Twenty Inch Eureka Aspirators; One—24" Beall Aspirator; One—10"x30" Nordyke & Marmon Dbl. Roller Mill; Nine 15"x30" Crimping or Flaking Rolls, only; One—2000 bu. Howe Elevator Hopper Scale; One Roscoe Ajax Oat Huller.

J. E. Hagan Mill Machinery  
1522 East High Street Jefferson City, Mo.

## MACHINES FOR SALE

**FOR SALE**—Conveyors, including Floor-to-Floor Conveyors, \$395.00; Bag and Box Pilers, \$530.00; 15 ton Truck Scales, \$450.00; 20 ton Truck Scales, \$510.00. Immediate delivery. Parts for all scales. Motors, Conveyor Belting, Casters, Bearings. Bonded Scale Co., 120 Bellview, Columbus, Ohio. Phone GA 5712; UN 2832 evenings.

**FOR SALE**—1 Steinitz Moisture Tester, No. 99 Gram Scale, never used. \$225.00.

One No. 15 Western Whse. Sheller RH with Hyatt bearings, never used, \$100.00.

One Frosberg No. 10 Gravity Separator with steel deck, capacity 4,000 lbs. per hr., with 5 HP. single phase 220 v., G.E. motor, used only to process 600 bags corn. One 12 ft. Frosberg elevator leg with 4" belt, 1/2 HP. MW. single phase motor. Two steel tanks on legs, 1 tank has Newell's OK Bagging Scale with under and over indicator attached, other tank supplies corn to separator, capacity of tank about 40 bags each. This is a complete cleaning unit. All above f.o.b. Muskogee, Oklahoma.

Going Out of Business  
Contact Goble & Goble, 750 W. Broadway,  
Muskogee, Oklahoma.

## MACHINES WANTED

**WANTED**—Ellis Grain Dryer. Good condition. McPherson Seed & Rice Dryer, McGehee, Arkansas.

**WANTED TO BUY**—Richardson Scales, Bag Closing Machines and other good MILL, FEED & ELEVATOR EQUIPMENT.

J. E. Hagan Mill Machinery  
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**FOR SALE**—1-50 HP. F. & M. T. E. F. C. 3 phase—220/440 V 1800 RPM. New Motor.

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**FOR SALE**—5 HP TEFC Motors—6—800 amps. 220 volt entrance switches 400 amps. and 600 amps. entrance switches. Distribution panels both 220 volt and 440 volt, available from stock. D. E. Hughes Company, Hopkins, Mich.

## ELECTRICAL MACHINERY

Large stock of motors and generators, A.C. and D.C., new and rebuilt, at attractive prices. Special bargains in hammermill motors 25 to 100 hp., 1,200 to 3,600 rpm. Send us your inquiries. Expert repair service.—B. M. NUSSBAUM & CO., Ft. Wayne, Ind.

## MOTORS WANTED

**WANTED**—Gear Motor 2 HP. Integral type, parallel style, 35 to 100 RPM output. New or used. Will pay premium. Send dimensions. Ross Machine & Mill Supply, Inc., 10 N.W. 16th, Oklahoma City, Oklahoma.

## ENGINES FOR SALE

**FOR SALE**—Steam Engine: In excellent condition: Old Model: "Huston and Starwood Gamble Company, Cincinnati" inscribed, Horse Power—100. Eshelman Feed, Inc., Washington C. H., Ohio. Phone 2591.

## SCALES FOR SALE

**FOR SALE**—One 34' x 10' concrete deck, twenty-five ton Winslow Scale. Inquire Catlin Grain Co., Catlin, Illinois.

**FOR SALE**—Ten ton Fairbanks truck scale. Can be seen in operation. Reason for sale, too small for business. Lowell Grain & Hay Co., Lowell, Indiana.

## POPCORN FOR SALE

**FOR SALE**—POP CORN: Hundreds of retail seed stores everywhere are now selling our Bulk Pop Corn. They have found that their trade will buy and buy Bulk Pop Corn that is guaranteed to pop. We specialize in selling seed stores bulk pop corn in three varieties—Giant Hybrid Yellow, Baby Golden and Japanese Hullless. Write us a card and we will send you a plan whereby you can become the Headquarters for Pop Corn in your city. The Indiana Pop Corn Co., Muncie, Ind.

## SOYBEANS FOR SALE

**FOR SALE**—Soy Beans, certified No. 1 Ottawa Mandarin, 95% germination, \$4.50 per bu., also uncertified at \$4.20 per bu. F.O.B. our plant, bags extra. Minnesota Falls Co-op. Elev. Ass'n, Granite Falls, Minn.

## SEED STORE FIXTURES

**FOR SALE**—Seed Store Fixtures, Bins, Cabinets. Walkerbilt, Penn Yan, N. Y.

## OFFICE EQUIPMENT

**FOR SALE**—One cast iron office safe approximately 4 feet by 6 feet outside, approximate weight, 6,000 pounds. In good condition for fire protection. Cutter door and inner compartment have combination locks. Price on request basis f.o.b. Buhler, Kans. The Buhler Mill & Elevator Co., Buhler, Kansas.

## SAMPLE ENVELOPES

**SAMPLE ENVELOPES**—SPEAR SAFETY for mailing samples of grain, feed and seed. Made of heavy kraft paper, strong and durable; GRAIN size 4 1/2 x 7 inches \$2.60 per hundred, or 500, \$12.00 plus postage. SEED size 3 1/2 x 5 1/4 inches, \$2.15 per hundred, or 500, \$8.75 plus postage. Grain & Feed Journals, 327 S. La Salle St., Chicago 4, Ill.

## Your Errors

How many costly errors do YOU make every day, when trying to reduce pounds to bushels, you are interrupted by a telephone call or a casual caller asks for a bid on his grain?

The last word in Clark's Direct Reduction Grain Tables is a combination of our popular 7-card set, Form 3275 Spiral and our new Truck Loads to Bushels, Form 23,090 Spiral which reduce by 10 pound breaks any weight of grain from 600 to 23,090 pounds to bushels of 32, 48, 56, 60, 70 and 75 lbs.

Carefully printed from large clear type, with jet black ink, showing the bushels directly beside the weight of grain reduced and distinctly separated by rules and spaces so as to prevent errors in reading. The most practical, the most helpful grain reduction tables ever published. Their use will return their cost every day of the busy season in labor and time saved and errors prevented.

The spiral binding keeps the cards flat, in regular sequence, and prevents the exposure of more than one weight unit at a time so it is easy to keep wide open on the table for the grain being received. Both sets of tables are printed on heavy six ply tough check of durable quality, 11x13 inches with marginal index.

## Direct Reduction Grain Tables

32 lbs. per bushel—OATS

Weight (lbs.)	Bushels	Weight (lbs.)	Bushels	Weight (lbs.)	Bushels	Weight (lbs.)	Bushels
600	18.75	1000	31.25	1400	43.75	1800	56.25
610	18.91	1010	31.46	1410	43.96	1810	56.46
620	19.06	1020	31.67	1420	44.17	1820	56.67
630	19.22	1030	31.88	1430	44.38	1830	56.88
640	19.38	1040	32.09	1440	44.59	1840	57.09
650	19.54	1050	32.30	1450	44.80	1850	57.30
660	19.70	1060	32.51	1460	45.01	1860	57.51
670	19.86	1070	32.72	1470	45.22	1870	57.72
680	20.02	1080	32.93	1480	45.43	1880	57.93
690	20.18	1090	33.14	1490	45.64	1890	58.14
700	20.34	1100	33.35	1500	45.85	1900	58.35
710	20.50	1110	33.56	1510	46.06	1910	58.56
720	20.66	1120	33.77	1520	46.27	1920	58.77
730	20.82	1130	33.98	1530	46.48	1930	58.98
740	20.98	1140	34.19	1540	46.69	1940	59.19
750	21.14	1150	34.40	1550	46.90	1950	59.40
760	21.30	1160	34.61	1560	47.11	1960	59.61
770	21.46	1170	34.82	1570	47.32	1970	59.82
780	21.62	1180	35.03	1580	47.53	1980	60.03
790	21.78	1190	35.24	1590	47.74	1990	60.24
800	21.94	1200	35.45	1600	47.95	2000	60.45
810	22.10	1210	35.66	1610	48.16	2010	60.66
820	22.26	1220	35.87	1620	48.37	2020	60.87
830	22.42	1230	36.08	1630	48.58	2030	61.08
840	22.58	1240	36.29	1640	48.79	2040	61.29
850	22.74	1250	36.50	1650	49.00	2050	61.50
860	22.90	1260	36.71	1660	49.21	2060	61.71
870	23.06	1270	36.92	1670	49.42	2070	61.92
880	23.22	1280	37.13	1680	49.63	2080	62.13
890	23.38	1290	37.34	1690	49.84	2090	62.34
900	23.54	1300	37.55	1700	50.05	2100	62.55
910	23.70	1310	37.76	1710	50.26	2110	62.76
920	23.86	1320	37.97	1720	50.47	2120	62.97
930	24.02	1330	38.18	1730	50.68	2130	63.18
940	24.18	1340	38.39	1740	50.89	2140	63.39
950	24.34	1350	38.60	1750	51.10	2150	63.60
960	24.50	1360	38.81	1760	51.31	2160	63.81
970	24.66	1370	39.02	1770	51.52	2170	64.02
980	24.82	1380	39.23	1780	51.73	2180	64.23
990	24.98	1390	39.44	1790	51.94	2190	64.44
1000	25.14	1400	39.65	1800	52.15	2200	64.65

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SEE DIRECT REDUCTION TABLES 600 TO 12,000 LBS.

32

48

56

60

70

75

**Form 3275 Spiral** includes tables giving direct reductions of any weight of grain, from 600 to 12,090 lbs. to bushels of 32, 48, 56, 60, 70 and 75 lbs. by 10 pound breaks. This set of Clark's Direct Reduction Grain Tables weighs 2 lbs. Price \$2.70, plus postage. Order 3275 Spiral.

**Truck Loads to Bushels.** Just what you have been wanting. Now let the big trucks come, so you can determine with a glance the number of bushels and pounds over in each load truck delivers. These Tables continue the reductions made by Form

3275, and have a range from 12,100 to 23,090 pounds. Reductions are by 10 pound breaks into bushels of 32, 48, 56, 60, 70 and 75 lbs. Shipping weight, 2 lbs. Price \$2.70 plus postage. Order No. 23,090 Spiral.

A combination of Form 23,090 Spiral, with Form 3275 Spiral shows complete reduction of all grains specified in a range from 600 to 23,090 pounds. Shipping weight 3 lbs. Price \$5.00, plus postage.

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# GRAIN & FEED JOURNALS

CONSOLIDATED

INCORPORATED

327 S. La Salle St., Chicago 4, Ill., U. S. A.  
Charles S. Clark, Manager

A merger of  
GRAIN DEALERS JOURNAL  
Established 1898

AMERICAN ELEVATOR &  
GRAIN TRADE  
Established 1882

THE GRAIN WORLD  
Established 1928

PRICE CURRENT - GRAIN REPORTER  
Established 1844

Published on the second and fourth Wednesdays of each month in the interests of better business methods for progressive wholesale dealers in grain, feed and field seeds. It is the champion of improved mechanical equipment for facilitating and expediting the handling, grinding and improving of grain, feeds and seeds.

SUBSCRIPTION RATES to United States, Canada and countries within the 8th Postal Zone, semi-monthly, one year, cash with order, \$2.00; single copy current issue, 25c.

To Foreign Countries, prepaid, one year, \$3.00.

THE ADVERTISING value of the Grain & Feed Journals Consolidated as a medium for reaching progressive grain, feed and field seed dealers and elevator operators is unquestioned.

Advertisements of meritorious grain elevator and feed grinding machinery and of responsible firms who seek to serve grain, feed and field seed dealers are solicited. We will not knowingly permit our pages to be used by irresponsible firms for advertising a fake or a swindle.

LETTERS on subjects of interest to those engaged in the grain, feed and field seed trades, news items, reports on crops, grain movements, new grain firms, new grain elevators, contemplated improvements, grain receipts, shipments, and cars leaking grain in transit, are always welcome. Let us hear from you.

QUERIES for grain trade information not found in the Journal are invited. The service is free.

CHICAGO 4, ILL., May 28, 1947

REPLACING of hydraulic presses by expellers in an oil mill at Cairo, Ill., marks progress in this industry.

CHECK on side lines to learn which are the slowest to move and the quickest in turnover. The margin on a slow mover may seem liberal, when in fact the smaller margin on another line will show a larger profit at the end of the year.

WHEAT may be exported to Europe instead of flour under plans being considered by the Washington administration. It is said the foreigners need the offal for feeding livestock, need the grinding to keep their mills in operation and the people will accept a higher extraction flour than the 72 per cent high grade product made in the United States. The change would give shippers of wheat more outlets abroad and for the lower grades. An advantage is that wheat can be shipped cheaply in bulk cargoes, while flour requires careful handling. The recent extraordinary advance in the price of millfeed seems to confirm the rumor.

DRYING grain at the country station saves paying freight on water, and often raises the grade given at terminal from No. 4 to No. 3 or better, simply by reducing the moisture content from 20 per cent to 17.5 or 15.5 per cent.

FEDERAL authority over shipments intrastate is broadly extended by the 8 to 1 decision of the Supreme Court of the United States May 19, holding that the Food, Drug and Cosmetics Act forbids false statements as to the contents of an article shipped within a state. The ruling applies only to merchandise falling within the Act, such as foods and drugs. In a parallel Act, the Federal Seed Act, the enforcement officials have confined their prosecutions hitherto to shipments crossing state lines. If the prosecuting attorneys take advantage of the new ruling seedsmen and feed manufacturers doing a local business will have to watch their step.

WITHDRAWAL by large company groups from the writing of grain insurance, as reported by a speaker at the recent meeting of the Panhandle Grain & Feed Dealers Ass'n has implications that are rather ominous. That losses proportionately on grain are less than on other commodities speaks well for the elevator operators who are doing their best to prevent fires. Look over the plant before locking up for the night. After a small fire has supposedly been extinguished post a watchman to see that it is put out when it starts up again.

## Discard "Area of Production"

The term "area of production" is not sacrosanct. It is merely a creation of the drafters of the Fair Labor Standards Act. Having fallen so far short of assuring the servants of the farmer operating country elevators the favorable labor situation intended by Congress to benefit the farmer, all concerned would benefit by discarding area of production, population of town or number of workers in the plant as criteria exempting the operators from the provisions of the Wage and Hour Law.

Congress should write a new law, especially for country elevators, taking from the Administrator the burden of granting the exemption.

The new limitation could be very simple and easily understood, by nothing more than a provision that grain receiving plants taking in a specified percentage of their grain from vehicles loaded at a farm are exempt, regardless of any other consideration. What difference should it make whether the farmer receiving the service of the elevator was located 5 miles or 75 miles from the elevator? None at all. The question is simply: Is the plant serving directly the farmer? It must be doing so if 90 per cent of its receipts are directly from the farm.

FARMERS looking at the promising wheat crop are buying up the last of the government metal bins in Kansas.

FEARS that the alfalfa dehydrating business will be overdone are groundless, in view of the great value of this protein ingredient in poultry and other feeds.

IOWA STATE College economists should be cautioned against making statements that "pressure on corn prices will be downward as the crop season progresses." Iowa is one of the two greatest corn growing states in the Union; and the farmers grow corn to sell, so any professors who talk down the price of what they have to sell run the risk of becoming very unpopular. If the professors were good politicians they would take the opposite position, as true farmers' friends. If the price drops the professors who forecast lower prices will be accused of being in league with the short sellers. At any rate May 26 is too early to hazard a guess. Corn has just been planted, and not until some time in August can a dependable statement be made on the future price of the crop that is yet to be grown.

## Cheating the Farmer

The farmer who has to labor hard and for long hours to overcome unfavorable weather and the depredations of insects is not a man to be pushed around. He will not take it lying down.

The Governments of Canada, Argentina and France will soon learn that their policy of defrauding the grain grower will backfire, in diminished acreage and withholding from market.

The facts are that the Canadian Wheat Board allows the farmer at the country station only \$1.37 per bushel, in the present depreciated currency, actually much less than \$1 in pre-war sound money. Yet the Wheat Board charges \$2.83 per bushel for wheat sold abroad to countries other than Great Britain. Across the line at Minneapolis sales of No. 1 dark Northern spring are made at \$2.70 per bushel. Why should wheat be worth twice as much in Minnesota as in Manitoba?

In Argentina wheat growers are holding meetings to protest against the low price paid for their crop. A movement is on foot in favor of not harvesting the corn crop. The police have had to ban public meetings in the rural districts. The growers are aware of the fact that wheat for which the Government paid 15 to 17 pesos is now being sold at 45 pesos to Great Britain and Uruguay.

As a result of the government policy of holding down the price of wheat the peasants of France are holding their crop off the market; and the Government has gone to the extreme of threatening the people with being forced to eat bread with a large percentage of imported corn.



# 54th Annual Meeting of Illinois Dealers

H. E. MORGAN of Clifton called the 54th annual convention of the Illinois Grain Dealers Ass'n to order Wednesday afternoon, May 14 in the Pere Marquette Hotel, Peoria, with a fair attendance.

B. E. WRIGLEY, pres. of the Peoria Board of Trade, welcomed the visitors. He said Peoria is one of the finest spots for convening your convention.

"Peoria always has been a factor in serving the grain trade.

"Peoria has a grinding capacity of 40,000,000 bus. of corn a year.

"Now that government control is gone we all must devote more attention to the problems confronting us.

"The number of new cars delivered to the railroads now exceeds the number put out of service.

"Unless we open our eyes and follow the trend back to normal we might be caught short.

"Surpluses are showing up and it will be a job for salesmanship instead of order-takers.

"We are pleased that you are here with us in Peoria. Peoria has always been called a wide-open city." Applause.

Pres. Morgan made the following address.

## Pres. Morgan's Address

Mr. Wrigley, we want to thank you for your most cordial welcome. You, and your associates of the Peoria Board of Trade have never failed to make us feel at home. We are happy to be with you again.

This is our 54th annual convention. What is now known as the "Grain Trade" had its beginning in the early part of 1848, so that our Association, with 54 years of service, is one of the oldest organizations dedicated to efficient and economic handling of grain-food for the peoples of the world.

Since we met here a year ago, many changes have taken place in our business. We have had to meet new problems, growing from the unsettled, and unstable world in which we live.

Rehabilitation of our properties, badly worn during the war years, has been difficult because of the short supply of material and labor.

Periods of extreme car shortage had to be met by improvised transportation to keep our elevators available to the producer.

A clear definition of "area of production" in labor laws is very important to country elevator operators and our secretary has given much time to this problem.

About this time last year we were struggling with the 30c bonus, which was put on certain grades of corn. This proved impractical and unfair. A short time later it was removed and the ceiling was raised 25c a bushel, which was an improvement but still created dissatisfaction among the country elevator trade, and was followed by the black market and the itinerant trucker hauling grain direct from the farm. A little later the ceiling was removed entirely and we have spiraling prices and general confusion. Later in the fall the ceiling was removed on beans, after most of them had been marketed by the farmer, and this added still more grief to the grain man.

I am not recalling these events to bring back unpleasant memories, but to emphasize, that in spite of outside meddling and interferences, the grain trade continues to operate with a spirit of service.

Writers and speakers tell us we are entering a new era in which selfishness and greed will be replaced by a spirit of service to our fellow-man. They think the transition from the old to the new will call for drastic changes, both economic and political. The record of the country grain dealer over the last half-century is his assurance of a place in the future, whatever that future may hold in store.

Any man, whose character is worthy of notice, has the spirit of service as a cardinal principle in the conduct of his business. It is no new

thing to the grain trade.

The country grain dealer, aggressively optimistic, has every reason to look to the future with confidence.

## Sec'y Culbertson's Report

Since our last convention we have seen the ending of governmental directives and regulations, and are again free to operate our own business.

The past year has been one of the most successful ever experienced by the country elevators. It would be ideal if this experience could always prevail, but it is not likely it will and it behooves all country elevators to use caution in their operations from this time on that the earnings they have accumulated these past few years be retained.

THE WORK in the Secretary's office the past year has been almost as heavy notwithstanding the ending of government controls, and we have had the misfortune to lose a most able and capable assistant. Mr. Patzer, who has been with me for more than twenty years, was compelled to give up working due to the condition of his health.

The 1947 Directory of Grain Dealers of Illinois has been compiled, published and distributed as usual. This directory carried more advertising than any in the last twenty years, but the net profit was not much greater because of the increased cost of publication.

LEGISLATION.—Our chief interest has been in two measures before Congress, amendments to the Fair Labor Standards Act of 1938 and the Portal to Portal Act of 1947. The Fair Labor Standards Act of 1938 carried an exemption from its wage and hour provisions for the handlers of agricultural products located in the "area of production," as defined by the Administrator. The original definition exempted practically all country elevators. However, on Dec. 18, 1946, the Administrator re-defined the "area of production," and the new definition placed those country elevators located in a town or city of 2,500 population or within a mile of such town or city under the limitations of the Act. This has brought a goodly number of Illinois elevators under the limitations of the Act, which provides for a maximum work week of 40 hours, with time and one-half for all time worked in excess of 40 hours in any week.

The Portal to Portal Act, as finally agreed upon by the Conference Committee passed and sent to the President, contains the "good faith clause", protecting the country elevators against the Wage and Hour Administrator's errors. The country elevators of Illinois and the nation owe a debt of gratitude to our National Association for this.

ELEVATOR MANAGEMENT SCHOOLS.—At the convention a year ago Dr. L. J. Norton of the College of Agriculture, University of Illinois, suggested it might be advisable for the state grain and feed associations to interest themselves in the setting up of a school for the training of returned veterans in grain elevator management under the provisions of the G. I. Bill of Rights. Later Dr. Norton invited representatives of this Association, the Farmers Grain Dealers Association, the Illinois Feed Association, The Illinois Agricultural Association and the Bank for Co-operatives to meet in Urbana to consider such a training course. At this meeting was organized the Illinois Country Grain and Feed Institute, and a course of training was set up, which later was approved by the State Board of Vocational Training. More than 100 veterans have enrolled and the school is carried on under the very efficient direction of Mr. L. F. Stice of the College of Agriculture, University of Illinois. We are giving this school our whole-hearted support.

The shortage of box cars for grain loading

has been our chief headache throughout the greater part of this past year and still is.

Your Secretary spent much time and effort upon behalf of the shippers along the T., P. & W. R. R. that a resumption of rail service might be had. At long last this has come about.

The Association has a little more than maintained its membership, and its finances are some improved from that of a year ago.

## RECEIPTS

Balance on hand May 1st, 1946.....	\$ 752.25
Membership Dues.....	\$4,060.00
Directory Advertising .....	2,298.74
<b>Total .....</b>	<b>\$7,110.99</b>

## DISBURSEMENTS

Postage .....	\$ 288.63
Convention Expenses.....	131.68
Rent .....	100.00
Telephone & Telegraph.....	155.56
Office Supplies & Printing...	126.40
Directory .....	866.08
Dues to National Ass'n.....	125.00
Dues, Chamber Com. U.S.A.	15.00
Social Security Tax.....	36.00
Stenographic Help.....	1,200.00
Secretary's Expense .....	464.06
Secretary's Salary .....	2,400.00

**Total .....** **5,908.41**

Balance on hand May 1st, 1947..... \$1,202.58

This is the 30th time I have presented the Secretary's report, having been your Secretary now a little more than 29 years. I have endeavored down thru the years to serve you to the best of my ability. I cannot go on forever and the time has now arrived when you need a younger man who can and will render the service you should have, so I shall not be an applicant for the position again.

In leaving I want to thank each and every one of the members of this association for the many kindnesses and courtesies they have extended me and it is my hope that the years I have spent with the association may leave as pleasant recollections with you as they shall with me.

Mr. MORGAN: It has gotten to be a custom for the officers and directors of the Ass'n to let Mr. Culbertson carry the load.

T. A. VERRY's report as treasurer was read by Mr. Culbertson.

J. O. McCLINTOCK, pres. of the Chicago Board of Trade delivered an address on "What is the Chicago Board of Trade," which will be published later.

Dr. L. J. NORTON of Urbana, professor of agricultural economics at the University of Illinois, delivered an able address on "Agricultural Policies", giving a complete history of past governmental legislation to improve the condition of the farmer, and reason for failure.

He predicted that the federal government will continue to spend money for soil conservation. He advocated improving the soil by increasing the organic matter in the soil, using fertilizers only as a supplement.

"In some form we will have a parity program. The nature of the post-war program is not clear at this moment. Acreage control should not be applied. We will need export outlets. There is a tremendous drive to enact a farm program."

R. B. BOWDEN, Washington, D. C., executive vice pres. of the Grain and Feed Dealers National Ass'n delivered an address on "What's Ahead for the Grain Trade", which appears elsewhere, in the report of the meeting of Oklahoma dealers at Enid.

Pres. MORGAN appointed a nominating committee consisting of C. H. Stout, Gilman; L. B. Walton, Mayview; and Ray McCord, Farmer City.

RESOLUTIONS COMMITTEE: L. W. Railsback, Weldon; W. A. Webb, LeRoy; D. D. DeForest, Galesburg; Leslie Markwalder, Cisna Park, and Geo. E. Booth, Chicago.

## THE BANQUET

B. E. WRIGLEY acted as master of ceremonies at the banquet Wednesday evening in the Hotel Pere Marquette, when more than 300 sat down to a turkey dinner.



Entertainment of a very high order was furnished by that leading magician, Harlan Tarbell, who exhibited the unbelievable feats of masters of the art in China, India and Africa. Dr. Tarbell was a boyhood neighbor of Sec'y Culbertson, and now is famed the world over.

#### SATURDAY SESSION

Pres. Morgan introduced Curt H. Stout of Gilman as best informed on traffic questions. On his assigned topic of "The Grain Car Situation and Traffic Matters"

Mr. STOUT said: Another year has passed. One in which our traffic problems continued to be our main hurdle in the orderly movement of grain. Had it not been for the wide use of trucks, most of your grain elevators would have been blocked most of last fall and winter.

The Traffic Committee was not idle during the long emergency. Some 38 meetings with various rails, the A.A.R., and regulatory bodies were held in an effort to secure a fair distribution of available cars. Results were spotted. Some of our roads improved the service while others made little gains, and on a few lines car supply actually grew worse as our heavy movement increased.

AT A MEETING before the Executive Committee of the Shippers Advisory Board held in Chicago on March 28, 1947, the two state associations presented our urgent need of cars for the immediate movement of wet corn. This meeting was attended by Directors Railsback and Bridson of this Association and by Mr. Farlow, Sec'y of the Farmers Grain Dealers Association, accompanied by two of his hard pressed members, Mr. Ekiss, manager of Dalton City, and Mr. Brockman manager at Danforth.

Out of this meeting came assurances of prompt relief, and our car supply improved during April and continues thus far in May. Field work has slowed the movement of grain from farms, but we are hopeful the rails will recognize the slow-down for what it is, and have cars available for the after-planting demand.

Cars must be moved to the south-west for wheat in the very near future, therefore it is urged that all Illinois grain shippers use every effort to empty elevators as quickly as possible, particularly wet corn.

INDIANA shippers are concerned over the car supply during wheat movement, and your Committee has not lost sight of the fact that Illinois will need 8,000 cars for the initial movement of wheat at harvest time. We believe we will have consideration in the wheat harvest, but expect a short supply for other grains during that period.

In April some 4,000 new cars were put in service, and as I understand it, this is the first month that building has exceeded retirement. The rails expect to reach 10,000 new cars per month by July of this year. If such a rate could be maintained for several months, and this the programme of the car builders, our position next fall would be much different than November-December of 1946, when we could not get enough box cars to stay in the grain business on the railroads.

The over-all picture allows us to be more optimistic than a year ago.

Our Committee appreciates the cooperation we have had from the members of this Association during the past year and ask for your continued assistance in solving our mutual problems.

W. E. CULBERTSON: There has been a reduction in the margin set by the O.P.A. for some dealers. On the whole the margins were a lot better.

The opinion was expressed that it does take more than a cent a bushel to cover handling and leave any profit.

Mr. MORGAN: It is too bad that some spots under the O.P.A. started to work on less margin.

CHANGE IN DUES.—Mr. Culbertson explained that many state ass'ns have dues calling for additional payments for additional elevators when operated by the same firm, while Illinois calls for a single payment.

"If one firm has three elevators it gets the same benefits for each elevator on one payment."

"I recommend a charge in the dues for additional elevators."

N. R. PEINE of Minier moved that the dues be \$5.

CHAS. T. REES, Bradford, thought there might be some injustice.

Mr. CULBERTSON: We have several members in Illinois that pay a full membership for each elevator.

A motion was adopted that the dues be \$5 for each elevator, and another motion that the limit be \$50 to a line company.

The auditing committee reported the accounts correct.

L. W. RAILSBACK of Weldon reported the following resolutions, which were unanimously adopted:

#### RESOLUTIONS ADOPTED

##### Commend Grain Trade Council

The Illinois Grain Dealers Ass'n congratulates the National Grain Trade Council on its fine presentation this month, before the Congress, of a five point policy on a farm program which so nearly reflects the general national legislative policy of this State Ass'n. We commend the Council for a constructive presentation that also offered a strong plea for free markets under a free economy in America.

##### Fine Work of National Ass'n

The Illinois Grain Dealers Ass'n is proud of, and grateful for, the fine work of the Grain & Feed Dealers National Ass'n of which we are a part, in pressing to a successful conclusion, the so-called "god faith" clause in the portal to portal bill which became law on the first day of our 1947 convention, and which has removed from many of our country elevators operators the threat of "windfall" suits because of an error by the Wage-Hour Administrator in defining the "area of production" in the Fair Labor Standards Act of 1938.

##### Appreciation of Sec'y Culbertson

After almost thirty years of service, W. E. Culbertson, has seen fit to retire from his position as Secretary of the Illinois Grain Dealers Ass'n. In that thirty years "Ed" long ago ceased to be only a secretary and actually came to represent in his person the grain trade of his state. His aggressive deportment has always been a positive representation of the basic philosophy of his trade, and back of his forthright manner has always been a kindly heart that has lightened the job of all of us who have worked with him. We have known how his voice was always heard with respect in the national councils of the grain trade, and within the state we have known how he maintained calm leadership in the days when we most needed leadership. The name of W. E. Culbertson will be remembered in Illinois by another generation of grain dealers who will profit by the constructive work he has done. Thanks are offered to "Ed" Culbertson in the knowledge that perfunctory thanks are a poor measure of the affection and respect that we shall always bear him.

CURT H. STOUT of Gilman, chairman of the nominating committee, presented the following recommendations for officers and directors, and they were unanimously elected:

OFFICERS ELECTED: Pres., H. E. Morgan, Clifton; first vice pres., D. D. DeForest, Galesburg; second vice pres., E. E. Hamman, LeRoy; treas., Thos. A. Verry, Armington.

The five retiring directors were re-elected, as follows: H. C. Gring, Farmer City; N. L. Hubbard, Mt. Pulaski; Leslie Markwalder, Cissna Park; Chas. T. Rees, Bradford, and W. A. Webb, LeRoy.

#### PEORIA NOTES

The registration totaled 313.

T. R. Pentis rep. the Glidden Co., Chicago. Dean G. Daniels came from Sioux City, Ia. P. D. Vizard of Galesburg rep. Allied Mills, Inc.

J. W. Jefferson came all the way from Union City, Tenn.

Buffalo, N. Y., sent C. L. Constant of the Continental Grain Co.

Exhibits were made by the Friden Calculating Machine Co. and the Paul J. Hagerty Equipment Co.

R. B. Bowden, executive vice pres. of the Grain & Feed Dealers National Ass'n, came from Washington.

Indianapolis was represented by Ed K. Sheperd of the Cleveland Grain Co.; Claude M. Record; and Don Hart of the Early & Dabiel Co.

Champaign had Lewis P. and Verné W. Burtis; Wm. W. Froom; M. B. Hyde; M. C. Kabel; K. W. Stotler; H. A. Henricks of the Evans Grain Co., and C. R. Phillips of the Cleveland Grain Co.

Soybean processors were represented by Ed Rietman of the Drackett Co., Cincinnati; and Don Baughman, Willard Hart and Bob Ogles of the Central Soya Co., Gibson City; L. L. Michaels and N. P. Noble of Swift & Co., Champaign.

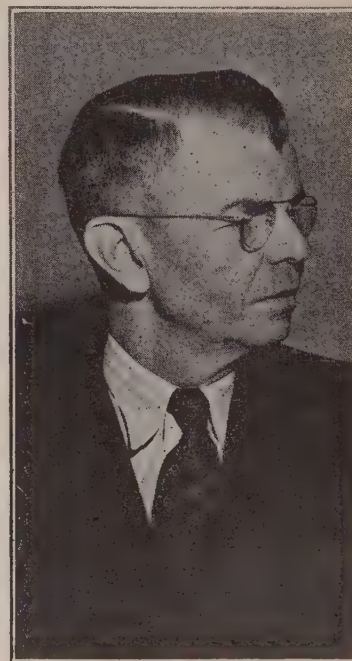
Fire insurance representatives were Jack McCann, Decatur, and J. D. Stevens, Mendota, both of the Grain Dealers Fire Ins. Co., Indianapolis, Ind.; and V. L. Parmentier, M. Riechers and A. R. Schroeder, of the Millers National Ins. Co., Chicago.

Springfield was on deck with Wm. J. Fernandez; Seth R. McClintick; H. A. Midden; Carl Schaefer; F. J. Weis; Alwin J. Ward; C. O. Gates of the Uhlmann Grain Co.; M. B. Hitzemann of Lowell Hoyt & Co.; Otto B. Langfelder and Eric Werdel both of Cargill, Inc.

From Bloomington came Paul E. Allison; A. M. Convis; Lawrence Farlow, sec'y of the Illinois Farmers Grain Dealers Ass'n; Albert Hoeffele; C. R. Hannie; Sam Keys; W. E. Martens; Elmer F. Messman; Herbert J. Moore; S. E. Nafziger, and W. B. Wallace.

The supply trade was represented by G. D. Heffron of the Union Iron Works, Decatur; R. A. Riggle, Clinton, of the Gruendler Crusher & Pulverizer Co., St. Louis, Mo.; C. A. Rodebaugh, Indianapolis, Ind.; J. J. Walsh of the Nitragin Co., Milwaukee, Wis.; A. J. Cook of Fairbanks, Morse & Co.

Decatur was ably represented by H. W. Glessner of the Baldwin Elevator Co., Ken Lowery of the Evans Grain Co.; Claude R. Amacher; R. E. Baer; R. G. Bowers, Joe Clark; O. B. Gulick; I. E. Harrod; H. J. Kapp; K. J. Maltas; W. C. McGuire; Fred H. Moser; E. E. Rice; D. S. Shellabarger; Richard L. Wood; W. Ted Ziegler.



Pres. H. E. Morgan, Clifton, Ill.



The St. Louis delegation included Ray Gutting, John T. O'Conner; Elmer H. Schwarz; Mack Shipley; F. J. Sommer; Ross A. Woolsey, Jr.; Roy A. Behrmann and Harry H. Savage of the Continental Grain Co.; H. L. Boudreau of the Service Grain Co.; Arthur Davis of Lowell Hoit & Co.; Donald W. Kleitsch of Cargill, Inc., and N. P. Nelson of the Terminal Grain Co.

Chicago grain receivers were numerous represented by L. R. Carpenter; Squire Cavitt; S. O. Gray; R. B. Jude; W. G. Moorehead, Jr.; Jas. P. Ryan; H. H. Schumacher; Bob Brennan; Jack Brennan; J. H. Summers; Dick Withrow; Glen S. Watkins; Quaker Oats Co. by Harold W. Cole, E. O. Brunke and Thos. A. McCullough; Uhlmann Grain Co., by G. B. Van Ness and H. A. Fisherkeller; Lowell Hoit & Co., by Carl E. Bostrom, Gus Klein and Virgil D. Wiese; Continental Grain Co., by William B. Lyons and J. O. McClintock, pres. of the Chicago Board of Trade; Lamson Bros. & Co., by Geo. E. Booth and Wm. Tucker.

LADIES in attendance were Nellie T. Allen of Allenton; Mrs. J. Harry Cox, Cerro Gordo; Mrs. W. E. Culbertson, Delavan; Mrs. Emmet Eckhoft, Brocton; Mrs. Don Hart, Indianapolis; Mrs. M. C. Kabel, Champaign; Mrs. Thelma Martens, Bloomington; Mrs. Elmer F. Mersman, Bloomington; Mrs. H. E. Morgan, Clifton; Mrs. Florence H. Peters, Gilman; Mrs. Russell Rodgers, Oakwood; Mrs. C. J. Roseman, Randolph; Mrs. Wm. P. Sterrenberg, Chatsworth; Mrs. Clarence Wilcockson, Williamsville; and Helen B. Waller, Maroa.

Illinois dealers in attendance were Ralph B. Allen, Allerton; Louis C. Abenbrink, Edwardsville; Ralph Arenz, Lstant; E. W. Abbott, Pekin; LeRoy Allison, Lincoln; W. F. Allison, Mason City; Isaac B. Barrett, Streator; Floyd Brown, Ipava; Henry Blessman, W. H. Boies, Gridley; Sam Bane, Clinton; Froman A. and Marion M. Beach, Jerseyville; John H. Braden, Wellington; Clyde Brittain, Saybrook; A. E. Ball, Fossiland; B. B. Bader, Vermont; John A. Bridson, Thawville;

Peter Christiansen, Dixon; Howard L. Carter, Gibson City; Sam Cobb, Clinton; R. L. Coomber, Freeport; Lionel Cox, Princeville; Harold O. Cays, Kempton; Charles H. Clark, West Chicago; J. Harry Cox, Cerro Gordo; D. D. DeForest, Galesburg; Verle G. Dollahan, Sullivan; Russell Delaney, Wapella; W. Howard Davenport, Jacksonville; H. M. and J. C. Dewey, Camp Grove; Frank Drendel, Paxton; R. W. Erdmann, Williamsville; Ernest J. Eckhoff, Brocton; Joe Edmunds, Lomax; Frank H. Ely, Gilman; Lester Fielding, Lincoln; Clark A. Fullerton, Tuscola; Louis A. Freehill, Melvin;

Chester J. Gerig, Flanagan; Walt Galloway, Gibson City; H. C. Gring, Farmer City; Everett E. Hamman, LeRoy; Bob Hogan, Seneca; Floyd M. Hendrichs, Lincoln; J. D. Harms, Richland; H. O. Hildebrande, San Jose; Bert Harris, Bradford; W. M. Herbst, Franklin Grove; B. G. Hauter, Morton; Henry Jakob, Secor; C. H. Jewsbury, Jacksonville; J. W. Johnson, Jr., Litterberry; Joe Johnston, Bradford; Edward B. Jechel, Emden; Frank Kelesath, Dana; A. C. Koch, Breese; Clark C. King, Pittsfield; Glenn Linder, Ancona; Robt. W. Leetch, Forrest; Ralph Lyon, Altona; F. A. Lyons, Havana; Robert B. Lyman, Niantic;

John McCluskey, Lstant; J. W. Mc Moldy, Gibson City; W. J. Mosiman, Mackinaw; John McLuckie, Streator; C. H. Miller, Piper City; Paul W. McKay, Gridley; W. E. Munson, Minier; H. E. Morgan, Clifton; Bruce Miller, Brocton; Bob Mullen, Farmer City; Vern L. Marks, Kempton; Leslie Markwalder, Cissna Park; Homer J. Miller, Cerro Gordo; John J. Minch, Roberts; J. R. Martin, Waynesville; Glenn D. Marshall, Stronghurst;

Roland Norton, Canton; Edgar Neal, Toledo; W. G. Nelson, Macomb; Oliver Nickelson, Bradford; Ray Osterbusch, Wheaton; Carl Pratt, Lacon; Wilbur Payne, Streator; Gilbert S. Peine, Lexington; N. R. and Robert D. Peine, Minier; Lawrence Pittman, Hammond; Harry Lloyd Phillips, Lstant; Chester A. Peters, Gilman; Chas. J. Potter, LaRose; J. G. and Irwin Redshaw, Dana; Lester B. Rudin, Hudson; Russell B. Rodgers, Oakwood; Charles T. Rees, Bradford; C. J. Roseman, Randolph; D. P. Real, Castleton; L. W. Railsback, Weldon; Thurman G. Robeson, Macomb; Russell Rickett, Forest City; L. E. Riley, Pleasant Plains; C. S. Reeser, Benson; R. D. Robbins, Seymour.

Gerald Swendsen, Dixon; Ben H. Stubblefield, McLean; C. H. Sutter, Pierson Sta.; C. H. Stout, Gilman; Clyde Sturdy, Jacksonville; Carl H. Slevens, Lincoln; C. W. Swaby, Jacksonville; C. L. Skillman, Pekin; H. G. Steffens, McLean; J. H. Swing, Hoopeston; Wm. P. Sterrenberg, Charlotte; H. J. Sterrenberg,

## Asked—Answered

[Readers desiring trade information should send query for free publication here. The experience of brother dealers is most helpful. Replies to queries are solicited.]

### Data on Drying Grain at Country Station?

Grain & Feed Journals: This company plans to install corn and grain driers in several of its country stations; but, since we have had no past experience in this activity, we are attempting to gain additional information on the subject.

We would greatly appreciate any data.—Clifford E. Johnson, engineer Osborne-McMillan Elevator Co., Minneapolis, Minn.

**Answer:** Power and fuel consumption and operating costs, moisture content, price per bushel and increase in value due to using a small commercial drier on 6,727 bus. wheat and 4,174 bus. corn at Parshall, N. D., at the plant of the Robideaux Grain Co., are reported in the completest detail in Circular 127 of the Bureau of Agricultural Economics of the U.S.D.A.

### New Trade-Mark Law?

Grain & Feed Journals: A few days ago a man from Peoria, representing the Research Institute of America stopped in soliciting subscriptions for his reports. He stated among other things that after June 1 trade-marks or brands must be recorded.

Any information regarding new laws will be appreciated.—DeWall Seed Co., by W. C. DeWall, Gibson City, Ill.

**Answer:** Effective July 5 next the Lanham Trade-Mark Law passed last year and approved by the president July 5, 1946, replaces all existing trade-mark law. Registrations under the Act of 1920 expire Jan. 5, 1948, or 20 years from their date of issuance, and must be re-registered under the new law.

The new law benefits owners of trade-marks by making the marks more valuable. One benefit is that after 5 years' use the mark becomes incontestable.

Existing registrations under the acts of 1881, 1905 and 1920, are not affected, except that their owners do not benefit by the new law unless re-registered thereunder.

Under the new law a prosecutor for infringement does not have to prove that defendant's goods are similar to his own.

### C. C. C. Taking Track Delivery at Kansas City

The Kansas City office of the Commodity Credit Corporation states that it will accept track deliveries of wheat against its contracts for Crop Insurance wheat, which are for tender of warehouse receipts by May 31. In other words, the agency will accept May 31 bills of lading or warehouse receipts.

CUMULATIVE Government purchases July 1, 1946-May 16, 1947 included 159,346,788 bus. of wheat, approximately 2,928,000,000 pounds of flour, 70,758,046 bus. of corn, 20,372,551 bus. of barley, 7,869,500 bus. of oats, and 2,375,000 bus. of grain sorghums. All of these purchases have been made to fill export allocations.

Crescent City; L. M. Scott, Makoa; W. E. Shutt, Auburn; Harry Strawn, Jacksonville; Robert E. Burdette, and G. O. Stremmel, Kings.

O. J. and A. J. Torri, Compton; C. G. Ternus, Bradford; C. D. Thackeray, Guthrie; T. A. Verry, Armington; H. L. Velde, Bradford; John W. VanNess, Clinton; J. B. Wood, Chatsworth; J. P. Watkins, San Jose; Merl Wakefield, Broadwell; L. M. Walker, Gilman; Eldon White, Media; G. L. West, Dunlap; Geo. H. Waller, Maroa; W. A. Webb, LeRoy; L. B. Walton, Mayview; C. C. Wilcockson, Williamsville; E. E. Wilson, Piper City; Milton Widholm, Ashkum; Leroy Wood, Lowder; Earl P. Wallace, Galesburg; Virgil Wilkey, Secor.

### To Prison for Burning Elevator

Five to eight years in the Nebraska penitentiary was the sentence meted out to R. J. Bazant after confessing to having set fire to the elevator of the Farmers Elevator Co-op., of which he was manager, to cover up a shortage.

The elevator, at Diller, burned Apr. 28, and sentence was imposed May 15.

Bazant signed a statement admitting he started the fire which destroyed the elevator's interior. The statement said the fire was started to cover up a shortage of grain at the elevator. Bazant also was sentenced to a three to five year penitentiary term for forgery; but the sentences will be served concurrently. The elevator manager was arrested May 14 at Diller and was brought to Fairbury and questioned. He is about 65 years of age.

Bazant, in his statement, said that he started the fire by placing kerosene-soaked rags in a coal bucket and placing the bucket in the elevator's driveway about 8 p. m. Sunday, April 27, according to the sheriff. The fire was first noticed before six o'clock the following morning by Alvin Stahl, a night worker. Fire departments at Odell and Fairbury were called and the fire was extinguished before the entire elevator could be consumed.

Bazant was taken before Judge Samuel Gallamore in the county court, and pleaded guilty to the two counts, arson and forgery.—G. M. H.

### The Picturesque Elevator at Wieston, Ia.

Illustrated on front cover page of the Journal for May 14 was the handsome plant of the Wieston Grain Co. at Wieston, Manson p.o., Ia.

This elevator is built of 2x8, 2x6 and 2x4 cribbing, and consists of 18 bins, all hopper bottom, holding from 2,500 bus. to 6,400 bus. each, with total capacity of about 100,000 bus. All bins are hopper bottom. All the bins over the driveway are equipped for loading trucks.

Two receiving and loading-out legs each have 500-bu. receiving pits. Each leg is operated by a 10-h.p. motor and will carry 4,000 bus. per hour. A 15-bu. Richardson Automatic Scale in the cupola will weigh grain into cars on sidetrack or trucks in driveway. Basement is of concrete thruout.

Small building at left houses a car-puller. Building to the right consists of feed and coal bins. The Campbell Grain Dryer is gravity fed from a 1,500-bu. bin in the elevator. A small outside leg is being installed for elevating dry grain back to the elevator.

The office, encircled by gravel drive, is roomy and neatly kept, and is equipped with the latest in office and grain testing equipment. The modern bungalow in the right foreground is the manager's residence.

This plant, located on the I. C. Ry and highway No. 5, 14 miles west of Fort Dodge, was built in 1925 by Davis Bros. & Hakes, was operated by Davis Bros. & Potter until 1937, at which time it was incorporated with two other elevators into Fred M. Davis Grain Co.

E. E. Swartzendruber, who was its manager for Davis Bros. & Potter since 1928 and a stockholder of F. H. Davis Grain Co., purchased it in February, 1945, and operates it as Wieston Grain Co., Inc. R. Glen Swartzendruber, son of E. E. S., is the manager at the present time. Wieston Grain Co., Inc., also owns and operates an elevator five miles distant, in Manson.



# Oklahoma Grain Dealers Meet at Enid

The Oklahoma Grain and Feed Dealers Ass'n held its 49th annual convention at Enid May 9 and 10, with headquarters at the Youngblood Hotel. Registration totaled 250.

**PRES. KING P. AITKEN**, Alva, presided at the opening session Friday afternoon and after briefly reviewing the year's activities announced the following committees:

**Resolutions**—Ralph McClintock, Claud Nicholson, Lew Sanford, all of Enid.

**Nominations**—J. P. Ewing, Enid; John Johtz, Alva; W. O. Wheeler, Weatherford.

**ROY ELAM**, Enid, extended the delegates a warm welcome, emphasizing the importance of agriculture in the state and the honor and integrity of the grain trade.

**DR. A. M. SCHLEHUBER**, A. & M. College, Stillwater, delivered an able address on "Wheat Varieties." He reviewed the history of wheat varieties in the Southwest and pointed out the good and bad qualities of each type from the viewpoints of the farmer, dealer, miller, and baker. Dr. Schlehuber's paper will be published in a future issue.

**KEATS SODER**, director Oklahoma & Texas Wheat Imp. Ass'n, Oklahoma City, discussed "Wheat Improvement as Seen by Millers." He stated that with a transition from a seller's market to a buyer's market millers will be more exacting in their demands, and he classified wheat varieties and listed the milling and baking qualities of each. Mr. Soder announced his plan to incorporate the best ideas from other crop improvement ass'ns into his program, and urged sponsoring of pure seed clubs among 4-H Clubs and F.F.A. Under this plan the local elevator or mill sponsors the boys in the production of pure seed of a desirable variety, which the boy will sell the following year to the farmers in the vicinity.

**RAY B. BOWDEN**, Exec. V. P., Grain & Feed Dealers Nat. Ass'n, Washington, D. C., delivered an address, "The Past and Future of the Grain Trade."

Mr. Bowden in general reviewed the policy of the national grain trade as expressed in Washington this month before the House Committee on Agriculture. This trade recommendation for a future farm program carried five points: (1) maintenance of a free economy in America through free markets; (2) maintenance and upbuilding of the soils of America; (3) avoidance of plans that would freeze the agricultural production of the nation into an uneconomic pattern, and (5) national planning that will allow potential demand to be expanded.

If America is to remain free under a free economy, it must preserve free markets, he insisted. He told how the free markets of this nation have enabled the Government to export a huge portion of our 1946 wheat crop, while other exporting nations under a managed economy and controlled price were behind in their deliveries because their farmers were reluctant to deliver wheat at prices which they consider below natural world demand prices.

He said that "it is ridiculous in America to talk of our fears of a surplus of food if, at the same time, we are willing to accept the statement that one-third of our people are ill-fed. The demand is here for all our farmers can produce; it should be the idea of Congress to find ways to unlock this demand, rather than to spend their efforts on the negative idea of artificial controls."

**WALTER C. BERGER**, Pres. American Feed Mfrs. Ass'n, Chicago, discussed "The Feed Situation." He summarized feed production reports of his Ass'n for the first 3 months of this year, gave comparisons for the nation and the eighth area, including Oklahoma, against a year ago on the various kinds of feed. He reviewed feed supplies and animal units to be fed, and announced a healthy outlook for the feed trade.

**PROF. R. B. THOMPSON**, A. & M. College, Stillwater, delivered an address, "The Feeding of Poultry," in which he gave practical advice on feeding and nutritional requirements for baby chicks, growing chicks, laying hens and breeder hens. Prof. Thompson's paper will be published in a coming issue.

## SATURDAY MORNING SESSION

**PRES. AITKEN** again presided at the closing session Saturday morning.

**SEC'Y ED R. HUMPHREY**, Enid, reviewed the Ass'n's activities the past year, announced a membership of 135, and his financial report reflected a sound financial condition.

**PROF. C. P. THOMPSON**, A. & M. College, Stillwater, discussed "How the Feed Dealer Can Be of Service to the Feeder." He urged the dealers to avail themselves of their close contact with the feeders to sell them a good, intelligent feeding program, and reviewed for the dealers the intelligent use of protein, vitamins and minerals in hog feeds.

"THE DAIRY," a moving picture showing the making of milk in the cow, was shown thru the courtesy of Ralston-Purina Co.

**ED R. HUMPHREY**, Enid, led a round-table discussion on high moisture wheat, in which the majority of the dealers present expressed their determination not to handle damp wheat.

**F. W. RHODES**, Enid grain inspection, told of the interest shown in classes in grain grading and study of wheat varieties the past year.

**R. A. McCLINTOCK**, reporting for the Resolutions Committee, in place of resolutions offered a motion:

The Committee wishes to offer a motion that the members of the Oklahoma Grain and Feed Dealers Ass'n extend a vote of appreciation and confidence to Mr. Ray Bouden and his staff of the Grain and Feed Dealers National Ass'n for their efforts in looking after the grain trade's interest in legislative matters.

## OFFICERS ELECTED

**JOHN JOHTZ** of the Nominations Committee submitted the following officers who were unanimously elected:

President, King P. Aitken, Alva; V. P., Frank Stauffer, Chickasha; Sec.-Treas., E. R. Humphrey, Enid; Directors, J. P. Ewing, Enid; Ben V. Feuquay, Enid; Carl Newberry, Enid; C. O. Nickell, Alva; I. E. Larrabee, Kingfisher.

## ANNUAL BANQUET

The annual banquet Friday evening in the ballroom of the Youngblood Hotel lived up to its reputation for fine food and good entertainment. The 300 delegates, ladies and guests enjoyed an excellent chicken dinner and were well entertained by the Southern Serenaders of Oklahoma City, J. H. Williams, Chickasha, guest speaker, and Frank Lorince, Oklahoma City, M. C.

## CONVENTION NOTES

Oklahoma City sent J. A. Anderson, Frank Cross, W. J. Galt, G. L. Gray, R. E. Jordan, E. H. Linzee, C. W. Crawford, A. L. Moses, Chuck Reynolds, A. B. Richert, Jesse Vandenburg, Frank Winters.

Texas representatives were: G. L. Berry, E. C. Shuman, R. L. Yeager, Amarillo; R. L. Batman, Perryton; Ben Ferguson, M. D. Johnston, George S. McIlvaine, Leo Potishman, Sam Strader, K. K. Smith, Julian Scott, Fort Worth; W. A. Howard, Clarence Lee, G. H. Rogers, Frank White, Dallas; Ray L. Batman, S. P. Liske, J. H. Woodward, Perryton; L. W. Graving, Wichita Falls; J. R. Jones, Sherman; H. F. Johnson, Galveston; W. H. Sport, Greenville; C. T. Whitworth, Wichita Falls.

Kansas was represented by: O. B. Bedell, J. O. Kocher, Wichita; Jim Douglass, E. W.

Thomas, Hutchinson; H. P. Lorenz, E. M. Lewis, R. F. Miller, R. M. Stark, Salina; W. W. Manifold, Anthony.

Kansas City sent: P. E. Bowers, I. E. Farley, O. E. Fisher, L. C. Grubb, M. D. Hartnett, E. A. Kenny, A. H. Fuhrman, Bob O'Brien, T. A. O'Sullivan.

Chicago was represented by C. M. Galvin and Kenny Pierce.

Machinery and supply men included R. T. Hassman, E. F. Meyer, Denver; A. E. Berry, L. A. Mideke, J. W. Medley, E. H. McCorkle, Harry Smith, Oklahoma City.

## ATTENDANCE

**Oklahoma dealers in attendance included:** K. P. Aitken, Alva; E. J. Burnett Leedy; E. S. Bauldin; Ed Burson, Chickasha; Oscar Dorr, Okarche; Ralph Evans, Eagle City; L. S. Fisher, Woodward; A. C. Filbeck, Altus; R. A. Falkenstein, Hitchcock; H. M. Gilbreth, Frederick; Ed Humphrey, Chickasha; G. H. Hink, Weatherford; Art Heiss, Yukon; R. B. Horton, Weatherford; P. A. Holmes, White Deer; H. W. Harris, Alva; Gordon Hayton, Billings; V. H. Ingram, Salt Fork; J. H. Johtz, Alva; T. A. Kroutel, Henry Kelly, Frank Kosta, Yukon; J. O. Logan, Leedy; Jim Litz, Buffalo; J. E. Larrabee, Kingfisher; W. E. Cassidy, Frederick; Fred Martin, Blackwell; Dave Noxon, Blackwell; Alvis McClure, Davidson; Dan McCoy, Temple; J. E. McDonald, Temple; J. H. McGrady, Yewed; C. O. Nickell, Alva; R. R. Nigh, Hitchcock; A. J. Orr, Cordell; Earl Osborn, Hennessey; Ray Osborn, Chickasha; G. F. Pereboom, Helena; Ross Pierson, Gage; Arthur Pace, Frederick.

Scott Reay, Canton; D. B. Shrett, Yewed; G. W. Simpson, Hobart; W. E. Shepherd, Hobart; W. H. Schroeder, El Reno; Jim Smith, Union City; Frank Stauffer, Chickasha; W. J. Sander, Selling; H. L. Stover, Custer City; W. H. Thrailkill, El Reno; Gene Wheeler, Watonga; J. F. Wright, Hooker; F. H. Wallace, Chickasha; W. O. Wheeler, Weatherford; Emmet Wray, Hitchcock; Louis Zahn, Sharon.

ARGENTINA's withdrawal from the International wheat conference, means, according to Sec'y of Agriculture Anderson that the United States will be assigned 200,000,000 instead of its 80,000,000 bus. quota. How will Mr. Anderson prevent Argentina from selling its wheat to Europe?



King P. Aitken, Alva, Okla., Re-elected President



# Panhandle Dealers See Bumper Crop

The Panhandle Grain and Feed Dealers Ass'n held its 31st annual convention at Amarillo, Tex., May 12 with headquarters at the Herring Hotel. Discussion by the 200 dealers in attendance centered on how the bumper crop in view could be handled in the face of the shortage of box cars.

PRESIDENT H. G. STINNETT, Plainview, called the opening session to order in the ballroom of the Herring Hotel.

Invocation was pronounced by Dr. Neal D. Cannon, Amarillo.

MAYOR LAWRENCE R. HAGY, Amarillo, extended the dealers a cordial welcome after emphasizing the role played by grain in winning the war and winning the peace.

C. M. HENDERSON, Farwell, responded.

PRES. STINNETT, in his annual address, briefly reviewed the Ass'n's activities for the past year, and thanked the officers and members for their support and cooperation.

SEC'Y-TREAS H. C. ADAMS, Amarillo, delivered his annual report and announced a substantial balance in the treasury.

LEW FIELDS, Amarillo, delivered an address, "The Insurance Situation." After reviewing the history of insurance from its beginning among the Chinese merchants on the Yangtse River, he stated that the present practice of rate making bodies is to try to make each class of business, or insurance hazard, provide the money to pay the losses peculiar to that class. He said, "Currently the nation-wide loss ratio for all grain classes is nearly 150 per cent, and several large company groups have withdrawn from the writing of grain insurance making it difficult to place the risks. Applications have been made for increased rates by some groups." As a solution, he urged better housekeeping: "Keep buckets tight on the belt and replace worn buckets, install anti-friction bearings, line up all moving parts, properly ground all electric wiring, clean and dust motors daily, protect electric lamps, lubricate properly, and keep the feed mill outside of the main building."

Mr. Fields stated that the Texas Insurance Commission has in its rate structure, provision for a charge up to 75 cents per \$100.00 for poor housekeeping and that he had been informed at Austin that it may be put into effect.

T. A. O'SULLIVAN, Kansas City, delivered an address, "Farm Relief Legislation," in which he outlined the probable course of legislation by Congress devised to protect or increase the farmers income, and read a report from Walter R. Scott, Kansas City, on the box car situation. Mr. O'Sullivan's address is printed elsewhere in this issue.

PRES. STINNETT appointed the following committees:

**NOMINATIONS:** Glenn Berry, Amarillo; C. M. Henderson, Farwell; Tom Connally, Clarendon.

**RESOLUTIONS:** G. E. Blewett, Fort Worth; Harry Kearns, Amarillo; Lloyd Nelson, Claude.

**AUDITING:** June Davis, W. E. Colley, Ted Neely, all of Amarillo.

G. T. DINES, Amarillo, showed a movie illustrating the effects of smut and treatment of seed for its prevention. He then discussed wheat varieties, recommending for the Panhandle West Star, Comanche and Tenmarq, and for early varieties, Wichita and Triumph.

## AFTERNOON SESSION

Pres. Sinnett again presided at the closing session Monday afternoon.

HARRY L. KEARNS, Amarillo, led a round table discussion on "Pitfalls Confronting the Grain Trade in Handling the Coming Crop." He urged better feeling between competitors and proper grading of all purchases.

G. E. BLEWETT, Fort Worth, brought up

the car shortage and many dealers expressed their determination not to buy wheat unless they had cars in which to load it.

FRANK TRIPLETT, Amarillo, talked on margins, and it was agreed that \$2.00 wheat cannot be handled on a 5-cent margin.

BEN MARTIN, Vernon, discussed wet wheat and the majority of the dealers stated that they would refuse to buy green wheat.

GLENN BERRY, Amarillo, warned against the loose practice of taking in grain without an understanding if it is sold or for storage, and several plans to avoid disputes were suggested including stamping all scale tickets "sold" or "stored" and posting signs that "all wheat is for store until ordered sold."

Representatives of railroads serving the Panhandle were called upon, and each told what his line was doing to alleviate the box car shortage.

FRANK WHITE, Dallas, gave a report on the crop. He estimated Texas wheat at just under 100 million bushels, and Oklahoma just over 100 million. He predicted less oats than last year, saying that he did not know a spot in Texas with an oat crop. Corn, he stated, was late with a reduced acreage, and said that it was the intention to reduce maize acreage for cotton.

## RESOLUTIONS ADOPTED

G. E. BLEWETT, Fort Worth, presented the following resolutions which were adopted:

### Strikes

WHEREAS, the members of the Panhandle Grain & Feed Dealers Ass'n find it necessary and expedient to use the long distance telephones in consummating business; and

WHEREAS, it is not practical or feasible to use the telegraph or airmail; and

WHEREAS, it is believed that fully 75% of our business is consummated over the long distance telephones; and

WHEREAS, during the strike that prevailed in Texas a few weeks ago, and then during the strike that is now prevailing over the nation has resulted in heavy financial loss to members of the Panhandle Grain & Feed Dealers Ass'n; and

WHEREAS, we feel that management and labor should be able to adjust their differences without jeopardizing and penalizing the general public; and

WHEREAS, the recent telephone strike in Texas was settled in a few days after Gov. Jester appointed a committee, therefore, be it

RESOLVED, that the Panhandle Grain & Feed Dealers Ass'n do express our extreme disgust with the manner in which our business has been jeopardized, as well as many lives perhaps endangered by the lack of long distance telephone service, and request enactment of laws that will force agreement of all labor disputes.

### State Warehouse Law

WHEREAS, the State Warehouse Law now in effect in Texas is wholly inadequate and offers no protection whatever to patrons of warehouses; and

WHEREAS, we feel it necessary that an adequate law be enacted, therefore, be it

RESOLVED, that the Panhandle Grain & Feed Dealers Association do request Gov. Jester, the Texas Senate and House of Representatives to immediately pass a warehouse law that separates grain elevators from other warehouses, and that the said law be patterned along the lines of the Federal Warehouse Law.

Furthermore, this convention requests the President of this Ass'n to appoint a committee of five to properly prepare and present to the Texas Legislature in Austin a bill that will remedy the situation and afford proper protection.

### International Wheat Pact

WHEREAS, our Federal Government is now engaged in promulgating an International Wheat Pact with other importing and exporting nations; and

WHEREAS, the articles of this pact provide that the United States shall be permitted to export only 16% of the total wheat requirements of the importing nations; and

WHEREAS, during the past year our nation exported over 400 million bushels of wheat, or about five times the amount specified in this pact, therefore, be it

RESOLVED, that this Association do express the sentiments that our Federal Government

refrain from making any such pacts or agreements, and, furthermore, we express a desire that our Government discontinue such practices and let private business that is properly equipped to handle the export business be free and unhampered in handling exporting of grain and commodities.

**OFFICERS ELECTED:** Glenn Berry, chairman of the nomination committee, presented the following officers who were unanimously elected: President, Joe Coffee, Amarillo; vice pres., J. H. Woodward, Perryton; sec'y-treas., R. L. Yeager, Amarillo; directors, Carl Hill, Bushland; J. E. Weeks, Claude; W. C. Cowan, Tulia; T. G. Fields, Groom; Joe Guy, Booker.

## ENTERTAINMENT

The annual banquet was held in the ballroom of Hotel Herring Monday night. The 300 delegates, ladies and guests enjoyed an excellent turkey dinner, and heard a fine chorus from an Amarillo high school. Dancing lasted far into the night.

Burrus Panhandle Elevators held open house on the mezzanine floor.

Andrews & Shank entertained Monday noon with an excellent buffet lunch.

## PANHANDLE NOTES

Tom Grace came from Denver.

New Mexico delegates were G. W. Drake, Clovis; J. Stone, Clarence Worley, Portales.

Dallas sent Clarence Lee, Jack Pearlstone, L. R. Perkinson, G. H. Rogers, Frank White.

Kansas sent G. H. Bidwell, Hutchinson; Vic Davis, Hutchinson; T. H. Sherwood, Great Bend;

Kansas City sent A. H. Fuhrman, John G. Flynn, R. S. Ludes, T. A. O'Sullivan, W. D. Sudduth.

Fort Worth was represented by Ray Barker, G. E. Blewett, Pete Bell, Ben Ferguson, Carl Ferguson, Jack Greenman, F. W. Honeycutt, H. H. Hitch, Cecil Mallow, G. S. McIlvaine, Leo Potishman, G. M. Roach, Julian Scott, K. K. Smith, Sam Strader, Oscar Tillery, W. H. Temple.

Oklahoma was represented by K. P. Aitken, J. D. Brada, Alva; Glen Filbeck, Altus; Price Fequay, Enid; H. W. Harris, Altus; Art Heiss, Yukon; Harold Harris, Alva; John H. Johtz, Alva; T. A. Kroutil, Yukon; Henry Kelly, Yukon; Claude Lander, Enid; E. J. Minshall, Woodward; A. O. Norwood, Yukon; H. L. Stover, Custer City; Homer Thomas, Enid;

**In Attendance:** Texas dealers in attendance included Raymond Anthis, Lubbock; Lloyd Airhart, Dawn; W. B. Bagwell, Claude; C. W. Bryan, Littlefield; L. E. Boothe, Anton; Ray L. Batman, Perryton; Max Barnard, Happy; Roy Burrus, Plainview; Chas. Baxter, Plainview;

J. W. Catching, Lorenzo; Albert R. Clubb, Petersburg; W. C. Cowan, Tulia; L. R. Connor, Farnsworth; Tom F. Connally, Clarendon; O. D. Dinwiddie, Hart; Henry Eidson, Slaton; Henry Edwards, Floydada; Alton Fraser, J. M. French, Hereford; Sam Faust, Lubbock; T. G. Fields, Groom; Dalton Ford, White Deer;

L. W. Graving, Wichita Falls; Joe Guy, Booker; Weeks Hughes, Claude; Seaton Howard, Floydada; P. A. Holmes, White Deer; Homer Hunt, Lubbock; W. J. Hill, Bushland; Vernon Harman, Happy; Ray Haltom, Crosbyton; C. M. Henderson, Farwell; H. B. Hankins, Lubbock; C. Hilker, Channing; H. J. Hughes, Panhandle; W. J. Hill, Bushland; J. R. Jones, Sherman; H. D. King, Muleshoe; C. K. Kendall, Happy;

C. L. Ledwig, Groom; Troy Leonard, Floydada; A. P. Liske, Perryton; H. B. Lindley, Tulia; D. H. Moody, Crabtown; C. W. McCarty, Floydada; W. K. McCaskill, Plainview; Ben Martin, Vernon; V. K. McCaskill, Canyon; D. C. McWhorter, Hereford; Lloyd Nelson, M. E. Nelson, Claude; Ira Prewitt, Ralls; W. G. Petta, Crosbyton; N. K. Parrish, Lubbock; E. Riffe, Stratford; Frank Robinson, Littlefield; W. S. Rather, Brownwood; M. C. Roberts, Farwell;

W. H. Stroud, Canyon; W. H. Sport, Greenville; H. G. Stinnett, Plainview; Ben Smith, Plainview; W. A. Theis, Bishop; Ted Tipps, Lubbock; E. F. Tubb, White Deer; Buck Teague, Littlefield; W. A. Teter, Hereford; W. T. Townsend, Happy; J. H. Vincent, Sudan; J. H. Woodward, Perryton; Pete Whitlaw, Happy; C. L. Wright, Paducah; J. E. Weeks, Claude; C. T. Whitworth, Wichita Falls; Frank Wiggins, Happy; Tom Watson, Willorado; Jonny Warren, Hereford; J. H. Williams, Lubbock.



## Crop Reports

Reports on the acreage, condition and yield of grain and field seeds are always welcome.

Roggen, Colo.—Fall crops are in good condition and show promise of a good wheat and barley crop.—Farmers Grain & Bean Ass'n, Marvin Jones, mgr.

Helix, Ore.—A very good crop is in prospect in this section for harvest which probably will begin about July 15.—Farmers Mutual Warehouse Co., Frank Engdahl, mgr.

Rockport, Ind.—Heavy rains recently in the Ohio River bottoms above and below Rockport will delay corn planting in the river bottoms. It is expected the usual acreage will be planted.—W.B.C.

Seattle, Wash.—Washington state farmers will plant a record wheat acreage this year, a crop that should be worth at least \$150,000,000, federal and state agricultural statisticians have reported.—F.K.H.

Winchester, Ind., May 17.—Farmers are still mudding in oats, they will be planting corn in a day or two. Acreage of corn and soybeans will be larger than last year.—Goodrich Bros. Co., P. E. Goodrich, pres.

Venedy, Ill.—Corn and soybeans are about on schedule. Washington County's 80,000 to 85,000 acres of seeded wheat may set a production record if next 4 or 5 weeks are favorable.—Guy E. Maxwell, Maxwell Bros. Elevator.

Dove Creek, Colo.—More than three inches of rain in May proved of great benefit to wheat which had begun to turn yellow. Old timers report the crop is now looking the best in history for this time of the year.—P.J.P.

Columbia, Mo.—J. Ross Fleetwood, of the University of Missouri College of Agriculture, has announced that 1,000,000 acres of land that would have grown oats under a normal season now will go into other crops, in most instances divided between corn and soybeans.—P.J.P.

Mangum, Okla., May 7.—Crops are fine in this vicinity, the acreage large, above previous years. If bugs or hail do no further damage, we will harvest a bumper crop of wheat; alfalfa is doing first rate. Seeding under way to cotton and small grain now.—Mangum Mill & Elevator Co.

Madras, Ore., May 13.—Rain is needed badly in the hinterland grain country, where wheat planted on shallow soil has begun to show signs of burning. Indications also from adjoining sections indicate drouth conditions were worse for grain ranchers. Substantial areas of wheat were showing signs of burning in Gilliam County.—F.K.H.

Hamburg, Ark.—Rice in Ashley County was fertilized and seeded by airplane for the first time on May 10 when Jack Shell, local pilot, seeded 70 acres of rice. On May 12 he seeded 60 acres and fertilized 100 acres. It required approximately four hours for the seeding of the 130 acres and less than four hours to fertilize the 100 acres.—P.J.P.

Arlington, Kan.—The first head of Early Triumph wheat came out of the boot May 12 at the Thayer experimental farm west of here. This is just two weeks behind the heading on the same field last season. Harvest in this area is not expected to be general until around June 29, unless unforeseen heat waves come during the next four weeks.—G.M.H.

Decatur, Ill., May 17.—The delay to oats seeding was one of the most discouraging of record and has probably reduced the state acreage fully 15 per cent from intentions, with a much larger cut in southern Illinois and in flat areas northward. Considerable acreage was mudded in. Oats seeding was practically over from central Illinois southward by May 1, but continued in the important northern oats section where a large acreage is needed to maintain the clover acreage and to produce feed. Early seeded fields show good stands, the later seedings rather uneven and spotted. Growth so far has been very slow. All conditions will certainly have to be perfect from this time on for the oats crop to even make an average yield.—Baldwin Elevator Co.

Kaw, Kan.—Kaw Valley dehydrating plants estimated May 6 that the first crop of alfalfa will be at least one third less than last year. Prospects of any high production this year will depend on the weather which has not been too favorable for a bumper crop thus far. The Kaw plants have just finished processing rye, also a short crop because the late spring did not allow the fall-sown grain to mature.—P.J.P.

Parker, Kan., May 13.—Farmers here are about 3 to 5 weeks behind with spring work owing to extreme wet weather and cold. Some few got oats planted, some flax; from now on will be corn and beans. There will be more than an average acreage of beans and corn and about 50 per cent less oats planted. The flax acreage will be from 25 to 40 per cent short; wheat looks like a better than normal crop here.—E. C. Bowman.

Umatilla, Ore.—Jim Hill of the Pendleton Grain Growers Co-operative said that the rain and cool weather had removed any serious threat to Umatilla wheat crops, particularly in the Pilot Rock area where the wheat had been hit hardest by dryness. While still more rain could be used, Umatilla farmers were not talking drouth and expected that three or four showers between now and July 1st will be sufficient to bring a normal crop.—F.K.H.

Hillsboro, Tex., May 7.—Our oat crop was killed in this part of the country, and I don't think it will be one-tenth of a crop as not many planted back. The wheat crop here is not much; our corn acreage is not as much as last year but I guess it is about 15 per cent under last year. It is looking quite alright at the moment, and looks like it will make all O. K. The acreage of maize is not too much as a good many lost their crop last year.—W. C. Robertson & Co.

Rochester, Minn.—A great increase in the production of flax will be the only major change in crop plantings for Olmsted and adjoining counties, according to Ray Aune, Olmsted County agent, and Louis J. Tradup of the county AAA. The flax acreage for 1947 will run more than 4,300 acres, an increase of almost 400 per cent, they stated. They attributed this huge increase to a government guaranty of \$6 a bushel for the crop. The only major cutback in crops will be in soybeans.—P.J.P.

Plainview, Kan.—When temperatures passed the 80 degree mark recently the toxoptera graminum, greenbugs in local parlance, took flight in such numbers that a haze was cast over the landscape, and persons outside without protection were annoyed by the insects getting into their ears, eyes and nostrils. In some sections farmers reported the phenomenal exodus reminded them of a snow flurry, visibility was so reduced by the cloud of insects. Since mid-winter the greenbug has siphoned sustenance from farmers' wheat until the condition had become alarming.—I.D.A.

Chicago, Ill.—Conditions for winter wheat in Illinois, Iowa and Missouri good and outlook favorable. Missouri about 90 per cent of 10-year average. Acreage planted 319,575 compared with 303,275 last year. Nebraska and Kansas: Outlook generally good, with acreage planted about 10 per cent over last year. Winter wheat has made splendid progress, except there has been some complaint account dry topsoil in the Panhandle. Subsoil moisture supply has been good so far. There has been some damage to wheat in spots, account lack of moisture and windy weather, especially in Box Butte, Dawes and Sheridan counties.—Chicago, Burlington & Quincy Railroad Co.

Portland, Ore., May 16.—Wheat crop conditions in that part of Eastern Oregon threatened by drouth are about 70 per cent of normal, but only about 50 per cent of the favorable crop conditions of the past five years. Crops in the entire Columbia basin district which produces about two-thirds of the state's million acres of wheat are badly in need of rain. Northern parts of Gilliam and Morrow Counties are especially hard hit. In Morrow County according to Ted Smith, manager of Morrow County Grain Growers Ass'n, several fields were found that will not be harvested unless rain comes soon. Grain is already headed altho only a few inches high. Unless there are general rains within the next few weeks, it is believed that the average yield in Morrow County will be as low as 8 bus per acre, about half the county's 15-bus long-time average, but considerably less than the 30-bus yield for the past five years.—F.K.H.

Minneapolis, Minn., May 20.—Small grain seeding is practically complete thruout our territory. Early seeded grain has made from three to five inches of growth and nearly all reports indicate vigorous plants and good color. Some of the earlier fields of corn and flax have also emerged. Although the seeding of small grain this year has been two to three weeks later than 1946, many of our reports indicate that farmers are quite satisfied with the way the crop went in. The longer days and sunshine will force the crop along rapidly as long as soil moisture remains ample. On this date last season the small grain was struggling to recover from heavy frosts.—Van Dusen Harrington Co., Agricultural Dept., W. P. MacDonald.

Toronto, Ont., May 10.—A prolonged winter with heavy snowfall, followed by cool, windy, and wet weather has greatly delayed the seeding of spring grains in Ontario. May 1, only 2 per cent of the intended spring wheat acreage, 5 per cent of the oat acreage, and 3 per cent of barley acreage was seeded. Greatest progress has been made in Northumberland and Prince Edward counties, where from 25 to 30 per cent of spring grains have been sown. In most other counties seeding operations are only commencing now, although a few fields on high, dry, or light soils have been put in. Last year seeding was practically completed by May 4 in all areas, except Northern Ontario and the extreme Eastern counties.—Monthly Crop Report, Ontario Dept. of Agr., S. H. H. Symons, B. Comm., F. S. S.

Minneapolis, Minn., May 13.—Winter wheat continues to make good progress, with growth threatening to become too rank in some areas. The crop is up to two weeks later than last year, but very little later than normal. In the Texas-Oklahoma area wheat is headed or heading, and another rain during the filling period will see the crop through to a good finish. Greenbugs are reported to have done only nominal damage, and are now disappearing. Outside of hail or a wet harvest, about the only hazard that could materially cut yields would be an intense heat wave during the flowering or filling period. Cutting of early fields is expected to get under way about May 25. In the eastern soft winter wheat states cool weather has promoted a healthy winter wheat plant. Spring wheat seeding is nearing completion except in the wetter sections, particularly the Red River Valley area where only the higher spots have dried out sufficiently to allow machinery on the fields. Another few days of favorable weather will also see the finish of oats and barley seeding.—Cargill Crop Report, T. J. Totushek, editor.

## Invading Army of Mormon Crickets

Hermiston, Ore., May 23.—Forces of man and nature are being swiftly rallied to save a large portion of Oregon's wheat crop from depredations of an invading army of Mormon crickets still advancing, in spite of all efforts, on a 12-mile front.

Governor Earl Snell has responded to an appeal for aid with men and equipment and money will be forthcoming from the state's emergency fund.

Airplanes will try strafing the advancing hordes with chlordane and other new chemicals. DDT will not kill the tough Gryllidae.

A dozen blower-spreader outfits supplied by U. S. Department of Agriculture and mounted on ex-army weapon carriers will soon be in the fight. They will lay poisoned bait back-fire to check the relentless advance.

The vanguard of an armada of seagulls from the beaches, 250 miles away descended upon the northwest flank of the advancing army of insects—as in the days of old at Salt Lake, and residents hope it will be similar to the miracle of 1848 when the Mormon crops were saved.

The next ten days will be the critical phase of the battle. If the omnivorous insects are allowed to live until the first of June they will plant eggs of a possible worse infestation next year. In addition the crickets inflict their worst damage when they slow down their migration to mate and eat.

The crickets plus the continued hot weather around Hermiston and the Umatilla area, has retarded the wheat growth in this area.—F. K. H.

SAN FRANCISCO, CAL.—Robert E. Griffin is reported to have been found guilty of theft and sale of 60,540 bus. of C.C.C. wheat sold to a mill in Texas.



## Grain Movement

Reports on the movement of grain from farm to country elevator and movement from interior points are always welcome.

Helix, Ore.—Demand and high prices have caused all grain to be sold and shipped.—Farmers Mutual Warehouse Co., Frank Engdahl, mgr.

Wichita Falls, Tex.—Indications now point to harvest beginning about May 25 in Wichita Falls territory, and on Wichita Valley Line, about June 1 on South Plains Line, and June 15 in Amarillo territory.—Chicago, Burlington & Quincy Railroad Co.

New Orleans, La.—Receipts and shipments of grain at the local market during April as compared to April, 1946, shown in parentheses, in bushels were: Receipts: Wheat, 1,464,654 (1,060,297); corn, 2,428,586 (14,529); oats, 137,970 (118,000); soybeans, ..... (60,148). Shipments: Wheat, 2,411,538 (2,190,922); corn, 2,268,612 (33,000); oats, 228,463 (14,546).—J. H. Wilke, chief inspector, Board of Trade.

Fort Worth, Tex.—Shipping problems for wheat growers in West Texas and the Texas Panhandle, where a record wheat crop has been forecast, will be somewhat eased by 1,500 Burlington Lines boxcars now waiting on sidings in Texas to start moving the grain crop, Ralph Budd, president of the Chicago, Burlington and Quincy Railroad, said here, after meeting with other railroad officials to make plans for speedy handling of the Texas wheat crop. However, grain storage on the farm and at market and export centers will still be a problem, he said.—H.N.

Manhattan, Kan.—Nearly all the government owned steel and wooden grain bins in Kansas have been obligated in sales agreements to farmers and additional requests are being received daily. At one time the Kansas state PMA committee was responsible for about 14,000 such bins. The prospect of the largest wheat crop on record is prompting farmers to take more than usual steps this year to arrange additional storage facilities on farms, especially so since the transportation facilities are very tight with prospects of becoming tighter at harvest time.—G.M.H.

Toledo, O.—Receipts and shipments of grain at Toledo during April as compared with April, 1946, shown in parentheses, in bushels, were:

## Alexander Christie Passes

Alexander Christie, vice pres. of the Canadian Consolidated Grain Co., and pres. of the Winnipeg Grain Exchange in 1943, died May 24 at London, Ont.



Alex. Christie, London, Ont., Deceased

Receipts: Wheat, 295,200 (234,600); corn, 295,200 (217,600); oats, 496,400 (217,600); rye ..... (3,000); barley, 46,400 (48,000); soybeans, 163,200 (81,600). Shipments: Wheat, 255,600 (134,300); corn, 759,900 (137,600); oats, 405,000 (310,800); barley, 3,200 (36,000); soybeans, 532,100 (427,200).—A. E. Schultz, sec'y, Toledo Board of Trade.

Ottawa, Ont., May 22.—The following quantities of wheat and coarse grain were delivered from farms in western Canada the week ended May 15, expressed in bushels: Wheat, except durum, 4,027,282; durum wheat, 76,497; oats, 2,116,695; barley, 1,237,101; rye, 60,630; flaxseed, 643; since Aug. 1 as compared with like period a year ago shown in parentheses: Wheat, except durum, 274,070,748 (207,287,743); durum wheat, 6,728,396 (3,552,907); oats, 80,296,901 (90,020,723); barley, 57,239,885 (60,492,064); rye, 5,287,515 (2,796,795); flaxseed, 4,818,951 (4,652,170).—Herbert Marshall, Dominion Statistician.

## Program Nebraska Dealers

For the annual convention of the Nebraska Grain & Feed Dealers Ass'n to be held June 2 and 3 at the Hotel Paxton, Omaha, Neb., the following program has been arranged:

Monday forenoon, registration, visit Grain Exchange, purchase tickets for banquet, floor show and ladies' luncheon. Directors' meeting, 10 a.m.

Monday afternoon: Pres. Deaver's address; Sec'y Runion's report.

"Heads Up; You'll Win," by Chris Miller.

"Agriculture and the Grain Trade To-day," by F. Peavey Heffelfinger, pres. Grain & Feed Dealers National Ass'n.

"Country Elevators and the Fair Labor Standards Act," by John W. Johnson, Kansas City, regional supervising inspector.

Tuesday morning is left open for visiting.

Tuesday afternoon, L. W. Rember of the Poultry and Egg National Board will speak on "Our Part in Your Business."

Claud R. Fly of the soil conservation service will speak on a topic to be announced.

"Our Selling Job Now," by Wm. J. Bryan, economist of St. Louis, Mo.

Tickets for the running races at Ak-sar-ben will be available at desk, paying only tax; and at 4:30 there will be a special race, the Grain & Feed Dealers Handicap.

The annual banquet will be given at 7 p.m., followed by a floor show and the annual dance.

## Elevator Superintendents Hold Record-Breaking Convention

Establishing a new high record in attendance, as well as in accomplishments, the hard-working, continent-wide 18th annual convention of the Society of Grain Elevator Superintendents, held at the Hotel Continental, Kansas City, Mo., May 15-16-17, will long be remembered for its meatiness.

Unique in its pattern, with panel-subject sessions directed by experts, well participated in round-table discussions on all the problems pertaining to particular grains and grain products, in addition to the customary single-speaker session arrangement, the Association's program was helpful throughout.

The wide range of topics covering the extended 3-day program sessions is indicated by the program published on page 295 of Apr. 23 number. These papers will be published later, as available.

DEAN M. CLARK, sec'y-treas., reported \$5,329.78 received from dues, plus last year's balance of \$1,515.17. Expenditures were \$6,303.44, leaving a balance Dec. 31, 1946, of \$541.51.

NEW OFFICERS elected include Pres. John Belanger, resident manager, Manitoba Pool Elevators, Ltd., Port Arthur, Ont.; first vice-pres., Clifford A. MacIver, assistant superintendent of elevators, Archer-Daniels-Midland Co., Minneapolis; second vice-pres., Charles J. Winters, superintendent, Public Grain Elevator, New Orleans, La.

New directors, elected for three years, include J. Bruce Winfield, Canadian Pacific Elevator, Port McNicoll, Ont.; Lloyd E. Forsell, Albert Schwill & Co., maltsters of Chicago, and Arthur J. J. Meyer, McCabe Bros. Grain Co., Ltd., Fort William, Ont.

Hold-over directors, whose terms expire in 1948, include Robert R. Bredt, sec'y, Fruen Milling Co., Minneapolis; M. M. "Mac" Darling, Acme-Evans Co., Indianapolis, and H. L. "Roy" Heinrikson, Terminal Grain Corp., Sioux City, Ia.

Directors, whose terms expire in 1949, include Ward E. Stanley, Standard Milling Co., Kansas City, Mo.; Peyton A. Kier, National Milling Branch, National Biscuit Co., Toledo, and John A. Mack, Standard Milling Co., Buffalo.

Dean M. Clark of Chicago was elected executive secretary by the directors.

Voting to meet in Indianapolis next year on May 13-14-15, the total registration at this recently concluded conference set an all-time high of 330 registrants, with probably another 50 who did not register. The ladies' registration passed the 100 mark for the first time, reaching an all-time high figure of 127.

## Coming Conventions

Trade conventions are always worth while as they afford live, progressive grain dealers a chance to meet other merchants from the same line of business under favorable conditions. You can not afford to pass up these opportunities to cultivate friendly relations and profit by the experience and study of others.

June 2, 3. Central Retail Feed Ass'n, Schroeder Hotel Milwaukee, Wis.

June 2, 3—Nebraska Grain & Feed Dealers Ass'n at Hotel Paxton, Omaha, Neb.

June 5, 6. Ohio Grain, Mill & Feed Dealers Ass'n, Inc., at the Deshler-Wallick Hotel, Columbus, O.

June 9. Idaho-Eastern Oregon Seedsmen's Ass'n, Sun Valley, Idaho.

June 9, 10. Eastern Federation of Feed Merchants, Hotel Commodore, New York, N. Y.

June 12, 13. New England Feed Men at Rhode Island State College, Kingston, R.I.

June 13. Pacific Northwest Grain Dealers Ass'n at Davenport Hotel, Spokane, Wash.

June 17. Tennessee Seed Dealers Ass'n, Peabody Hotel, Memphis, Tenn.

June 18, 19, 20. Southern Seedsmen's Ass'n, Memphis, Tenn.

June 19. Missouri Grain, Feed & Millers Ass'n at Hotel Governor, Jefferson City, Mo.

June 19. British Columbia Feed Manufacturers Ass'n, Vancouver, B. C.

June 21, 25. American Seed Trade Ass'n, Palmer House, Chicago, Ill.

June 23, 24. Indiana Grain & Feed Dealers Ass'n, French Lick Springs Hotel, French Lick, Ind.

June 23, 24—Wyoming Grain, Feed & Seed Dealers Ass'n at Casper, Wyo.

June 30, July 3. Canadian Feed Manufacturers Ass'n at Bigwin Inn, Lake-of-Bays, Ont.

July 9, 10. Alabama Seedsmen's Ass'n at Whitley Hotel, Montgomery, Ala.

July 18, 19. Kansas Seed Dealers Ass'n at Hotel Broadview, Wichita, Kan.

July 20, 21, 22. The National Hay Ass'n, Inc., headquarters at Statler Hotel, Buffalo, N. Y.

July 20, 22. New York State Hay & Grain Dealers Ass'n at Statler Hotel, Buffalo, N. Y.

Sept. 4, 5, 6—American Soybean Ass'n, Deshler-Wallick Hotel, Columbus, O.

Sept. 14, 15, 16, 17. Grain and Feed Dealers National Ass'n at Statler Hotel, St. Louis, Mo.

Sept. 28, 29, 30. Illinois Feed Ass'n, Pere Marquette Hotel, Peoria, Ill.



# Grain and Feed Trade News

Reports of new elevators, feed mills, improvements; changes in firms; fires, casualties, accidents and deaths are solicited.

## ARKANSAS

Blytheville, Ark.—Dan Blodgett has succeeded R. L. Bradley as superintendent of the Swift Oil Mill, following the latter's transfer to the company's new extraction plant at Memphis, Tenn.

Clarendon, Ark.—Vernon C. Wills, formerly a partner with his father, R. C. Wills, in the Rice Belt Feed Store in Stuttgart, has purchased the Farmers Exchange from R. R. Trimble.—P.J.P.

Arkadelphia, Ark.—Oklahoma and Texas flour milling interests have bought an option on the plant of the former Arkadelphia Milling Co. They plan to renovate the milling machinery and mill flour. The mill has been owned for some years by Dallas Dalton of Arkadelphia.—J.H.G.

Osceola, Ark.—Work on the new \$110,000 dehydrator and gin of the Producers Co-operative is progressing rapidly, Hack Phillips, manager, announced. The alfalfa dehydrator will be housed in a fireproof structure. Most of the dehydrating equipment already has arrived and the mill will begin operations this season.—P.J.P.

## CALIFORNIA

Santa Barbara, Cal.—A new alfalfa dehydrating plant has been placed in operation here by the Novi Equipment Co., Lazy RG Ranch.

Pasadena, Cal.—Douglas G. Joy has become associated with H. V. Nootbaar & Co., grain and feed concentrates, of Pasadena and Oakland. He was with the Southern Pacific Co. for a number of years.

Sacramento, Cal.—The following new members have been enrolled in the California Hay, Grain & Feed Dealers Ass'n: Sutter Orchard Supply, Yuba City; H. V. Nootbaar & Co., Pasadena; Elm & North Feed Store, Fresno; Jacobs Bros., San Fernando; V. & H. Trading Co., Bakersfield; Bates Grain Co., Los Angeles; Chua Limco & Co., San Francisco; Houchin-Bleecker Co., Bakersfield; Moore Dry Dock Co., Oakland; Vault Bros., Los Angeles; Visalia Feed Service, Visalia; Eugene Bilkevich, Fallon; Williams & House, Los Angeles; Victor Ryckebosch, Lancaster; F. Lagomarsino & Sons, Sacramento; J. J. Sinai & Sons, San Francisco.—E. J. Stromnes, sec'y.

## CANADA

Waterloo, Ont.—The Snider Flour Mill is planning to install new machinery. Expansion of the present facilities also is being considered.

St. Hyacinthe, Que.—Thieves broke into the office of the Theodore Phenix Flour Mills, Ltd., recently and escaped with about \$45,000 in cash and securities.

Winnipeg, Man.—R. S. Swan-Dixon, a former member of the Winnipeg Grain Exchange, was accidentally killed here Apr. 23, when the gun he was carrying was discharged.

Winnipeg, Man.—The Canadian Wheat Board recently appointed J. G. Davidson, M.B.E., B.S.A., as eastern feed grain representative. Mr. Davidson has been feed administrator in the Dept. of Agr. since 1942.

Saskatoon, Sask.—The Saskatchewan Pool Elevators, Ltd., has started construction of a \$1,000,000 elevator and flour mill on 33rd St. The elevator will be 90 x 52 x 139 ft., and the flour mill 239 x 54 x 113 ft.

Winnipeg, Man.—W. B. Malchy has announced his resignation as president of Central Grain Co. and his withdrawal from the company. He will henceforth devote his interests to the W. B. Malchy Grain Co. here.

Edmonton, Alta.—The plant of the Prairie Cereals, Ltd., suffered a \$20,000 fire loss the night of April 25. Building, ovens, equipment, stocks of wheat, cereals and supplies of paper and packaging material were damaged badly.

Winnipeg, Man.—W. L. Parrish, president of Parrish & Heimbecker, Ltd., and pioneer agriculturist in Western Canada, has been honored by his election as director of the Royal Agricultural Winter Fair Ass'n of Toronto.

Ottawa, Ont.—Feeders subsidies on barley and oats of 25c and 10c respectively, end July 31, the Hon. J. G. Gardiner, minister of agriculture, announced. He stated western farmers can realize more money for coarse grains by feeding them to livestock than by selling to commercial channels.

Vancouver, B. C.—A \$250,000 flour mill and 50,000-bu. grain elevator have been opened in Richmond Municipality, and the mill is now in production. The plant was built by Eugene Grecznelm as a subsidiary of his Delta Glucose Refinery, Ltd., also situated in Richmond. Capacity is 400 bbls. per day.

Edmonton, Alta.—Fifty country elevator agents of the National Grain Co. attended a convention at the Macdonald Hotel here recently. Films and talks on chemical weed destroyers were presented. Geo. Heffelfinger of Minneapolis, president; R. R. Emerson, general manager; Fred Sibbald, supt. of the lakehead terminal, and F. C. Vodrey, head of the chemical department, all of Winnipeg, were present.

Calgary, Alta.—The Alberta Wheat Pool has purchased elevators, annexes and dwellings of the Northern Grain Co., Ltd., R. D. Purdy, manager of the pool, announced. The majority of the elevators purchased are in northern Alberta. Some are at points where there are no existing pool elevators, and the rest are located where additional handling facilities can be utilized to advantage by Alberta pool elevators, he said.

Vancouver, B. C.—The Northern Grain Co., Ltd., which has a line of 30 country elevators and 28 annexes and 16 dwellings, was purchased recently by the Alberta Wheat Pool. The purchase brings the total number of country elevators owned by the Alberta Wheat Pool to 466, with a total capacity including annexes of 28,650,000 bus., Northern Grain Co., Ltd., having rated storage of 1,766,000 bus. The Alberta Wheat Pool owns the 5,150,000-bu. terminal elevator here and one at Port Arthur with a capacity of 2,000,000 bus., giving the pool system of country and terminal elevators a total capacity of 35,800,000 bus.

## COLORADO

Sterling, Colo.—The Unruh Grain & Bean Co.'s elevator was damaged slightly by fire May 8.

Ordway, Colo.—D. W. Pryor of Alamosa, Colo., is new manager of the Robinson Grain Co.'s elevator, succeeding Walker Holmberg.

Denver, Colo.—Fred W. Lake of Denver, president of the Colorado Milling & Elevator Co., on May 15 was named a director of the Colorado & Southern railroad at a directors' meeting held here.—P.J.P.

Burlington, Colo.—Work is being rushed on the 400,000-bu. concrete and steel elevator under construction for A. G. Kirschmer. It is hoped to have the elevator completed by July 15. The J. T. McDowell Const. Co. has the contract. Mr. Kirschmer announced J. V. Brown of Plains, Kan., will be manager of the elevator.

Lamar, Colo.—J. C. Hearn, vice-pres. of the National Alfalfa Dehydrating & Milling Co., was elected president and general manager of the company, succeeding Fred H. Udell, who resigned, effective May 3. Mr. Hearn had been associated with the Pecos Valley Alfalfa Mill Co. for 20 years prior to its being combined with the Denver Alfalfa Milling & Products Co. last year into the National Alfalfa Dehydrating & Milling Co.

Fort Collins, Colo.—The Colorado Grain Growers Ass'n has been organized, to serve Rocky Mountain grain producers. The 10 point program outlined by the new organization includes plans for co-operation with the state grain improvement council, opposition to politics in government as a substitute for democracy, research to discover new uses for grains in co-operation with the Hope-Flanagan act, and promotion of Colorado grown grains. Lloyd N. Case is sec'y of the group.

Greeley, Colo.—The Colorado Grain Improvement Council is being organized, Ralph Farr, resident of the Colorado Grain, Milling & Feed Dealers Ass'n, announced here, to stimulate improved grains thruout the state. It is planned to obtain the services of a field man and co-operate with all agencies interested in improving the quality and distribution of Colorado produced grains. The organization will work closely with the staff of the Colorado A & M College and immediately undertake a survey of cleaning and treating facilities to insure proper seed being planted this fall. The activities of the council will be under the direction of the Colorado Agricultural Ass'n's office at Fort Collins.

## ILLINOIS

Crossville, Ill.—E. H. Morris Elevators are building an elevator.—W.B.C.

Hoyleton, Ill.—Fricke Elevator is completing extensive alterations on its bulk feed plant.

Metropolis, Ill.—We are considering installing a new drier in our plant.—H. W. Leukering.

Mason City, Ill.—A new hammermill was installed at the Mason City Milling Co.'s plant.—P.J.P.

Henry, Ill.—W. W. Dewey & Sons have a modern 24 x 60 ft. warehouse recently completed near their elevator, to be used for feed storage.

Royal, Ill.—The Farmers Elevtr. Co.'s elevator was entered by thieves recently who took a \$250 adding machine, G. V. Scott, manager, reported.

East St. Louis, Ill.—Simon Weingartner, 73, retired Cargill, Inc.'s employee, died May 12 at St. Mary's hospital where he had been a patient 11 weeks.—P.J.P.

Mason (Milmine p.o.), Ill.—The Coleman Cooper Feed Mill burned on May 10. Much feed of different kinds and all machinery were destroyed.—P.J.P.

Albion, Ill.—Major Bailey, who operates elevators in Browns and Belmont, purchased the Mayes garage buildings here. He plans extensive remodeling.—P.J.P.



Bluffs, Ill.—The Bluffs Farmers Grain Co. has awarded contract for construction of a concrete elevator on the site of that portion of the elevator which was razed.

Venedy, Ill.—Most all elevators in this area have increased storage and receiving equipment and are ready for the new crop.—Guy E. Maxwell, Maxwell Bros. Elevator.

Peoria, Ill.—The Illinois Feed Ass'n will hold its annual convention here Sept. 28-30, with headquarters at the Pere Marquette Hotel, Lloyd S. Larsen, sec'y, announced.

Utica, Ill.—Chas Cochran has resigned as manager of the Utica Elvtr. Co.'s elevator, a position he has held for 35 years. He will remain until his successor is chosen.

Patoka, Ill.—The Farmers Co-op. Elvtr. Co. recently completed construction of a 21,600-bu. circular concrete grain storage bin, 25x66 ft. J. E. Reeser & Son were the contractors.

West Ridge, Ill.—The Tuscola Co-op. Grain Co. recently sold property to Mr. and Mrs. Harold Obrecht of Detroit, Mich., who will embark in the poultry business here about June 1.

Nashville, Ill.—The Huegely Elvtr. Co. is constructing two circular concrete grain storage bins 31x74 ft., which will afford capacity for 77,112 bus. of grain. J. E. Reeser & Son are the contractors.

Galva, Ill.—The Galva Co-operative Grain & Supply Co. recently filed petitions for reorganization. Under the new set-up patronage as well as stock dividends would be paid. Ed Miller is manager.

East St. Louis, Ill.—F. M. Sheppard, mayor of National City, has been appointed superintendent of grain inspection in East St. Louis, succeeding E. Ferd Gerold. The position pays \$4200 a year.—P.J.P.

Cairo, Ill.—Swift & Co. Oil Mill is installing all-purpose expellers to replace its hydraulic presses, in order to run both cottonseed and soybeans. A. S. McGinnis is superintendent in charge of installation.

Tiskilwa, Ill.—Curtis & Battey's elevator was purchased recently by Wellman Morris of Waverly, La., for the seed and canning industry he plans to locate here. He will remodel the elevator and install new equipment.

Long Point, Ill.—The Livingston Grain & Supply Co., a subsidiary of the Farm Bureau, recently purchased the Lott-Russell Grain Co. elevator and has taken possession of the property. Bart J. Reinmann of Streator is manager of the elevator, taking over his new duties May 15.

Farmington, Ill.—The Farmington Milling Co. has been sold by John Gagliardo to Capron & Kornmeyer who have taken possession of the business. Capron & Kornmeyer's elevator at Cramer burned several months ago and the local elevator will be used to carry on the business pending its rebuilding.

Tuscola, Ill.—Edward Jordan of Jacksonville, Ill., is new manager of the Tuscola Co-operative Grain Co., effective May 12, succeeding Harry Carrell, who resigned recently after serving as manager for the past 10 years.—P.J.P.

Vandalia, Ill.—V. A. Kelley, proprietor of the Kelley Feed & Grain Co., has constructed a second concrete storage bin, 25 ft. in diameter and 72 ft. high, increasing storage capacity to 65,000 bus. J. E. Reeser & Son had the contract.

Urbana, Ill.—The Twenty-third Illinois Fire College will be held at University of Illinois June 10, 11, 12 and 13. On the morning of June 13 at 9 a.m. a Grain Elevators demonstration will be given, with Harry M. Lehr, of Lincoln, Neb., Grain Dealers National Mutual Fire Insurance Co., in charge.

Beason, Ill.—Lawrence Duff, 40, employed at the Farmers Grain Co.'s elevator, received a serious head injury recently when he fell from the manlift platform in the elevator, striking his head against a steel stair-step. He was found unconscious some time later and removed to Deaconess Hospital for treatment.

Bloomington, Ill.—Herbert J. Moore & Co., grain brokers, has been incorporated. Formerly a private enterprise, there are no plans for changes in the business. Incorporation was with 1,000 shares of common stock at \$100 a share. Incorporators are Herbert J. Moore, Clarence R. Hannie and Leo J. Myers, Jr.—P.J.P.

Sidell, Ill.—The Federal-North Iowa Grain Co. has taken over operation of elevators at Sidell, Mazetown, and Hastings under a lease from the Sidell Grain Co. No changes in the operating personnel will be made and the elevators will continue to be managed by Wm. Current, who formerly operated the Indianola Elevator.—P.J.P.

Lebanon, Ill.—The Pfeffer Milling Co. has put into operation two new entoleters. One is used on wheat, the other on flour. The entoleters, which provide continuous destruction of all insect life in flour and other free flowing materials, were installed in addition to a large vacuum cleaner, and to further insure cleanliness, all remaining wood flooring has been replaced with concrete flooring, and the old foundation has been recovered.—P.J.P.

Springfield, Ill.—The Illinois Co-operative Crop Reporting Service, sponsored jointly by the U. S. Dept. of Agr. and the Illinois Dept. of Agr., has issued the Illinois Crop and Livestock Statistics by counties, a neatly compiled and concise record and report of each and every county in detail as to crop and livestock reports for 1945 and 1946. It is an intelligent and comprehensive compilation, cleverly and painstakingly prepared to give the most information in the briefest accessible form. A. J. Surratt is agricultural statistician in charge.

#### CHICAGO NOTES

Daniel F. Rice & Co. were granted a stay of the penalties imposed as the result of the alleged corner in rye futures.

The Board of Trade directors on May 13 voted to close the cotton and securities trading operations on Saturdays, beginning May 31 and continuing thru August and September, 1947.

A joint meeting of the Executive Com'te and the special committee to consider the selection of an executive vice-president of the Chicago Board of Trade was held May 23, at the call of Pres. J. O. McClintock. Consideration of applicants for the position will begin in the near future.

The following have been approved for membership in the Board of Trade: Wm. B. Fritz, vice-pres., and Edmund B. Fritz, ass't sec'y and treas. of Crofton, Fritz & Co., Inc., New York, N. Y.; Wm. J. Abbott, Jr., of Clayton, Mo.; Robt. L. Martin, assistant sec'y of Standard Milling Co., and Marshall K. Smith of Chicago.

#### INDIANA

Howe, Ind.—Cecil Morningstar of Walkerton, Ind., is new office manager for the Lima Elvtr. Co.

Enos (Morocco p. o.), Ind.—The Enos Grain Co. is building a concrete grain elevator.—V. L. P.

Walton, Ind.—Direct gear-motor drives are being installed at the Walton Elvtr. Co.'s plant.—A. E. L.

Atwood (Etna Green p. o.) Ind.—The Etna Lumber & Elvtr. Co. is building an elevator and feed mill.—V. L. P.

Arcola, Ind.—Mayer Grain Co. is installing gear-motor drives on legs and adding a 2-ton mixer at its elevator.—A. E. L.

Thornhope (Oak R.F.D.), Ind.—Farmers Grain & Supply Co. is building a fire resistive building for a grain drier.—A. E. L.

Lincoln, Ind.—The Lincoln Elvtr. Co. has installed an additional elevator leg and changed over to gear-motor drive on legs.—A. E. L.

Evansville, Ind.—Expansion of the local Igleheart Bros. plant is being considered, entailing construction of an addition for processing.—W. B. C.

North Liberty, Ind.—David Crutchfield recently sold his interest in the local elevator to the Central Soya Co. of Ft. Wayne, Ind., part owner with him in the business, effective at once.

Boonville, Ind.—Otto C. Roller, for many years manager of the Boonville Mills, Inc., was nominated for city councilman on the Republican ticket in the primary election May 6.—W. B. C.

Chalmers, Ind.—M. B. Raub has sold the Chalmers Grain & Supply Co.'s elevator and the adjacent two-story dwelling to Francis W. Briscoe, formerly of Bunker Hill, who took possession May 1.

Markle, Ind.—The Smyth Grain & Feed Co.'s and the Markle Elvtr. Co.'s elevators were entered by prowlers, recently and thoroughly ransacked but nothing of value was reported missing.—A. E. L.

Wadena, Ind.—E. C. Sells has purchased the 50,000-bu. elevator of the Wadena Grain Co. and will take possession of the business June 1. His many friends are wishing him every success in his new venture.

Boone Grove (Valparaiso R.F.D.), Ind.—Manager Weiler of Boone Grove Grain Co. is erecting a warehouse and feed mixing room 30 x 68 ft.; he will operate two mixers of 2-ton capacity each.—A. E. L.

Hoagland, Ind.—A complete remodeling job is now in progress by the Farmers Co-operative Co., involving installation of new grinder, cleaners, metal legs and electric power. Owen Carrier has succeeded John F. Burns as manager.—A. E. L.

Walton, Ind.—The Walton Elvtr. Co. has purchased the 100 x 120 ft. building owned by the Shope Implement Co. on Highway 35 from Ernest Shope and will move its International Harvester agency and repair service to the new site July 1. The Walton Elvtr. Co.'s elevator, damaged extensively in the recent train wreck, has been repaired, Don Fitzer, manager, stated.



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Logansport, Ind.—The Logansport Elevator Co. has completed installation of a new 100 h.p. hammer mill and new power wiring, at the north elevator. Similar equipment soon will be installed in the south elevator.—A. E. L.

Brems (Knox R.F.D.), Ind.—Leon Cheadle, owner of Brems Grain Co., installed new electric power in his elevator; last February Mr. Cheadle had the misfortune of losing his home by fire caused by fuel-oil furnace.—A. E. L.

Tipton, Ind.—The Tipton County Farm Bureau recently purchased a 12-acre tract of land at the edge of town and in 1948 plans to build a grain elevator on the site and move its gasoline bulk plant, hatchery, mill and offices there.—W. B. C.

Lawrenceburg, Ind.—The Lawrenceburg Terminal Elvtr. Corp.'s elevator was damaged when fire broke out in the corn drying building recently. Loss was estimated at \$5,000. Several thousand bushels of corn were destroyed or damaged.

Indianapolis, Ind.—Better mail your reservation at once to the French Lick Springs Hotel for our summer convention June 23 and 24. Address letter to French Lick Springs Hotel, attention Norman E. Cox, French Lick, Ind., stating you will attend the Indiana Grain & Feed Dealers Ass'n convention.—Fred K. Sale, sec'y.

Cottage Grove, Ind.—The Union County Co-op Ass'n purchased the Robinson Grain & Coal Co. from Mr. and Mrs. Edgar C. Robinson. The new owners are repairing the plant and will operate the local branch with Alois Rennekemp as manager. He has been affiliated with the company for several years. The Robinsons purchased the elevator from the B. & R. Grain Co. about a year ago.

Evansville, Ind.—Robert Morris, of Mt. Vernon, Ind., has purchased seven acres of the Evansville shipyard area on the Ohio River here for a site for a grain elevator. The land is located on the river bank with T-shaped piers and lies west of the property now held as a U. S. naval reserve. Mr. Morris recently purchased the adjoining Green River Valley Coal Co. property of four acres. The company, to be known as the Morris Elvtr. Co., will handle truck, rail and river grain shipments. The elevator will have a capacity of 100,000 bus. Plans have been prepared and a CPA permit has been obtained. Mr. Morris formerly owned and operated a local grain elevator at 2501 Broadway, which was sold a year ago to the Vanderburgh County Farm Bureau Co-operative. He now is building an elevator at Crossville, Ill., where the company is operating.—W. B. C.

## IOWA

Grimes, Ia.—Bob Dowson has joined the staff of Carl's Community Feed & Elevator.

Britt, Ia.—Leo Flaming, formerly of Clarion, Ia., is new manager of the Farmers Co-op. Co.

New London, Ia.—Work has started on the A. D. Hayes Co.'s elevator, being built to replace the structure that burned.

Clarion, Ia.—Robert Poor of Thor is new manager of the lumber department of the Farmers Elvtr. Co. succeeding Leo Flaming.

Council Bluffs, Ia.—The Warren Feed Co.'s plant was broken into recently and 150 sacks valued at \$50 were stolen, John Warren, owner, reported.

Ottumwa, Ia.—Oswald Butler is new manager of the J. H. Wake Feed Co.'s local store, succeeding Billy J. Wake who will move to Oskaloosa.

Morning Sun, Ia.—The Morning Sun Grain Co. has installed a new 10 x 40 ft. deck scale at its elevator. A brick scale house and office is being built.

Glenwood, Ia.—The Lincoln Feed Store has been purchased by Albert Batten and W. J. Schiermeier who will operate the business under the name of Glenwood Feed & Seed Store.

Ruthven, Ia.—Fred S. Grange resigned as manager of the Farmers Co-operative Elvtr. Co.'s elevator Apr. 30 after 34 years' service, and has been succeeded by his son, Vernon Grange.

Osceola, Ia.—The Eddy Grain & Feed Co. has been sold by J. W. Eddy, to E. B. Saylor of Decatur County, who took possession May 10. Mr. Eddy had operated the business for the past 26 years.

Northwood, Ia.—H. H. Douglass, 68, former manager of the Farmers Elvtr. Co. for 23 years before his retirement about a year ago, died May 8, after several months' illness.—Art Torkelson, with Lamson Bros. & Co.

Kanawha, Ia.—The Federal North Iowa Grain Co.'s elevator was destroyed by fire May 1, the blaze starting from a motor in the cupola. There was only about 100 bus. of oats and less than a carload of corn in the elevator. Chester Holcomb is manager.

Dumont, Ia.—The Farmers Co-op. Grain Co. recently installed a new 1.5-ton feed mixer in an addition built to the feed room. A corn drier also will be installed in a building to be built south of the elevator which will provide also storage space for 2,000 bus. of grain.

Rock Rapids, Ia.—The 50-year-old elevator situated on the I. C. tracks has been purchased by Wally Mitchell from the Quaker Oats Co. He will raze the structure and build a modern warehouse on the site. In recent years the elevator has been used only for storage.

Oskaloosa, Ia.—Billy J. Wake is moving here from Ottumwa, and will be associated with his brother, Phil Wake, in the management of the company's business here. J. H. Wake of Oskaloosa, their father, is retiring. He established the J. H. Wake Feed Co. 32 years ago. His retirement follows the recent addition to the Oskaloosa branch of a new modern mixing plant.

Algoma, Ia.—A \$50,000 expansion program to extend over a period of 2 years is being planned here by Sargent & Co., manufacturers of livestock and poultry feed. It is planned to install several new types of machinery, a new mixer capable of handling 2,000 lbs. at a time, and a mill capable of putting out 5 tons of pellets an hour. In addition to these improvements intentions are to build a new storage room, approximately 40 by 90 ft. on the south side of the present building.

Clarinda, Ia.—The E. L. Rickel Grain Co. of Kansas City has started construction on a 25,000-bu. elevator here. The company also will build a warehouse and office building.—P.J.P.

Sheldon, Ia.—The Farmers Co-operative Ass'n will build a feed plant and warehouse south and adjoining its present office building. The feed plant will be 30x30x65 ft. and the warehouse 30x110 ft., Hugo Mittag, manager, announced. The buildings will be of wood construction covered with corrugated iron. T. E. Ibberson Co. has the contract. The new buildings are expected to be completed about Sept. 1. Total cost will be about \$66,000.

Des Moines, Ia.—A. E. (Gene) Gourley, meal sales representative of Spencer Kellogg & Sons, has been named president of the Des Moines Feed Club. He is retiring sec'y-treas. of the club. William Foster, sales manager of Sargent & Co., was elected sec'y-treas. The club is planning a field day at Hyperion Club June 26. Golf and other games will be played in the afternoon followed by a dinner and floor show. Members of the animal husbandry and poultry departments at Iowa State College will be guests.

Estherville, Ia.—John Greig and F. T. Shadle of Greig & Co. have sold their feed plant, elevator and hatchery business to the Estherville Products Co., a newly organized company. Mr. Greig plans to give his attention to his large farming interests. Mr. Shadle will remain with the new company temporarily until the management becomes acquainted with the business. Steve Burke of Spencer, who was manager of the Cargill, Inc.'s, soybean processing plant there for several years, is president and treasurer of the new company. He will move to Estherville as will also his son, P. J. Burke, who becomes vice-pres. and sec'y of the company.

## KANSAS

Delphos, Kan.—The Wilkins Grain Co. is building two 5,000-bu. steel bins at its elevator.

Smith Center, Kan.—The Farmers Co-op. Grain Co. recently installed a new electric truck lift.

Wellington, Kan.—The Farmers Elvtr. Co.'s elevator was purchased recently by Homer Frankum.



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Wichita, Kan.—The Kansas Milling Co. has been granted permission by O.P.A. to build a \$50,000 laboratory here.

Perry, Kan.—A truck load of used lumber was stolen recently from the Corpstein Elevator, Don Rice, manager, reported.

Wellington, Kan.—Friction from a grinder roll caused a small fire in mill plant "B" of The Hunter Milling Co. on April 28.

Dundee, Kan.—Midwest Grain Co. has re-bought the elevator sold to John S. Notestine Co. and again will operate it as Midwest Grain Co.

Spearville, Kan.—The Farmers Co-op. Grain & Supply Co. will build a 100,000-bu. concrete elevator as soon as possible. Fred C. Laudick is manager.

Hutchinson, Kan.—Willis C. Harmon, 63, an employee at the William Kelly Milling Co. for the past 26 years, died May 16 following a heart attack.—G. M. H.

Hutchinson, Kan.—The Wm. Kelly Milling Co.'s plant's large concrete grain storage tanks are being calked from top to bottom and will be painted white.—G. M. H.

Topeka, Kan.—Alfred P. Emrie of Dodge City, Kan., was appointed chief state grain inspector for another two-year term by Governor Frank Carlson.—G. M. H.

Emporia, Kan.—Kansas Soybean Mills, Inc., recently completed a new suite of offices, including an accounting office, board of directors meeting room, and research laboratory.

Page City, Kan.—The new elevator of the Farmers Co-op Ass'n is nearing completion and will be ready to handle the new crop. Johnson Sampson Const. Co. is building the elevator.

Grainfield, Kan.—The Robinson Milling Co. recently installed a new Fairbanks Dial scale, with 45 ft. deck, at its plant. The old elevator on the east side of the office is being dismantled.

Ellsworth, Kan.—Allen Risinger recently became affiliated with the Central Kansas Dial & Elvtr. Co., which heretofore had been known as the J. M. Douglas Elevator. All contracts and commitments of the J. M. Douglas Elevator will be honored under the new firm name, Mr. Risinger said.—G. M. H.

Gaylord, Kan.—The Frieling Grain Co. will install a 5 h.p. truck hoist and large dump grate in its driveway, which will be widened. The G. E. Morrison Construction had the contract.

Damar, Kan.—Phillip Des Marteau, 77, retired, who formerly had operated a local elevator for 20 years, died May 17 at St. Mary's hospital, Kansas City, Mo., after an illness of six months.—G. M. H.

Beaver, Kan.—Jim Couch, employed here by the Light Grain & Milling Co. for the past 25 years, died recently. He had been in ill health for some time and confined to his home for the past six months.

Walkinghood (Towner, Colo., p.o.), Kan.—The new elevator of the Walkinhood Grain Co. is near completion and will be in operation to handle the new crop. Johnson Sampson Const. Co. is building the house.

Ames, Kan.—Herman Bausch is new manager of the Continental Elvtr. & Grain Co.'s local elevator, having been transferred here from Pawnee City, Neb., where he managed the company's elevator there for four years.

Delphos, Kan.—The C. L. Cain Grain Co. has purchased two government steel storage bins and is installing them at his elevator, and is remodeling a coal shed for grain storage, increasing his storage facilities 10,000 bus.

Amy, Kan.—The Consolidated Milling Co. is rebuilding its elevator that burned recently. The new elevator will have 20,000 bus. capacity and will be equipped with the latest type machinery. W. T. Caldwell is local manager.

Clay Center, Kan.—The Mid Kansas Mill, built of native stone in 1870, is undergoing repairs and more machinery is being installed to increase the plant's output from 700 bbls. of flour daily to 1,000 bbls., Hess Linton, manager, announced.

Muscotah, Kan.—The Continental Grain Co. is erecting an office and feed room 28x34 ft., and installing a 40-ft. scale and truck lift. All buildings are receiving a new coat of aluminum paint. Carl Bevin is manager of the company's local business.

Anthony, Kan.—The Sam P. Wallingford Grain Co. is rushing work on two 8,500-bu. tanks at its new elevator on the site of the old Missouri Pacific depot. J. J. Bettis will manage the local elevator which will be ready for the 1947 crop.—G.M.H.

Delphos, Kan.—Ray Manuel of the Delphos Milling Co. is having an addition put on the steel storage bin south of the elevator and also has purchased two government steel bins for grain storage which he is erecting at the plant, increasing his storage facilities about 6,000 bus.

Hutchinson, Kan.—William T. Macauley, 66, sec'y of the Hutchinson Board of Trade for the past 15 years, died in a Hutchinson hospital May 8. Born at Wellington, Kan., Dec. 20, 1880, he moved to Wichita with his parents when a child. He was associated with the grain business in Wichita until 1924 when he moved to Hutchinson. He is survived by his widow, two sons and three daughters.—G.M.H.

Larned, Kan.—The Pawnee County ACA office reported recently the sale of the last government grain bin, making a total of 353 bins sold since the C.C.C. bins were placed on the market. This represents a storage total of nearly 850,000 bus. The binsites at Larned, Rozel and Garfield will be cleared of bins as soon as purchasers move the remaining ones to their farms. Bins are being moved through Larned nearly every day.—G.M.H.

Inman, Kan.—Otto Rogalsky, employed at the Enns Milling Co.'s plant, recently suffered severed tendons in his left leg when it was caught by a pulley and conveyor belt. He was taken to St. Elizabeth's hospital in Hutchinson for treatment.—G. M. H.

Manhattan, Kan.—To bring in the state's forecasted largest wheat crops Kansas farmers will need from 18,000 to 20,000 more harvest hands and from 2,500 to 3,000 imported combines, according to Frank Blecha, farm labor supervisor for the Kansas State College extension service.—G. M. H.

Edwardsburg, Kan.—John M. Wendt, 59, owner of the Carpenter Grain Co., died May 6 of injuries received in a fall Apr. 18. Mr. Wendt suffered spinal injuries that left him paralyzed when he fell while helping load a truck with baled hay. He had been a patient in Pawating Hospital, Niles, since the accident.

Junction City, Kan.—The Junction City Dehydrating Co. recently started operations on the new crop of alfalfa, according to John Crum, general manager. Work is being placed on a 24-hour basis. The company has approximately 600 acres of alfalfa under lease, most of it within two miles of the plant. The acreage is expected to keep the plant at capacity.—G. M. H.

Moundridge, Kan.—The majority stock of the Farmers Grain Co. was purchased recently by the Moundridge Co-operative Elvtr. Assn. J. W. Smiley, manager of the Farmers Grain Co. for the last 23 years, has resigned his position. Plans are being made to liquidate the charter of the company and operate the elevator in connection with the Moundridge Co-operative's elevator.—G. M. H.

Clay Center, Kan.—The Green Co-operative Grain Ass'n's local elevator was purchased recently by the Farmers Union Co-operative. A feed mill will be established at the elevator, Otto Brueggemann, manager of the Farmers Union Cooperative, stated, and the buying of grain will be continued as before. The property of the Green Co-op. Grain Ass'n at Green, Kan., was not involved in the deal.—G.M.H.

Wichita, Kan.—R. W. Payne, wheat buyer for Consolidated Flour Mills Co., was elected president of the Wichita Board of Trade at the annual election May 6. R. S. Moore of Moore Grain Co. was named vice-pres. Directors elected for 2-year term included J. O. Kocher, A. E. Randle and E. F. Beyer. A. W. Gill was elected a director for a 1-year term. The new board of directors May 12 appointed J. O. Kocher as sec'y-treas., while D. L. Mullen holds over as executive sec'y.

McPherson, Kan.—Forty-three per cent of the Kansas land owners who have had bindweed on their farms now have all the weed eradicated, T. F. Yost, state weed supervisor, said at the ninth annual meeting of the state noxious weeds conference held here May 8. Mr. Yost said that another 29.4 per cent of Kansas farmers who have bindweed have begun treatment for control of the weed, and he commented that less than 29 per cent of landowners who have bindweed on their farms are listed as non-co-operators in the state-wide campaign to wipe out the weed. The delegates, on the final day of the conference, toured the state experimental noxious weed station at Canton, Kan.—G.M.H.

Wichita, Kan.—The Tenth U. S. circuit court of appeals affirmed the verdict of the federal tax court in ordering payment of \$32,182.46 by the Wichita Terminal Elevator Co., Wichita, Kan. The original suit brought by the commissioner of internal revenue in Washington charged that the company had submitted deficient tax return which did not include capital gains resulting from sale of the company. Judge Sam Bratton wrote the court's majority opinion with Judge Walter A. Husman concurring and Judge Orle L. Phillips dissented. The elevator company is owned principally by L. H. Powell and members of his family. It was dissolved by stockholders last June.—G.M.H.

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Garden City, Kan.—The new 540,000-bu. elevator of the Garden City Co-operative Equity Exchange was officially dedicated May 17. Howard Cowden, pres. of the Consumers Co-operative Ass'n at Kansas City gave the dedicatory address. Mayor A. M. Fleming gave a short talk. The Co-op stockholders met following the dedication and boosted the stockholders from five to seven members. The elevator was built by Chalmers & Borton.—G. M. H.

Calista, Kan.—W. W. McClellan, 60, operator of two elevators of the E. E. Shircliff Grain Co. and his son, Arnold, 36, were slain in their home the night of May 12 by two hitchhikers who had been befriended by the older McClellan. An attempted robbery preceded the killings. The murderers, Cecil Tate, 22, of Jacksonville, Tex., and George Frederick Gumtow, 21, of Battle Creek, Mich., were apprehended May 13 while asleep in the Overland Hotel at Kingman. McClellan, Sr., en route home on May 10 from Kingman had picked up the hitchhikers, later engaging them to tar the roof of his elevator. He had taken them to a show Saturday night, fishing on Sunday, and on the night of the slaying they were in the McClellan living room listening to the radio. When the demand for money was made, Arnold, at gun point, started to run. Tate shot him. Gumtow with another gun killed the father. The wallets of the dead men yielded \$19.50. McClellan owed the men \$7.50 each for their work. The murders netted the killers \$4.50. In an adjoining room a second son, Raymond McClellan, 34, a spastic cripple with a speech defect, heard the demands for money and witnessed the slayings. When the killers left he crawled over the bodies and to the home of a neighbor 350 yards distant. "Shot" was all he was able to mumble in his quest for help. The guns used by the killers belonged to the victims and were later found where discarded when the murderers led officers over the 9 mile round-about route they had taken in their attempted get-away. W. W. McClellan had lived here for over 30 years, was a member of the school board, and well known in this and nearby communities.—G.M.H.

## KENTUCKY

Bagdad, Ky.—R. L. Harrison & Son reported their building was badly damaged recently by high winds.

Pembroke, Ky.—The Pembroke Roller Mills' mill sustained a small amount of damage from recent high winds.

Louisville, Ky.—Congressman Thurston Ballard Morton, president of Ballard & Ballard Co., Inc., has announced his withdrawal as a Republican candidate for the governor of Kentucky. Mr. Morton had the support of Republican Governor Simeon Willis and the Louisville and Jefferson County Republican organizations.

## MICHIGAN

Adrian, Mich.—Lightning struck the Cutler-Dickerson Co.'s plant on May 1, doing small damage.

Oxford, Mich.—Harold Albertson is new manager of Farmers Co-op. elevator. He formerly was employed by Oakland County AAA.

Menominee, Mich.—Edw. Pedersen has been named manager of the Consolidated Product Co.'s wheat plant, succeeding Arno C. Dill, who resigned effective May 1.

Standish, Mich.—Baum Bean & Grain Co. is building a 30 x 170-ft. addition to its elevator, to be used as a warehouse. It will be of cement block construction with steel flat top roof.

Kingston, Mich.—The Frutchey Bean Co.'s elevator was completely destroyed by fire the night of May 8. The building, valued at \$27,000, was partly covered by insurance. The stock, also valued at \$27,000, was insured. Geo. McIntyre, Saginaw, treasurer of the company, said.

Nashville, Mich.—The Co-operative Elvtr. Ass'n recently installed a new car loader driven by a 7.5-h.p. electric motor.

Sandusky, Mich.—Participating in an advertising campaign to promote bean production to meet the 1947 state bean production goal, retain Michigan's bean markets, and acquaint consumers with the food value of beans, are local elevator personnel, Michigan Bean Shippers Ass'n, Michigan Bean Growers Ass'n, the newly organized Michigan Bean Council, Michigan State Dept. of Agr., and the United States Dept. of Agr. An all out attempt is being made to reach the acreage goal of 625,000 acres set for Michigan for 1947. C. L. Taylor of Saginaw, chairman of the advertising com'ite of Michigan Bean Shippers Ass'n, is in charge of the program. He stated the supply of Michigan beans this year is critically low and there will be no carry over into next year's crop.

## MINNESOTA

Hector, Minn.—The Hector Elvtr. Co.'s elevator was badly damaged by high winds May 4.

Badger, Minn.—The Badger Co-op. Elevator has been organized, with C. N. Moen, chairman.

Lancaster, Minn.—C. H. Hawkyard is new manager of the Farmers Elevator, succeeding R. Jensen who resigned.

Pipestone, Minn.—The large frame building which for many years housed the Pipestone Flour Mill, is being razed.

Mahnomen, Minn.—A motor catching fire in the elevator of the Independent Elevator Co. was the cause of a small loss recently.

Jackson, Minn.—Donald Nagel of Litchfield is new manager of Cargill, Inc.'s elevator. He succeeds Howard Wechsler, effective June 1.

St. Paul, Minn.—The Farmers Union Grain Terminal contemplates construction of a \$4,000,000 grain elevator. The site has not been selected.

Red Wing, Minn.—The Pittsburgh Plate Glass Co. has been granted F.H.A. approval for construction of an addition to its linseed mill, to cost \$69,000.

Granada, Minn.—The Granada Grain Co.'s elevator is being remodeled to provide more office space. Temporary office quarters are maintained in a building near the elevator.

Stephen, Minn.—A large grain elevator at the Oscar Anderson farm northeast of Stephen was damaged considerably by fire and a substantial portion of the seed grain stored in the structure also was lost.

Winnebago, Minn.—Ormand Otterson has resigned as manager of the Farmers Elevator, effective July 1. He began work for the elevator in 1927 and has served as manager since 1938.

Lamberton, Minn.—L. D. Christianson of Dovray has accepted the position of manager of the Farmers Elevator, to take over his new duties July 1, when L. E. Amdahl will retire after 12 years as active manager.

Winona, Minn.—Armour & Co., Chicago, plan to construct a \$40,000 fertilizer plant on the Mississippi River here. The plant will occupy a 15 acre plant in the east end. Dock facilities will be constructed for shipping by river.

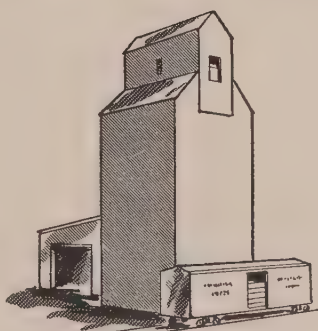
St. Peter, Minn.—Wilton Mans has completed construction of a feed mill, built of brickcrete and cement blocks, 50 x 62 ft. in size, with a half basement and cupola 45 ft. high. The new mill will triple the capacity of the old one.

Rochester, Minn.—The Rochester Wholesale Feed & Grain Supply Co., Inc., has been formed, with Victor F. Sunwall, former sales manager and representative of the Hilltop Farm Feed Co., as president. Associated with him as sales manager is E. F. Stanton. The new company offers a complete feed and jobbing service to farmers and poultrymen in southern Minnesota.

St. Paul, Minn.—Miles L. Kane, vice-pres. and general manager of Brooks Elvtr., Corp., Minneapolis, has resigned to become superintendent of construction for Farmers Union Grain Terminal Ass'n. Frank D. Stanton, formerly with the U. S. Justice Dept., has been placed in charge of personnel and industrial relations. Mr. Kane has been in the Minneapolis grain business for 36 years and with the Brooks Elvtr. Corp. for the past 27 years. He has specialized in terminal operations and in handling elevator fire salvage for insurance companies. Terminal facilities owned by the Brooks Corp. were destroyed by fire last Dec. 28. When it was finally decided that the company would not rebuild or acquire other terminal space, Mr. Kane tendered his resignation effective by July 1. He joins the Grain Terminal May 26.

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## MISSOURI

## MINNEAPOLIS NOTES

Henry W. Collins, manager of the west coast division of the grain department of Archer-Daniels-Midland Co., and Erwin A. Olson, manager of the flax fiber division, have been elected company vice presidents.—P. J. P.

Ormand Otterson, manager of the Winnebago (Minn.) Farmers Elevator, has accepted a position as representative of the Hoover Grain Co., local grain commission firm, and will take over his new duties July 1. He will represent the company as buyer in southern Minnesota.

Two rulings affecting the Minnesota Railroad and Warehouse Commission were made May 13 by J. A. A. Burnquist, state attorney general. The one ruling held that in case of a transfer of business involving all public warehouses except grain and cold storage units, bond and filing fees could not be transferred to new owners.—P. J. P.

Creation of a new grain division in Pillsbury Mills, Inc., and the naming of Edmund P. Pillsbury as its vice-pres., was announced by Philip W. Pillsbury, president. Organization of the new divisional unit, effective June 1, will bring the company's divisions to eight. The new grain department will operate as a separate unit in the purchase, sale and handling of all grains other than those to be processed by other divisions.

Willis C. Helm was elected chairman of the board of directors of the Russell-Miller Milling Co., succeeding his brother, Harry S. Helm, who died on May 6. Mr. Helm joined the company Aug. 27, 1894, as a bookkeeper at the Jamestown, N. D., mill. Later he was manager of the mill at Valley City, N. D., coming to Minneapolis in 1906 as assistant to his brother, then general manager. He was elected treasurer and in 1923 was elected vice-pres. and became general manager.

The Russell-Miller Milling Co. has announced the following awards in the company's safety contest for 1946: The Buffalo, N. Y., mill winner in group 1; Minot, N. D., mill in group 2; the Jerseyville, Ill., elevator in group 3. Member plants of Group 1 include: Buffalo, Minneapolis, Alton, Ill., and Dallas, Tex. Group 2 plants include mills at Minot, Valley City, Mandan and Grand Forks, N. D., and Billings, Mont., and grain elevators at Duluth, Minn., and Buffalo, N. Y. Group 3 plants include a mill at Sidney, Mont.; a feed plant at East St. Louis, Ill., and elevators at Jerseyville, Ill., and St. Joseph, Mo.

Hopkins, Mo.—Chas. Gray recently installed a new mill for custom grinding at his grain office.

Triplett, Mo.—J. Homer Knight's elevator sustained a small amount of damage from recent high winds.

Ludlow, Mo.—A. N. Bailey has sold his grain elevator and equipment to Carl Heims and Harvey Shannon of Brookfield, Mo.—P. J. P.

Charleston, Mo.—R. C. Davis, a member of the R. C. Davis Cotton & Grain Co., has been elected as a member of the City Council.—P. J. P.

Salisbury, Mo.—Failure of bearings on a 15-h.p. electric motor was the cause of an electrical breakdown in the Berlin Milling Co., Inc., plant recently.

Gallatin, Mo.—Fire believed due to spontaneous combustion caused considerable loss to both warehouse and stock of the M.F.A. Co-operative Ass'n on April 30.

Amity, Mo.—J. C. Douglass, Inc., has been incorporated, authorized capital stock, \$15,000, to deal in feed, farm and dairy supplies. Incorporators are J. C., Claude E. and K. Belle Douglass.

Dalton, Mo.—The Farmers Elvtr. Co.'s elevator and feed store were sold to Mason & Kendell of Indian Grove, who took possession of the property and business at once, with J. C. Bulck as manager.

Green City, Mo.—Otto Schulte, manager of the Central Co-operative, reported that patrons of the company for the last 16 months have enjoyed a net savings of \$31,500 while the organization did an annual business of \$500,000.—P. J. P.

California, Mo.—Two electric motors have been installed at the Kuhlmann-Meyer Milling Co. plant, one to lighten the load on the steam engine that drives the main milling plant machinery and the other to pull a hammermill.—P. J. P.

Higginsville, Mo.—I was in Jefferson City, concerning H.B. 366 which has to do with the minimum wage of 50c per hour for all workers, except for agricultural workers who are specifically exempted and such handicapped workers and trainees as may be specially provided for by administrative action. Our association is opposed to this bill, mainly because of its regimentation and bureaucratic tactics. It has to do with the retail businesses, no matter how small or large. It is my opinion that this bill will not get out of the committee because there has been a tremendous lot of opposition against it.—D. A. Meinershagen, sec'y Missouri Grain, Feed & Millers Ass'n.

Marshall, Mo.—Pete Rea, formerly of the Rea & Page Milling Co., which was purchased recently by Midland Flour Milling Co., Kansas City, will be manager of the new feed plant into which the Rea & Page Co.'s flour mill is being converted for operation by the newly organized Midland Feed Mills, subsidiary of Midland Flour Milling Co. The local plant will have a 24-hr. daily capacity of 500 tons. Horner & Wyatt designed the layout for the straight-line, high speed feed production plant, and the last of the new machinery is being installed. Midland Feed Mills will engage in independent feed merchandising under the Town Crier brand, and also will market its output thru the parent company which operates flour mills at Kansas City, Newton, Kan., Blackwell, Okla. and Slater, Mo., also country elevators in Kansas, Nebraska and Oklahoma, and six retail flour and feed stores in Missouri.

## KANSAS CITY NOTES

Jas. W. Ringwald, formerly with the Bates Grain Co., has been named vice-pres. of the Kansas Elvtr. Co., Inc. P. L. Edwards has been named sec'y-treasurer.—P. J. P.

Thos. A. Currier, 67, an employee in the office of the state grain inspector, died May 17.—G.M.H.

The Kansas City Feed Club held a mixed dinner May 27 in the lounge of the Hotel Belterive. Dinner dancing was held in the hotel's night club, and bingo games were played with free cards.

Earl C. Garratt has resigned as eastern sales representative of The Crete Mills, effective June 1, to become associated with the E. P. Mitchell Co., mill representatives in Kansas City, as vice-pres.

Harry L. Robinson has announced the association of Jas. W. Ringwald as vice-pres. of the Kansas Elvtr. Co. as of May 15, who will be general manager actively engaged in handling all grains, feed and feed ingredients.

Kansas City, Kan.—The Standard Milling Co. is constructing a concrete block head house 20 x 80 ft. in size and 10.5 ft. high, atop its elevator. Steel sashes are being replaced with glass blocks. Cost of improvements being made is estimated at \$40,000.

W. B. McMullen has joined the Hart-Bartlett-Sturtevant Grain Co. as assistant to J. S. Hart in charge of the country elevator operations. Mr. McMullen previously was with the Kansas Elvtr. Co. which recently sold its elevators to the Norris Grain Co.

Albert F. Harris has opened the Harris Grain Co., with office in the Board of Trade Bldg. He recently was admitted to membership in the Board. Mr. Harris, who also is president of the Silver Products Co., will devote his full time to the grain business.

Directors of the Grain Clearing Co. of the Kansas City Board of Trade announced that effective May 1, 1947, clearing charges on purchases of grain futures were raised from 1c per 1,000 bus. to 2c per 1,000 bus. Millfeed charges were increased from .002c ton to .005c ton.

Midland Flour Mills Co. has announced the formation of the Midland Feed Mills, Inc., as a subsidiary, to manufacture a full line of commercial feeds. John W. Cain has been named president of the new corporation, R. Hugh Uhlmann, vice-pres., and Paul Uhlmann, Jr., sec'y-treasurer. J. W. Banister, who has been in the sales work for the Midland Flour Milling Co. for 20 years, will be sales manager. The new company will operate a feed plant now being completed at Marshall, Mo.

Norris Grain Co. has obtained the operating lease on the Kansas City Southern elevator, formerly operated by Moore-Seaver Grain Co. The elevator, located in the eastern industrial district, has a capacity of 1,500,000 bus. Norris Grain Co. also owns an elevator on the Kansas City Southern of 2,800,000 bus. capacity, known as the "Norris" elevator, and operates the "Burlington" elevator located on the Chicago, Burlington & Quincy Ry. of 2,500,000 bus. capacity, as well as a line of 56 country elevators located in Missouri, Kansas, Nebraska and Colorado.

Effective May 14, directors of the Kansas City Board of Trade reduced margin requirements on grain futures, rescinding the action of March 15, except on May wheat, which made margin rates 25 per cent of the value of the different grains. New margin requirements are: On all new speculative trades in wheat, except May wheat, (25 per cent of value), original call 25c per bushel with 15c to be maintained; other grains, 10 per cent of value to the nearest round figure. On hedging and spreading trades, 5c per bushel except trades in the same grain in the Kansas City market.

## MONTANA

Square Butte, Mont.—The Co-op. Elvtr. Co.'s elevator was damaged considerably by high winds recently.

Whitehall, Mont.—John W. Holgate, 32, manager of the Whitehall Elevator, was killed Apr. 27 when two large trucks collided head-on four miles west of Bozeman.

*Milling Wheat*  
JUNE-1 TEXAS NEW CROP  
**MILO-MAIZE**  
BARLEY CORN OATS  
**FIELD SEEDS**  
*Feed Grains*  
Ask for delivered prices.  
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**NEBRASKA**

Primrose, Neb.—The Farmers Elevtr. Co. has repaired and painted its elevator.

Beatrice, Neb. — Robt. M. Kaiser, Cargill, Inc., Minneapolis, has taken over his new duties as local grain buyer for the company.

Genoa, Neb.—The Farmers Co-op. Grain & Milling Co. is building a concrete block warehouse, attached to the main elevator to the west, to be used to store feed.

Columbus, Neb.—The Al-Fa Meal Co.'s new plant one and one half mile northwest of here on Highway 81 has started operations, Walter Phillips, manager, announced.

Brownville, Neb.—The village of Brownville has leased for a term of 99 years, ground to the Hart-Bartlett-Sturtevant Grain Co., on which it is proposed to construct an elevator.

Beatrice, Neb.—The Beatrice Hay & Feed Co., recently opened by Jay Timmons as owner and manager, will be district distributor for Larro and Gold Medal feeds of General Mills, Inc.

Pawnee City, Neb.—Melvin Morrison is new manager at the Continentl Elevtr. & Grain Co.'s elevator, succeeding Herman Bausch who has been transferred to the company's elevator at Ames, Kan.

York, Neb.—Among improvements made recently at the York Milling & Elevtr. Co.'s elevator were installation of a new lift and expansion of storage space facilities, Douglas Jern, manager, stated.

Daykin, Neb.—The Farmers Co-operative is building a 5,000-bu. elevator on the site of the old house that has been razed. John Endorf is manager of the local elevator. J. H. Tillotson, Contractor, has the contract.

Lincoln, Neb.—D. L. Gross, University extension agronomist, announced there will be a Nebraska corn yield contest in 1947. It will be in addition to the annual state finish-up meeting and corn show at Holdrege next January.—P.J.P.

Omaha, Neb.—The Frito Co. of Nebraska has been incorporated, capitalized at \$60,000. To deal in corn and vegetable by-products and dairy and grain products. Incorporators: Robt. Rehkopf, Topeka, Kan., and Jay T. Yancey, Jr., Rockmart, Ga.

Preston, Neb.—Stockholders of the 28-year-old Farmers Union have voted to dissolve the Union and sell its grain elevator. The action was taken following the resignation of Frank V. Schneider, manager of the elevator for the past 20 years.—P.J.P.

Holdrege, Neb.—V. C. Wilson on May 30 will bring to a close 30 years as manager of the Holdrege Equity Exchange. From an organization of 80 members and about \$8,000 capital, Mr. Wilson has watched the business grow to a debt-free enterprise with capital of \$150,000 and a membership of 800 farmers.

Plymouth, Neb.—The Home Grain Co.'s elevator has been sold by Arthur Germer to the Clark Grain Co., owners of elevators at Tecumseh. Lee Clark of Sioux City has taken charge of the local business. The Home Grain Co. had been operated by the late Chas. Germer, and recently by his son, Arthur, for over 30 years.

Elkhorn, Neb.—The Elkhorn Feed Mills has installed a grain drier, an all-steel, double elevator leg between the elevator and drier carrying wet corn to drier and dry corn from drier to bin, making it possible to keep drier running at all times without tying up the main elevator leg in the service. G. E. Morrison Const. Co. had the contract.

Indianola, Neb.—The Indianola Equity Exchange has leased its elevator to Delbert Urling, who now operates elevators at Red Willow, Wellfleet, Arapahoe, Atlanta and Indianola. Clares Sughrue, who has operated the Exchange's elevator for the past three years, will install a scale at his east elevator and will continue in business in that location.

Lynch, Neb. — The old foundation of the Farmers Union Co-op's elevator has been replaced by a new one, the elevator remodded and an addition constructed that will handle 7,000 bus. of grain. A new dump with electric truck lift will be installed at the new section, to handle filling of bins in both old and new wings.

Columbus, Neb.—The Columbus Grain Co. reported nearly 1,500,000 bus. of corn dried in the season just ending with the No. 5 Hess Grain Drier installed for the company a year ago by the G. E. Morrison Construction Co. Other improvements also made during the year included rebuilding two elevator legs and installation of a 4,000-bu. steel leg; the two rebuilt legs are driven by 7.5-h.p. Strong-Scott drives and the steel leg by a 15-h.p. Ehram drive. A short, 4,000-bu. leg was installed from scale floor to headhouse to fill a 1,000-bu. bin built above the drier. Another room was added to the side of the headhouse opposite the drier and a large steel cutter and grader powered by a 15 h.p. motor installed there. A small leg lifts the grain into the cutter and all grades of cut grain flow by gravity to bins in the feed mill. The G. E. Morrison Construction had the contract.

**NEW ENGLAND**

Nashua, N. H.—The Wirthmore Grain Co.'s warehouse burned Apr. 24, the loss estimated at \$20,000.

Milton Mills, N. H.—Wm. E. Woodbury, 50, a grain and fertilizer dealer here for several years, died recently at the U. S. Naval Hospital in Portsmouth.

**NEW MEXICO**

Roswell, N. M.—The New Mexico Grain & Feed Dealers Ass'n held a free trade school here May 26 and 27. Principal subject discussed was nutrition, with instructors from the state agricultural college in charge of the discussion. Talks were given also on management by industry leaders. Arthur Ravel is president of the association.

**NEW YORK**

Heuvelton, N. Y.—The century old Mayne Feed Mill, undermined by flood waters, collapsed recently. The plant had not been operated in recent years.

New York, N. Y.—Jacques Coe of Jacques Coe & Co., stock and commodity brokerage house, has been nominated for president of the New York Produce Exchange. W. C. Schilt-huis, executive vice-pres. of the Continental Grain Co., has been appointed for vice-pres. and Jere MacNair, H. J. Greenbank & Co., for treasurer.

**BUFFALO NOTES**

Charles N. Silcox of Ithaca, an expert in seeds and feeds, has been elected president of Co-operative GLF Mills Inc., which operates a feed mill in Ganson St. Mr. Silcox will continue to live in Ithaca but will spend one or two days a week at the GLF mill offices in the Chamber of Commerce building.—G. E. T.

Wm. E. Maloney, 60, sec'y and traffic commissioner of the Buffalo Corn Exchange, died May 8 at Buffalo General Hospital several hours after he had suffered a stroke in his office at the Chamber of Commerce Bldg. Mr. Maloney joined the Corn Exchange in 1929 as traffic commissioner and was named sec'y seven years ago. In recent years he represented the Exchange at rate hearings in Washington.—G. E. T.

Allied Mills, Inc., will embark on an extensive modernization program of its local mill, converting the present mill into a bulk processing feed manufacturing plant, with 40 steel tanks built on top of the mills from which ingredients will pour into tumblers below. Construction of additional bins of 90,000 bus. capacity will double the mill's storage capacity. A 90x200 ft. warehouse, power house and additional rail loading facilities will be erected and new coal handling equipment will be installed. It will take a year to complete the entire project.—G. E. T.

Fred G. Krueger, retired Pillsbury Mills, Inc. executive, has been named sec'y pro tem of the Buffalo Corn Exchange, succeeding the late William E. Maloney. His appointment was voted unanimously by the directors of the Exchange, Pres. John F. Gerard announced. Mr. Krueger, who started with Pillsbury in Buffalo as a clerk 51 years ago, retired recently as regional manager of the feed and wheat department. In addition to being sec'y of the Corn Exchange, he will assume the duties performed by Mr. Maloney as traffic commissioner.—G. E. T.

Goldberg Seed & Feed Co.  
West Fargo, No. Dak.

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John B. Stouten, president of the Monarch Elvtr. Corp. and sec'y-treas. and general manager of the Lewis Grain Elvtr. Corp., was drowned May 7 in Lake Erie while living at his summer house at Crescent Beach, Ont. The body was recovered from the lake 36 hours after he had been reported missing from his home by members of his family. It was clad in shirt, trousers and socks.—G. E. T.

## NORTH DAKOTA

Guelph, N. D.—The Farmers Elvtr. Co.'s elevator was damaged slightly by recent high winds.

Newburg, N. D.—The Co-op. Elvtr. Co. will build a cribbed elevator of 22,000 bus. storage capacity.

Steele, N. D.—The Farmers Union Elvtr. Co.'s elevator was damaged slightly by recent high winds.

Moreton, N. D.—Manser Smeastad, formerly of Valley City, N. D., is new manager of the Farmers Elevator.

Sanborn, N. D.—The Valley Grain Co. is building six cylinder type concrete grain bins, to increase storage at its elevator.

Casselton, N. D.—Geo. M. Bresnahan, 54, manager of the Casselton Elvtr. Co. for many years, and former mayor, died May 6.

Fargo, N. D.—Arthur Jacobson, formerly manager of the Lemmon (S.D.) Equity Exchange's elevator, is associated with the Hixon Gannon Grain Co. here.

Munich, N. D.—Henry E. Rupp, operator of the elevator and farm implement business here bearing his name and long a local resident, died recently, following a stroke.

Grand Forks, N. D.—The Farmers Elevator, East Grand Forks, closed May 17 to permit the contractor to complete his work. The retail feed and seed department will be open as usual.

Rhame, N. D.—Robert Carew, manager of the elevator at Carlyle, Mont., has accepted the position of manager of the Farmers Equity's elevator, succeeding Paul Zielsdorf who resigned.

Sherwood, N. D.—The Farmers Union Elvtr. Co. is building a 100,000-bu. elevator which will be completed for harvest. The house has 18 bins, 2 legs, grain cleaner and flax cleaner and Jacobson Hammer Mill. The driveway adjoining the elevator will house a 30-ton scale with 10x40 ft. deck. A 3-room building with full basement will house the office. Johnson Sampson Const. Co. has the contract.

Westhope, N. D.—The Farmers Union Elvtr. Ass'n is building a 100,000-bu. elevator with 18 bins and 2 legs, a Rotoflow distributor and a 30-ton Fairbanks Scale with 10x40 ft. deck. The elevator is the drive-thru type with all bins overhead. Office and warehouse will be in the elevator and space provided to accommodate 2 cleaners. Johnson Sampson Const. Co. designed the elevator and is doing the constructing.

## OHIO

Metamora, O.—The Metamora Elvtr. Co. is re-siding its elevator.

Marion, O.—The Marion Milling Co.'s elevator was badly damaged by high winds Mar. 27.

Homewood, O.—The Perkins Grain Co. reported its corn crib was wrecked by high winds recently.

Plymouth (Brookville p. o.), O.—The Loy Mills recently built a cob burner, 18 ft. in diameter and 30 ft. high.

Perrysburg, O.—The loading shed of the Perrysburg Grain & Supply Co. was damaged heavily by high winds recently.

Swanton, O.—The Swanton Milling & Elvtr. Co. has raised the cupola at its elevator and is installing new grain handling equipment.

Edgerton, O.—An unsuccessful attempt was made by prowlers recently to force open a door at the Edgerton Farm Bureau Ass'n's elevator.—A. E. L.

Upper Sandusky, O.—A fire which started in a barrel outside of the building completely destroyed the retail store of the Wyandot County Farm Bureau Co-op. Ass'n, Inc., on May 12.

Boughtonville, O.—The Greenwich Mill & Elvtr. Co. has purchased two lots adjoining its elevator from G. T. Scane and will erect a warehouse on the site and install a 30-ton scale, Mgr. C. M. Hawkins stated.

Springfield, O.—Additional answers produced enough students to merit holding a one day grain grading school here May 29 at the Shawnee Hotel. Forty enrollments, all that could be accommodated, were reported.

Fostoria, O.—An explosion in the dust collector in the wheat department of the Mennel Milling Co.'s mill May 7 caused some damage on the third floor and disrupted operations at the mill for several hours but no one was injured. Fire that resulted was extinguished when two automatic sprinkler heads went into action.

Troy, O.—The Troy Grain & Supply Ass'n held open-house at its newly constructed elevator and salesroom on May 10, when the public was invited to inspect the \$225,000 plant. The association celebrated its 28th anniversary on the occasion. Organized in May, 1919, with a capitalization of \$30,000 and 165 members, its present capitalization is \$125,000; its assets as of last December, \$224,929, and there are 435 stockholders.

Lebanon, O.—The district meeting sponsored by Ohio Grain, Mill & Feed Dealers Ass'n held here May 6 was a big success. One hundred and nineteen dinner tickets were sold and others arrived during the evening. L. A. Gilliland, president of the division, was toastmaster. Ralph Brown gave an interesting and informative talk. C. V. Thomas, sec'y of the Ohio Grain, Mill & Feed Dealers Ass'n, was present and took part in the program.

North Baltimore, O.—Homer S. Barchlett, 25, and Russell L. Leeth, 26, of Findlay, were arrested recently and confessed to the theft of grain from Hancock County farms which they sold later to the North Baltimore Grain Ass'n's elevator and McComb (O.) Farmers Co-op. Ass'n's elevator. The stolen grain included 700 lbs. of soybeans, 770 lbs. of oats, which were sold to the local elevator for \$54.09, and four sacks of corn sold at McComb.

Columbus Grove, O.—I. T. Kendall and N. G. Bennett, owners of the Columbus Grove Grain & Supply Co., have purchased the Henderson Elevator on North Main St., taking possession May 1. Their former plant was destroyed by fire kindled by lightning on Mar. 25. The new owners plan to construct a 70,000-bu. concrete and steel elevator on the Henderson Elevator site, construction to start soon. Plans also call for construction of a modern grain drier.

Caradon, O.—Many elevator companies thruout the state reported property damage suffered from high winds during recent weeks, in most instances with a small loss. Among them the following: Mills Feed & Seed Store's elevator, Cardington; Weisheimer Bros., flour mill, Columbus; Farm Bureau Co-op. Ass'n, storage bldg., Columbus; Equity Exchange, elevator, Crestline; Geo. F. Grove, feed mill, Dayton; Edison Mills, mill, Edison; Good Hope Feed Co., elevator, Good Hope; Hebron Milling Co., elevator, Hebron; Russell Grain Co., drier house, Hilliards; O. W. Cole, elevator, Kenton; Lantz Mills, mill, Mansfield; New Paris Elvtr. Co., elevator, New Paris; North Baltimore Grain Ass'n, elevator, North Baltimore; Pemberton Elvtr. Exchange Co., elevator, Pemberton; Sun Grain Ass'n, cyclone on hammer mill, Rising Sun; Equity Exchange Co., elevator, Russia; Continental Grain Co., garage, Toledo; Berne Equity Exchange Co., elevator, Tama; Fayette Co. Farm Bureau Co-op. Ass'n, elevator, Washington C. H.; West Mansfield Elevator, elevator, West Mansfield; William County Farm Bureau Co-op. Ass'n, feed mill, West Unity.

## OKLAHOMA

Hitchcock, Okla.—The Kingfisher Mill & Elvtr. Co.'s elevator was damaged by high winds May 11. The loss was small.

Enid, Okla.—New members recently enrolled in the Oklahoma Grain & Feed Dealers Ass'n include Ray Batman, Batman Grain Co., Perryton, Tex.; Simpson-Romeiser-Evans Grain Co., Salina, Kan.; Don McCoy, Farmers Elevator, Inc., Temple, and T. A. Vaughn, Vaughn Gin & Milling Co., Luther, Okla.—E. R. Humphrey, sec'y.

Beaver, Okla.—The Texhoma Grain Co.'s 20,000-bu. elevator has been purchased by the Perryton (Tex.) Equity Exchange. Present plans call for the installation of a complete feed warehouse and retail store to be operated in connection with the elevator. This elevator brings the total number of elevators owned and operated by the organization to 11.

Enid, Okla.—A series of district meetings sponsored by the Oklahoma Grain & Feed Dealers Ass'n which covered generally the western half of the state were brought to a close May 17. About 150 persons attended the meetings and subjects discussed were gone into very thoroly by all those present. One of the principal subjects was wheat varieties, while elevator problems such as insurance, moisture wheat, wages and hours regulations also received detailed consideration. The car situation was outlined by railroad men at the closing meeting.—E. R. Humphrey, sec'y.

## PACIFIC NORTHWEST

Spokane, Wash.—Kootenai Valley Produce Co. at Bonners Ferry, Ida., has been enrolled as a member of the Pacific Northwest Grain Dealers Ass'n, Inc.—Pete Stallcop, sec'y.

Spokane, Wash.—Fire recently destroyed a warehouse and the milling department building of the Boyd-Conlee Grain Co., with estimated loss of \$75,000. Most of the machinery was damaged beyond repair, and fires were set to grain in hoppers and chutes.—F.K.H.

Silverton, Ore.—E. A. Finlay has been elected president of a farmer's co-operative recently organized here. Walter VonFlue was made vice pres. and Oscar Loe sec'y-treas. It is planned to construct a building to house all activities including a grain and feed department.—F.K.H.

Spokane, Wash.—Warehousemen are urged to order their forms at once for renewal of grain warehouse licenses to insure against delay, and to avoid danger of being without the necessary warehouse receipts when grain starts coming in.—Pete Stallcop, sec'y, Pacific Northwest Grain Dealers Ass'n, Inc.

**MACHINERY  
AND SUPPLIES FOR  
GRAIN ELEVATORS  
AND FEED PLANTS**

**R. R. HOWELL CO.  
MINNEAPOLIS, MINN.**



Spokane, Wash.—Dr. E. J. Bell, Jr., adviser to the federal farm security administration in Spokane, has been appointed administrator of the Oregon Wheat Commission, Marion T. Weatherford, vice chairman of the commission announced. The commission was set up by act of the recent legislature to develop a program for the use of surplus wheat.—F.K.H.

Helix, Ore.—Frank E. Engdahl, who has been manager of the Farmers Mutual Warehouse Co. since July, 1919, has resigned, effective July 1, when Raymond E. Rees, of Helix, will succeed him. Mr. Engdahl has been an employee of the company since July, 1912. Farmers Mutual Warehouse Co. has large grain storage elevators at Helix, Stanton and Vansycle, Ore., with their office here. They have a bulk grain storage capacity of about 1,000,000 bus.

Olympia, Wash.—The Olympia Feed Co. has been purchased from Fred Holm by the Fisher Flouring Mills Co. of Seattle. Change of ownership was effective May 1. Mr. Holm will continue to operate his retail feed store at Shelton, which will be supplied from the Olympia Feed Co. as in the past. Harold Bogan, who has been in the feed business in the Pacific Northwest for over 30 years, is the new manager of Olympia Feed Co. Mr. Bogan was originally with Albers Milling Co., and later operated the Puget Sound Feed Co. at Tacoma.

Tacoma, Wash.—The commissioners of the Port of Portland will issue up to \$3,500,000 worth of revenue bonds for the building of a grain elevator and processing plant for the Centennial Flouring Mills Co., whose plant burned last January. The plant will be constructed on 20 acres of land adjacent to Sitcum Waterway and will include a wharf, storage warehouse and dock, a grain processing plant, a 1,500,000-bu. grain elevator, trackage and conveyors. It will employ 250 men and bring many more ships annually to Tacoma.—F.K.H.

Spokane, Wash.—Regarding the effective date of the new insurance law, State Director writes: "It is true that the law becomes effective June 11, 1947, while it is not entirely clear in Sec. 1 of the law, undoubtedly it will not be necessary for the insurance to become effective until July 1, 1947, to comply with the law. However, in our opinion, for the warehouseman's own protection, it would be well to have the insurance become effective on June 11th if he has any grain—old or new crop—stored in his warehouse. It will not be necessary to pick up the outstanding warehouse receipts and issue new ones that state they are insured."—Pete Stallcop, sec'y, Pacific Northwest Grain Dealers Ass'n.

## PENNSYLVANIA

Montoursville, Pa.—Howard M. Burns has purchased the Loyalsock Mills, which have been operated here by the Entz family for 37 years.

Philadelphia, Pa.—Albert Strange has been appointed local grain elevator agent for the Pennsylvania Railroad, succeeding Albert J. Dando who died recently.

## SOUTH DAKOTA

Tripp, S. D.—The Farmers Elevtr. Co. has installed a new 30-ton scale with 42-ft. deck.

Salem, S. D.—The McCook County Feed Co., owned by Herman and Clarence Hanson, is building a feed and seed store.

Tyndall, S. D.—E. H. Schultz of Bridge-water is new manager of the Winn Grain Co., newly established elevator business.

Lemmon, S. D.—John Riedy, Lincoln Township farmer, has succeeded Arthur Jacobson as manager of the Equity Exchange's elevator.

Salem, S. D.—The Farmers Union Grain & Supply Co. has covered its elevator with aluminum siding and is installing a new 30-ton scale with 36-ft. deck.

Sioux Falls, S. D.—A 30-ton carload of alfalfa meal consigned to Sioux Falls Milling Co. was ruined by fire recently in the Gt. Northern freight yards.

Ipswich, S. D.—The Farmers Union Ass'n has let a contract to Johnson Sampson Const. Co. to build an 80,000-bu. concrete elevator. Work will start about June 1.

Watertown, S. D.—Howard Wechsler, who has been manager of Cargill, Inc.'s elevator at Jackson, Minn., has been transferred by the company to manage its local feed and seed house.

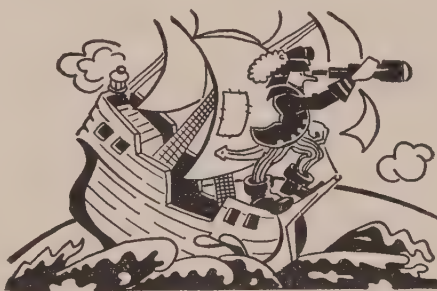
Spearfish, S. D.—Earl C. Schultz & Sons, feed dealers, are constructing a 50x150 tile building on the site of their old store, which has been moved to make way for the new structure.

Lemmon, S. D.—Ted Dietrich of Linton, N. D., has purchased a half interest in a local elevator and will manage the business. He was manager of the Farmers Elevator at Linton for five years.

Gayville, S. D.—The J. C. Mullaney Co. has installed a new 50-ton Fairbanks scale and remodeled its warehouse to include an office with concrete approaches. G. P. Garvey is manager of the elevator.

Canova, S. D.—The main portion of the Farmers Elevtr. Co.'s elevator has been razed and a larger elevator is being built on the site, to cost about \$40,000. The section of the old building used for the office has been moved and the north annex will be used as a storage for the new building.

Wessington, S. D.—Leo P. Salmon has been awarded compensatory damages totaling over \$2,800 by Circuit Judge Boyd M. Benson in his suit against the Denhart Elevtr. Co. and the South Dakota Employers Protective Ass'n, as result of injuries when he twisted his left leg at the knee July 21, 1941, while working for the company, which resulted in a 90 per cent disability. In an agreement with the company and the protective association, Salmon was paid \$9.51 a week until Feb. 6, 1945, when he signed a waiver of further damages. Judge Benson held that this agreement was not binding and ordered the defendants to pay \$2,434.26 compensation for pay loss since 1945 and \$377.50 for medical and hospital expenses. The court granted a 30 day stay of execution in order to give the defense attorneys time to prepare an appeal.



## Columbus Believed In Curves

### AND DISCOVERED A NEW WORLD

Elevator operators are discovering that the elevator cup with the Logarithmic Curve provides far greater capacity, permits a far wider range of speed than old style buckets ever could. Are discovering that the

## CALUMET <sup>Super Capacity Elevator</sup> CUP

abolishes backlegging . . . that super capacity loads scooped up with a clean sweep in elevator boot are completely discharged at the proper time, in the proper place at the elevator head.

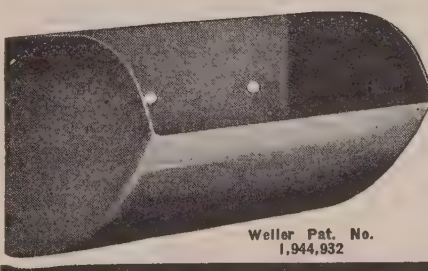
You can take this Elevator Operator's word for it when he says: "Replacing old stye buckets with the Calumet proved a profitable adventure with us. No more long line of waiting trucks and peeved customers during peak season."

**ASK YOUR JOBBER**  
Or write for capacity data sheet

**B. I. WELLER CO.**

327 S. La Salle St.

Chicago 4, Ill.





# Field Seeds

MEMPHIS, TENN.—The Tennessee Seed Dealers Ass'n will meet June 17 at the Peabody Hotel.

NEW YORK, N. Y.—In an automobile accident on Long Island recently Harold M. Duryea had a leg broken.

DIETERICH, ILL.—We are having four circular concrete bins for grain storage, 25x48 ft., built by J. E. Reeser & Son.—J. M. Schultz Seed Co.

FREMONT, NEB.—An all-steel crib to hold 1,250,000 pounds of popcorn, either shelled or in the ear, is being built by the Pathfinder Corn Products Co.

PARIS, ILL.—Theron Beeson, Crawfordsville, Ind., has purchased the Edgar County Seed Co., of Max J. Money, who will remove with his family to Tucson, Ariz.

MONTICELLO, FLA.—Seed cleaning machines have been added to the equipment of the Simpson Nursery Co., which has completed a building 100 by 44 ft. and three stories high.

LINCOLN, NEB.—The state is getting ready to go into action against seed dealers who mislabel their products. Complaints of violation of the Nebraska seed law are pending in several counties.—P. J. P.

LIMA, O.—The Central States Seed Service, headed by Eugene Kraus, with headquarters at Ft. Wayne, Ind., has purchased the entire business of the Ackerman Co., Sheldon and Joseph Ackerman severing their connection.

NORTH BEND, NEB.—The Kelly Seed Co., of San Jose and Peoria, Ill., is building a branch plant 45x165 ft., two stories high, on the railroad right of way. The company's considerable acreage of corn under contract is to be extended. Seed oats also will be produced. W. E. Nagle is the local manager.

WICHITA, KAN.—The Kansas Seed Dealers Ass'n, organized last January, will hold its mid-year meeting or convention, July 18 and 19, at Wichita, headquarters at the Hotel Broadview. W. C. Armfield of Wichita is pres. of the Ass'n and Lyle S. Congdon of Sedgwick is vice pres.—O. E. Case, executive sec'y-treas., Hutchinson, Kan.

IMPORTS OF SEEDS, as reported by the U.S.D.A., in pounds, for the 10 months prior to May 1, with the corresponding period preceding in parentheses, have been as follows: alfalfa, 9,178,100 (5,539,600); barley, 4,043,700 (1,157,800); bent grass, 314,300 (339,200); Canada bluegrass, 117,800 (51,900); smooth brome, 6,055,600 (7,390,100); subterranean clover, 178,400 (62,900); white clover, 471,500 (156,900); chewings fescue, 576,100 (1,246,800); field corn, 4,941,500 (4,509,700); flax, 2,945,300 (135,700); dallis grass, 543,400 (107,900); sudan 1,032,000 (726,800); oats, 17,757,900 (25,119,100); sweet clover, 10,312,700 (10,911,900); and wheat, 1,253,100 (1,952,800).

WASHINGTON, D. C.—The C.C.C. is selling sudan grass seed to its warehousemen at 7.5 cents per pound. The C.C.C. obtained this 8,000,000 pounds of seed under the 1944 seed loan program.

TORONTO, ONT.—The provincial government is paying a grant to 115 seed cleaning firms to encourage purchase of proper equipment. It is planned to classify and license seed cleaning plants as A, B or C.

SCOTTSBLUFF, NEB.—The Alliance Safflower Co. will continue to sponsor production of the oil-seed crop, now in its third year in the panhandle. The company said definite growers' contracts will not be made this year but that prices are expected to be slightly higher than under last year's contracts.

NEW ORLEANS, LA.—Interest in starting exports of sesame seed from Nicaragua thru New Orleans was expressed here May 14 by Duilio Baltodano, acting pres. of the Managua, Nicaragua, Chamber of Commerce; Nicaragua raises some 10,000 tons of the seed, which Mr. Baltodano said, when crushed produce high-grade shorting and cooking oil. About 40 per cent of the Nicaragua crop is being exported to this country through New York or San Francisco.—P. J. P.

FREDERICK, OKLA.—We have recently completed a 40x60 ft. extension to our alfalfa seed warehouse and are now installing another 298-D cleaner to facilitate the cleaning of alfalfa seed during the rush movement. A large amount of 10 per cent DDT dust has been ordered by several large alfalfa seed growers to experiment with dusting fields of alfalfa to increase seed and hay yields. We understand that in California as much as 150 lb. seed increase per acre has been obtained by dusting alfalfa.—Cassidy Grain Co.

LITTLE ROCK, ARK.—The seventh annual convention for the Arkansas Seed Dealers Ass'n was held here May 15. Speakers included: Prof. Orville J. Hall and Dr. R. P. Bartholomew of the University of Arkansas, W. E. Freeman of Atlanta, Ga., Lane Wilson of Shreveport, La., Edgar Monsanto Queeny of Stuttgart, Ark., and Dr. D. R. Gavis of Scott, Miss. New officers of the Ass'n include the following: Pres., W. O. Reeves of Blytheville; vice pres., Roy D. Hopkins of Texarkana; sec'y and treas., Joe R. Cromwell of Pine Bluff; members of the board of directors, John Hackett of Little Rock, and J. S. Haisty of McGehee.—P. J. P.

LITTLE ROCK, ARK.—June 12 is the effective date of the Economic Poisons Law of Arkansas. Applications for registration of an economic poison or device shall be filed with the Plant Board in writing and shall be accompanied by: (1) the name and address of the registrant and the name and address of the person whose name will appear on the label, if other than the registrant, (2) the name of the economic poison or device, (3) a complete copy of the labeling and other statements accompanying the economic poison or device, and a statement of all claims (oral or otherwise) to be made for it, including directions for use, (4) satisfactory proof that the economic poison or device conforms to such claims, and that it may be used without endangering the public health and safety, and without injury to plant and animal life, when used as directed.

## Oregon Feed & Seed Dealers Meet at Portland

Some 500 Northwest wholesale and retail feed manufacturers, jobbers, feed and seed dealers registered at the 16th annual convention of Oregon Feed & Seed Dealers Ass'n meeting at Multnomah Hotel, Portland, Ore., May 16 and 17.

The sessions were opened by President Duane Crabtree of Eugene, who called upon Chairman H. H. Goodrich of the nominating Committee to give and have elected to the Board of Governors four new members, and named the nine old governors from the various sections of the State. They are: Duane Crabtree, Eugene; Mat Gillis, Dallas; Duane Gillespie, Eugene; Everett Faber, Medford; John Densmore, Jr., Scio; James Jenks, Salem; and Albany—Homer Settlemier, Hillsboro; Lloyd Baker, Redmond; Alex Runciman, Portland; Wallace Fisher, Portland; Byron Hilton, Portland; Billy Clark, Portland, and John Todd, Aurora, Ore.

"Mechanics of Seed Cleaning" was the outstanding address of the convention, as given by Sid Victor, vice president of the Charles H. Lilly Seed Co., which gave the dealers many points for discussion, including what the modern cleaner does and as yet does not do, and the fact that the grower is still up against the noxious weeds which continue spreading.

Also the seed laws today are tougher than formerly, more requirements and are being more rigidly enforced. The seed man is without a doubt "right square in the middle" between the grower and the ultimate consumer.

There have within the past few years been but few changes in the machines for seed cleaning, which are still far from perfect, but behind the scenes many changes are being made and all for the better. Much research is being done.

Experienced help for dealers is hard to find but the up-to-date feed and seed dealer realizes that he must try and keep step and always up to a higher standard.

Without a doubt electronics are going to be used in connection with seed cleaning, and in a big way within the next year or so.

Elmo B. Chase, of the famous Chase Gardens, Eugene, spoke briefly on "Modern Trends in Seed Store Operation," stressing particularly the need for frequent window changes of the various items sold by dealers, and of the various items being added, all of which would make a much better reflection at the cash register.

He admonished the dealers to realize that the 10c and variety stores would continue to be their competition and that the seed dealer must find ways in which to secure his share of the business.

It was also noted that many young men are coming into the business, and that they would need careful training, and that they should be coached in better merchandising methods.

It has been found that central downtown locations are the best, and there are also the drive-ins to be considered, where traffic is heavy. This will save the dealer delivery costs.

Keep the stores clean, as remember that today women are doing at least 75 per cent of the buying. The latest in display of all items was advocated, in order that the buyer may buy many more items than are on the shopping list.

Many changes are being made by southern agriculture, was the advice brought to the Association members by William Cyrus and it would be well for the dealer to read his trade magazines in order to find out the changing trends, and in order to get his share of this long-distance business.

"Seed Law Enforcement Activities and Problems" was outlined at some length by Frank McKennon, Division of Plant Industry, State Department of Agriculture, in which he congratulated the officers of the Ass'n, including Duane Crabtree, pres.; Matt Giles, vice pres.; Alec Runciman, treas., and Leon S. Jackson, manager, for their vigilance in keeping abreast.

WE ARE BUYERS AND SELLERS OF  
**FIELD SEEDS**

**GEO. P. SEXAUER & SON**

Brookings, So. Dak. Des Moines, Ia.

**ED. F. MANGELSDORF & BRO., Inc.**  
**ST. LOUIS 4, MISSOURI**

Buyers and sellers of

Sweet Clover, Alfalfa, Lespedeza, Clovers, Timothy, Grasses,  
Fodder Seeds, Sudan Grass, Soy Beans, Cow Peas



of the many new laws, and giving this information to the increasing membership in key sections of the state.

The General Seed Report of James Jenks, was as expected to be all on the optimistic side and indications are that with careful supervision it will continue, and the industry in Oregon will show a remarkable growth for 1947, it is predicted.

"Pay Dirt" as broadcast daily over station KALE was brought to the association floor by Burton Hutton, Farm Service director, who incidentally is the first announcer to give such a timely service to Oregon farmers

Richard Cook presided at the opening of the afternoon session, and introduced as master of ceremonies Leith Abbott, advertising man par excellence, who regaled the retailers with timely stories, another highlight of a pleasurable and informative session. He introduced the several afternoon speakers, including:

Dr. J. E. Parker, head of Poultry Department, Oregon State College, on "Hybrid Chickens." With the aid of timely charts. A most technical subject, ably handled; so much so, that only a brief forum required to cover the subject. No doubt more and better flocks of chickens will be the answer when the information is handed down to the grower by the dealer.

Again Burton Hutton was called upon to give the highlights of "Oregon Agriculture," in which he showed that in Douglas County there are now some 12,000 sheep, and that livestock generally is one of the leading vocations of the state.

"War and Population" details were given at length by Dr. C. E. Maser, dean, School of Business and Industry, Oregon State College, who decried war as killing off the flower and manhood of all countries, so that economically, morally and politically, the world was getting in a terrible mess, and predicted that if present trends followed that a third war would bring on a very poor type of population, and so this would tend to hurt all business of all countries, if a better way was not found to settle international questions.

Ralph Thom, assistant manager, Bank of California, Portland, had a timely subject, "Credits in the Seed & Feed Industry," and that this same credit should be used as little as possible and watched as most important trends are on the way, and it was his hope that it would not lead to another costly "repression" or worse a deep depression. He noted that figures on bankruptcies especially the small firms was on the increase in one month of this year they had jumped from 50 to 71 in a week, a heavy increase over the same period of '46.

"The Story of Geo. Politics" was given by L. R. Prillaman, Lincoln School, Portland, in which he showed that this same politics is a drawback rather than a help to the business, and that we could get along better with much less politics.

Withal the one-day convention was by far the best that has been held thus far, by this ever-growing association, and much gratification was expressed by the various members, and visitors.

The business sessions were followed by the usual cocktail hour and the banquet and entertainment, which brought out the members and wives in increasing numbers and made a grand finish to a swell convention.—F. K. H.

## Grain Trade News

(Continued from page 389)

### TENNESSEE

Memphis, Tenn.—R. L. Bradley, formerly superintendent of the Swift Oil Mill at Blytheville, Ark., is superintendent of the new Swift solvent extraction plant.

Tiptonville, Tenn.—Construction of two soybean storage tanks to supplement the battery of six tanks now standing will be started for the West Tennessee Soya Mill in June. The

contract was awarded to the L. O. Brayton Co. With the completion of the new tanks the storage capacity of the mill will be about 16,000 tons, P. T. Pinckney, manager, said. The mill also has let a contract to the Illinois Central Railroad to construct an 800-ft. rail spur to the new mill, which is to be erected the latter part of the year.—P. J. P.

### TEXAS

Fort Worth, Tex.—Mrs. Henson has resigned as assistant to Sec'y Blewett of the Texas Grain & Feed Dealers Ass'n and is now associated with Paul Allison Co.

Alvin, Tex.—The big rice warehouse and drier of the Southern Warehouse Co. was destroyed by fire May 18. Early official estimates placed the loss at about \$500,000. A. M. Brown, warehouse manager, said the stored rice had a valuation of \$230,000.—P.J.P.

Pampa, Tex.—Ren Henson of Amarillo, Tex., was appointed receiver for the Jess Pool Grain Co. by Federal Judge Wilson in connection with suit filed against him by C.C.C. and nineteen farmers on a claim that Pool owed them 35,000 bus. of wheat.—G. E. B.

Sinton, Tex.—W. T. West of Sinton and Sodville was elected president of the Sinton Grain & Elvtr. Co. Other officers are P. B. Mahaffey of Taft, vice-pres., and Roy Schapira of Taft, sec'y-treas. Wyne Hitt and Garland Beard have sold their interests in the corporation.—H. N.

Van Alstyne, Tex.—The Taylor Grain Co. is building a modern 50 x 100 ft. corn crib, of concrete tile with a corrugated roof, concrete floors, long concrete runways for conveyor belts to handle ear corn, two unloading dumps, a storage room and basement. The grain company plans installation also of a large hammer mill operated by 100-h.p. electric motor.—H.N.

Fort Worth, Tex.—G. E. Blewett has taken his son-in-law, Chas. M. Little, in his grain brokerage and consignments office to assist in handling grain and flour. Mr. Blewett writes: "I have no intentions of retiring now nor at any time in the near future, but I do want to slow down, and my business has gotten too heavy for one man." Mr. Blewett also is sec'y-treas. of the Texas Grain & Feed Dealers Ass'n.

Fort Worth, Tex.—The following new members have been enrolled in the Texas Grain & Feed Dealers Ass'n: Cargill, Inc., Lloyd W. Graving, mgr., Wichita Falls; Rodgers Grain Co., Dawn; Porter & White, Knox City; Shannon Elevator, Sudan; Taylor Grain & Elvtr. Co., Taylor, Tex.—G. E. Blewett, sec'y.

Fort Worth, Tex.—Leo Potishman, prominent Texas grainman and civic leader, was one of two new members elected to the board of directors of the Fort Worth & Denver City Terminal, a subsidiary of the Fort Worth & Denver City Railway Co., recently. At the meeting plans were outlined for moving a bumper grain harvest. Mr. Potishman, a native of Fort Worth, is president of the Transit Grain Co. here, which he founded 27 years ago; he also is president of the Sonta Grain Co. in Friona, the Farwell Elvtr. Co., and the Lariat Grain & Seed Co. He is a director of the Lena Pope Home and executive president of the Boy Scout Council.

### WISCONSIN

Reedsville, Wis.—Edward Reineman & Son's elevators were damaged badly recently by high winds.

Hartford, Wis.—The Hartford Elevator is being remodeled and modernized, and a new siding put on.

Fairchild, Wis.—The recently organized Fairchild Farmers Union Co-operative has purchased the Sylvester Feed Mill which it will operate.

Cleveland, Wis.—The Cleveland Co-op. will build a grain elevator and store structure, of reinforced concrete; elevator, 70 ft. high and 34 x 34 ft. in size; the store, one-story, 34 x 100 ft.

Thiensville, Wis.—The Thiensville Feed & Supply Co. has been organized to mill grain of all kinds, deal in farm products and conduct a grain elevator and mill; 180 shares, p.v. \$100; Clarence and Agnes Lauer and Jerome H. Brinckman.

Madison, Wis.—Harold Thompson has been appointed divisional manager in charge of sales for the state of Wisconsin by Arcady Farms Milling Co., Chicago. He has been with the company for 12 years, and previous to his promotion was a territory salesman in Michigan. Mr. Thompson will make his home here.

# Douglas



## YOUR BUSINESS AND TETRAFUME

We believe your business needs our "TETRAFUME" grain fumigant. We knew you can use it to advantage. That's a broad statement! but the fact remains—most, if not all, up-to-date grain handlers find it necessary to fumigate stored grain from time to time; if they aren't troubled with weevil infestations, it's musty and ground odors, dull and off-color grain, heating conditions, or high moisture content. The only known fumigant that can successfully handle all of these problems is DOUGLAS TETRAFUME.

DOUGLAS CHEMICAL & SUPPLY COMPANY—first to produce a fumigant that would do more than just kill bugs—offers immediate and direct service from the main office and factory, Kansas City, Missouri, and from branch warehouses located at Indianapolis, Indiana, Portland, Oregon, Spokane, Washington, and Minneapolis, Minnesota.

We will gladly explain how our products can be applied to your particular needs. Expert field representatives are prepared to meet you on your premises, wherever you are.

WRITE US TODAY.

"PIONEERS OF SAFE INSECTICIDES"

*Douglas Chemical and Supply Company*

1324-26 West 12th St. INCORPORATED 1916 Kansas City, Missouri

BRANCH WAREHOUSES: INDIANAPOLIS, INDIANA; SPOKANE, WASHINGTON;  
MINNEAPOLIS, MINNESOTA; PORTLAND, OREGON.



## Fiftieth Anniversary of Kansas Ass'n

Dealers from all sections of the state gathered at Salina May 23-24 to celebrate the 50th annual convention of the Kansas Grain, Feed and Seed Dealers Ass'n.

To cover all segments of the trade the program was divided into three sections. Friday morning was devoted to seed, Friday afternoon dealt with feed and Saturday sessions were devoted to grain.

PRESIDENT A. W. ESTES, Hutchinson, called the opening session to order Friday morning in the Salina Room of the Lamer Hotel. After briefly reviewing the Ass'n's activities for the past year Pres. Estes appointed the following committees:

Resolutions—John O. Ross, Wamego; D. O. Fink, Fredonia; Victor Ochs, Sharon Springs; Claud Cave, Dodge City.

Nominations—J. E. Ogren, Arkansas City; L. E. Howard, Topeka; Howard D. Banta, Oberlin; Earl Bryan, Hugoton.

Auditing—John D. Tetlow, Downs; D. M. Pfeifer, Hays; C. P. Kelso, Pittsburg; Otto E. Will, McPherson.

### SEED SECTION

J. O. ROSS, Wamego, presided at the seed section.

HAROLD M. RICE, Salina, explained the need for seed analysis and demonstrated the method of making tests for germination, purity and noxious weeds in his commercial laboratory.

T. F. YOST, Topeka, Weed Supervisor, K.S.B.A., delivered an address, "The Importance of the Weed Problem," in which he placed the national loss from weeds in excess of three billion dollars annually. He enumerated and classified the noxious weeds, and stated that bind weed is costing Kansas 1½ million dollars a year, and is increasing rapidly.

PROF. H. E. MYERS, Head, Agronomy Dept., K.S.C., pointed out the responsibility of the dealers to preach better farming methods and to sell only better seed varieties adapted to the locality. He reviewed the history of wheat varieties and crop improvement programs in the state. Prof. Myers recommended Buffalo alfalfa as wilt resistant, and producing seed adapted to areas where Kansas seed is sold. He advised, for Kansas, Osage and Neosho oats, Pawnee and Comanche varieties of wheat and Wichita for early maturity. He cautioned

against handling northern grown brome as unsatisfactory for Kansas.

PAUL IJAMS, Topeka, Director, Control Division, K.S.B.A., discussed "Problems in Seed Control." He reviewed the records of his dept. on labeling, inspections, and weighed the merits of grade labeling for alfalfa and other legumes. He also discussed the feasibility of a licensing law.

L. L. COMPTON, Manhattan, Sec'y, Kansas Crop Imp. Ass'n, delivered an able address setting forth the advantages of certification of seed.

### THE LUNCHEON

The luncheon in the Salina Room Friday taxed the capacity of the Lamer Hotel.

Ed Morgenstern acted as master of ceremonies, introducing the celebrities.

HON. SAM D. JACKSON, Fort Wayne, Ind., Governor, National Ass'n of Commodity Exchanges and Allied Trades, was guest speaker. He delivered an able address, "Education for Free Markets," in which he outlined a seven-point program of education on the advantages to the public and the economy at large of free, unfettered markets, and he asked the support of the dealers in furthering the program. Mr. Jackson's address will be published in a future issue.

### FEED SECTION

L. K. DRAKE, Humboldt, presided at the feed section Friday afternoon.

BERNARD FRIEL, Emporia, delivered a paper covering the history of soybeans and nutritive value of soybean oil meal. Mr. Friel's paper will be published in a future issue.

RALPH BROWN, Hutchinson, discussed "Alfalfa Meal in Formulas." He stressed the advantages of high quality dehydrated meal and cautioned against the use of any meal with less than 32,000 units of A vitamin. He compared the nutritive factors of good dehydrated alfalfa meal with other ingredients, stated that such meal in a feed will help the dealer in the selling job ahead because it gives the feed eye appeal, palatability and feeding results.

PROF. L. A. PAYNE, Manhattan, Head Poultry Husbandry, K.S.C., discussed "Building Formulas." He set up the five essentials for good poultry formulas as palatability, availability of ingredients, variety of protein, quality of protein and balance of nutrients. He exhibited

the essential nutrients and the amounts of each needed for one day's feeding. Prof. Payne advocated a laboratory for testing feeds and ingredients biologically.

PROF. A. D. WEBER, Manhattan, Head, Depart. Animal Husbandry, delivered an address on feed requirements for cattle and sheep, and stressed the importance of getting the most from home grown grass, roughage and grain.

PAUL IJAMS, Topeka, Director, Control Division, K.S.B.A., told of the operation of his department in protecting the consumer from poor feeds, and the feed manufacturer from unfair competition. He enumerated the requirements on tags for organic, mineral, and medicated feeds, and vitamin carriers. He reported tabulations on samples collected indicated good compliance with Kansas feed regulations.

### GRAIN SECTION

PRES. ESTES called the grain session to order Saturday morning in the Salina Room.

J. H. VOSS, Downs, presided.

A. P. EMRIE, Chief, Kansas State Inspection, told of the growing menace of weeds and reported that in the inspection of 800 cars of oats at Kansas City, 182 contained bindweed. He outlined the procedure in his department to insure uniformity of inspection, and described their preparation to handle inspections on the new crop.

CLIFF SKIVER, Manhattan, Director, Kansas Wheat Improvement Ass'n, asked for co-operation in keeping the quality of Kansas wheat at the top, to maintain the qualities demanded of flour in mechanized bakeries. He displayed posters showing increased yields from Comanche, Pawnee and Wichita, and cautioned the dealers to hold room for turning wheat to prevent heating.

WALTER SCOTT, Exec. V.P., Kansas City Board of Trade, discussed the box car situation, explained the operation of railroads in handling cars. He said that eastern roads were not respecting car ownership, and that western roads were short 23,000 cars. Thru the efforts of Sen. Reed and others the western roads are now getting back 1,400 cars a day, but without a mass movement of empties to the west the situation will be worse this year than last.

RAY B. BOWDEN, Exec. V.P., Grain & Feed Dealers National Ass'n, reported the work of his Ass'n in Washington and explained that the portal to portal bill recently passed removed the threat of unfair windfall suits for overtime from many in the grain trade. Mr. Bowden outlined the five-point program for farm legislation recommended by the National Ass'n: (1) Provision for free economy with free markets; (2) conservation and building up of our soils; (3) avoidance of freezing patterns in agriculture; (4) special farm hazard protection; (5) extension of demand for farm products. Mr. Bowden emphasized that we can never have a free economy without free markets.

A. W. ERICKSON, Minneapolis, reported his observations of the crops. He reported leaf rust in sections of Oklahoma, and said that if rains continue we may have to reduce our ideas on winter wheat. He said that the movement of wheat will be three weeks later than last year. Spring wheat, he said, was ten days late, with the plant in excellent condition and indicating a fine production.

Rain delayed corn planting, but he said the acreage was now pretty well in.

Oats looked fairly good with a smaller acreage, he said, and the acreage of soybeans greatly increased.

### DUTCH LUNCH

Members of the Salina Board of Trade were hosts at an excellent Dutch lunch served in the Salina Room Saturday noon. The dealers thoroughly enjoyed the wide variety of cold cuts, beans and salads piled high on the buffet.



GOODRICH BROS. CO. ELEVATOR  
WINCHESTER, IND.

## GOODRICH BROS. CO.

### ELEVATOR

Winchester, Ind.

is equipped with a

## HESS

Automatic, Oil Burning  
Direct Heat

## DRIER AND COOLER

*They're Profit Makers*

**HESS WARMING AND  
VENTILATING CO.**

1211 SO. WESTERN AVENUE  
CHICAGO, ILLINOIS



## BUSINESS SESSION

PRES. ESTES presided at the closing session Saturday afternoon.

SEC'Y O. E. CASE, Hutchinson, presented his annual report, as follows:

## Sec'y Case's Report

For over 50 years this Ass'n has followed the objects as set forth in the constitution, namely: The dissemination of commercial information and the promotion of business methods calculated to further the best interests of its members and encouragement of harmony and co-operation and the enactment and enforcement of such regulations as shall promote the general welfare of the Ass'n and its members in their legitimate pursuits.

Let us be mindful of the objects of our Ass'n as we sit in this fiftieth anniversary convention and thus benefit thru mingling with other members, friends and visitors and endeavor to return to our offices with new and good ideas and with a closer feeling towards our Ass'n.

AFFILIATED as we are with the grain, feed, and seed dealers' associations of other states, thru our Secretary's Group and thru our membership in the Grain and Feed Dealers National Ass'n, the office of your Kansas Ass'n is in position to offer you helps of several natures; perhaps we will have to go outside the office for the answer to your problems, but we are the ones who can help you get the answer and will be glad of any opportunity to serve you. Remember, this is your Ass'n and that the members who get most from it are those who use it most.

During the more than two years that I have spent in your service as your secretary-treasurer I have tried hard to build your Ass'n by working hard at the job of service, and I am convinced that it pays, but that it will take continued strenuous efforts on the part of the secretary because of the many obstacles that succeed in showing from time to time. Foremost in my mind at all times is the idea of serving humbly and honestly, building for you an outstanding Ass'n. With your help and assistance I shall see my ideas and dreams come true.

MEMBERSHIP figures do not tell the full story of the last two years' work. True, we have gained many new members and have regained confidence of many former members and have them reinstated with us, but, on the other hand, the fact remains that death, sale and retirements have taken their toll from our roll of members. Too often we find that a member has sold to someone who cannot take a membership with us, such as a Kansas City firm, for instance, or perhaps it is sold to a member, who, of course, would not wish to carry but the one membership. It is easy to lose a member in this manner and not so easy to replace with another member.

However, on April 30, 1947, we had a total of 354 on roll as members with only 23 of them delinquent; this compares with the figure for April 30, 1946, of 349 members with 40 delinquent, and the April 30, 1945, figures of 347 members with 44 delinquents. So we have in reality strengthened our position with a gain in membership, and it is our ambition, of course, to add new members to the list as fast as possible, and we work with that in mind at all times.

Our cash position has strengthened gradually and we compare figures for the last three years as follows:

Year Ending	Receipts	Disbursed	Balance
Dec. 31, 1946....	\$13,203.01	\$11,428.98	\$4,148.29
Dec. 31, 1945....	9,887.27	9,008.18	2,374.26
Dec. 31, 1944....	7,734.41	8,337.57	1,490.17

However, because of the slack season in the receipt of dues during the first six months of the calendar year we found ourselves with a bank balance of only \$3,015.68 as of April 30, 1947.

GRADING SCHOOLS—Since our 1946 annual meeting this office has sponsored two series of grain grading schools in connection with the Extension Service of Kansas State College, the Kansas Wheat Improvement Ass'n and the Kansas and Federal Inspection Departments. In October one-day schools were held at Parsons, Iola, Topeka and Atchison. Starting April 22 and finishing May 2, nine one-day grain grading schools were held at Concordia, Abilene, Wichita, McPherson, Hays, Colby, Garden City, Larned and Pratt. These last nine schools were well attended, a total of over 500 grain, feed and seed men and women registering for these schools. Comment from some who attended the schools was complimentary and generally the schools were pronounced very satisfactory. Certainly from a standpoint of attendance we were well satisfied.

Group meetings were held at Downs and Iola following our last annual meeting. At Downs the attendance was near 150 while at Iola we also had a very good meeting with around 60 present. The office has also entered into much activity during the year relative to matters designed to be helpful to the members. Not a month has passed that we were not called on to work on something legislative or otherwise.

Our 1947 Kansas Directory has been mailed to a large list and we have a few copies yet

available at the same old price of \$2.00 per book if any of you need a copy. Cost of producing this book increased greatly again this year, and though we sold ads to the extent of \$3,000 we find it leaves us only about \$1,500 to take care of much postage and about five months' labor in this office.

Our bulletin service goes, of course, to each member without additional cost and in addition to this we have a number of member firms who send this service to their branches and elevators that all may have the advantages of this service. The cost of this service to members is \$3.00 per year for each address. It is our ambition to help you thru our bulletin service as well as in every other way we can, and if you care to send this service to your branches we are in position to expand our service to take you in.

Time does not permit me to enter into detail the many tasks which keep us up to our ears in work all the time, but we want to mention this fiftieth anniversary convention which you are now enjoying. Certainly something as fine and as large as this anniversary convention deserved more than mere attention. We have lived this convention for a couple of months and during the past ten days it has had me worried. There are always slip-ups, and this has been no exception, but we have tried hard to get this job done right, and if it hasn't gone just to suit you, please try to understand. It takes lots of time, and the Salina fellows, the members of the Salina Board of Trade, certainly have done their share and have backed it with their funds, without which no convention can be as fine as this. My hat is off to these Salina fellows! They have been and are royal hosts and friends.

It has indeed been a pleasure to work with the Board of Directors and the members of this fine Ass'n during this year just passed, and I want to publicly express my appreciation for the fine spirit of co-operation all have shown. The present officers and directors have been fine to work with and it would be a pleasure to do a return engagement with this fine group of fellows thru another year.

Because I have the Ass'n work close to my heart and practically live it day and night, I have the deepest interest possible for its welfare, and I feel sure that with a continuance of the fine spirit of co-operation and help which has prevailed for the more than two years I have worked with you, we can, working together and by my continued perseverance, build a bigger and finer Kansas City Grain, Feed & Seed Dealers Ass'n.

The big need of the Ass'n is members and more members. Without new members we cannot hope to build as fine an organization as with them. If this Ass'n is good for you and your business, surely it would be good for many others who are not at this time members with us. Perhaps it is your competitor, perhaps it is a friend or an acquaintance; if he be in the grain, feed or seed business we need that man or that firm in this Ass'n, and you would be doing him or them a great favor if you would submit to me the names of prospective members, or, better yet, take this matter up with them and secure their check for a year's dues, and send their name along to me that I might complete the transaction. All independent dealers, all mills or processors of grain, feed or seeds, line house operators and warehouse operators in Kansas should be members of this Ass'n. We are working for all of them, and whether or not they carry a membership they will benefit from your Ass'n's existence and work, and naturally would want to support the Ass'n work with a membership. There is



Pres.-Elect Lester McDonald, Satanta, Kan.

strength in numbers; your Ass'n needs strength to do the job best.

JOHN O. ROSS, Wamego, chairman of the resolutions committee, presented the following resolutions, which were adopted:

## Policy of G. &amp; F. D. N. A. Accepted

The five-point farm policy program outlined by the National Grain Trade Council and representing the Grain & Feed Dealers National Association, of which we are a part, is accepted by the Kansas Grain, Feed & Seed Dealers Ass'n as generally expressing our viewpoint on this most important national legislation. We repeat our view that the farm problem in America is one that can be solved on a long-range basis with all fairness to the producer, but without increasing or maintaining the state controls over production and distribution.

## Portal to Portal Bill

The Kansas Grain, Feed & Seed Dealers Ass'n compliments and thanks the Grain & Feed Dealers National Ass'n for its successful fight for the so-called good-faith clauses in the portal-to-portal bill recently enacted into legislation. This national action, in which we are proud to have taken an active part thru our state ass'n, has removed from many of our members the threat of unfair windfall suits for overtime back pay, and is one more measure of the value of the National Ass'n to each state organization.

# "RANDOLPH"

## OIL-ELECTRIC GRAIN DRIER

### The Drier Without a Boiler

ASK THE MAN WHO HAS ONE

## THAT'S ALL

MANUFACTURED BY

# O. W. RANDOLPH COMPANY

3917-21 Imlay St., TOLEDO, O., U. S. A.



## Get Government Out of Grain Business

The Kansas Grain, Feed & Seed Dealers Ass'n further recommends that the Commodity Credit Corporation discontinue all further activities in the grain trade at its expiration date of June 30, 1947.

A resolution was adopted thanking those who had contributed to the success of the convention.

JOHN TETLOW, Downs, chairman of the auditing committee, read the auditing report, which was accepted.

J. E. OGREN, Arkansas City, chairman of the nominations committee, submitted the following officers who were unanimously elected:

**OFFICERS ELECTED:** Pres., Lester McDonald, Satanta; vice-pres., D. A. McDonald, Iola; directors, Ellis K. Cave, Dodge City; Harry K. Coe, Topeka; D. B. Frazee, Hutchinson; and H. D. Banta, Oberlin.

WALTER W. KING, regional director, and J. W. Johnson, regional inspector, Wages and Hours Division, discussed overtime provisions and exemptions of the Fair Labor Standards Act, and answered the many questions of the dealers.

## THE BANQUET

The Salina Board of Trade and its committees may well be proud of the fine banquet and dance Saturday night winding up the golden anniversary convention. A good steak dinner was provided. Ed Morgenstern was master of ceremonies, introducing the guests. The Coca Cola Four quartet furnished entertainment and Harl Woods' Orchestra furnished dance music far into the night.

Kansas dealers in attendance included: W. P. Atherton, Russell; Clarence Alstatt, Marquette; W. C. Armfield, Wichita; G. H. Bishop, Gypsum; E. F. Beyer, O. E. Bedell, W. H. Buhr, Wichita; Otto Behymer, Emporia; G. H. Bidwell, Hutchinson; Earl Bryan, Hugoton; J. W. Beckum, Elmer Buster, Topeka; Paul Bittel, Ellis; Hank Blachly, Beverly; J. G. Baum, Conway Springs; Carl Bahret, Page City; Adolph Basgall, Bison; Tom Basgall, La Cross; Ira Barnette, Otego; C. C. Black, Topeka; Chas. Bogart, Kirwin; R. I. Brown, Hutchinson; Paul Buncy, Kirwin; Cleatus Burgardt, Buffalo Park; Ordie Billenwillems, Kanorado; Tom S. Boyd, Great Bend; W. Brooking, Dodge City; G. C. Brown, Minneapolis.

J. B. Carr, J. M. Chinn, Wichita; W. W. Cochran, Topeka; C. R. Coffey, Brewster; C. W. Colby, P. M. Clarke, Hutchinson; Frank Cox, Grainfield; A. D. Creech, Great Bend; N. H. Crandall, Hunter; W. H. Clevenger, McPherson; P. M. Chubbuck, Rice; R. R. Cox, Iola; Ellis K. Cave, Dodge City; Gwyne Chartier, Mahaska; R. C. Clark, Herington.

A. L. Dean, Jim Douglas, Vic Davis, R. G. Davidson, Hutchinson; Ivan L. Dayhoff, Jewell; F. A. Derby, Topeka; Herman Diet, Wakeeney; Lewis Drake, Humboldt; K. L. Drummet, Naroka; P. N. Dreiling, Victoria; L. A. Davis, Abilene; Owen Dragt, Colby.

C. F. Enist, Kirwin; Tom Ewing, Lyons; A. W. Estes, Hutchinson; Dick Frazee, Hutchinson; Bernard Friel, Emporia; G. F. Friesen, Lehigh; John S. Friesen, Inman; D. T. Finnesy, Plainville; Don O. Fink, Fredonia; E. A. George, Earleton; L. J. Gerken, Humboldt; G. A. Goodbrun, Medicine Lodge; Jack R. Grubb, Abilene; R. F. Githens, Fredonia; H. J. Gudenkauf, Frankfort; L. R. Ginn, Wichita; F. H. Geiger, Everest; Henry Hake, Tipton; A. G. Humburg, Bison; D. D. Horkman, Wayne; H. T. Hansen, J. O. Hardy, Hutchinson; I. L. Harvey, Utica; A. J. Haverkamp, Seneca; C. L. Hawkins, Tampa; Henry Herbert, Aurora; Carl Heinrich, Grainfield; Paul Hennenhofer, Ellsworth; R. Hendrickson, Logan; Harry Henry, Barnard; L. E. Howard, Topeka.

Glenn Jones, Garden City; Frank Jung, Downs; W. G. Jantzen, Lindsborg; K. C. Johnson, Mentor; C. D. Jennings, Homer Jennings, Hutchinson; A. J. Kirkhoff, Healy; M. O. Koesling, Osborne; Floyd Koster, Miltonvale; C. C. Koster, Broughton; Bill Kopp, Wichita; R. F. Kahns, Ramona; M. J. Kearse, Gaylord; A. J. Kelly, Wichita; J. J. Kaufman, Moundridge; C. P. Kelso, Pittsburg; Martin Kiger, Washington; Lawrence Kohn, Bigelow; F. H. Koebbs, Wichita; Carl Logan, Leoti; A. E. Lahey, Moscow; Pete Leiker, Buffalo Park; E. C. Leonard, Abilene; C. A. Lockard, Neodesha; Phil Lord, Emporia; C. M. Lantis, Esbon; Forest Lewis, Sedgwick.

L. J. Merklinger, Claflin; Roy Mill, Hutchinson; O. E. McKee, Abilene; Jack Marts, Hutchinson; Terence McDonald, Newton; Lester McDonald, Satanta; Orson McLaughlin, Topeka; A. B. Magnuson, Kipp; H. W. Manuel, Wichita; J. R. Manul, Delphos; Dewey Marsell, Ada; H. A. Marteny, Atchison; Joe Mar, Norton; W. J. Meyers, Beaver; C. C. Milnes, Wichita; Rich Morgenstern, Galatia; Elmer Ochs, Ar-

nold; J. E. Ogren, Arkansas City; John O'Neil, Clifton; Leo J. O'Toole, Syracuse; D. M. Pfeiffer, Hays; Victor Ochs, Sharon Springs; M. A. R. O'Monchan, Abilene; Clarence Poas, Lancaster; C. E. Tuan, Glade.

J. C. Reed, Abilene; C. T. Reichert, El Dorado; O. E. Rice, Athol; Chet Ricks, Brownell; Howard Riederer, Rosel; Harvey Riffel, Woodbine; Byron Rogers, Burr Oak; John O. Ross, Wamego; R. R. Roth, Wichita; B. J. Rueschhoff, Hoxie; G. M. Ross, Newton; I. W. Reinking, Talmage; C. A. Risinger, Ellsworth; L. A. Ritterhouse, Sterling; M. F. Ross, Newton; C. C. Smith, Conway Springs; C. R. Smith, Lucas; John W. Sickles, B. M. Sickles, New Salem; Raymond Stover, Colby; Frank Schippers, Victoria; Frank Schremmer, Beaver; Fred Schivein, Wakeeney; E. J. Schroeder, Topeka; N. G. Sheffer, Burwell; U. L. Shelton, Wichita; V. M. Shively, Athol; Robert Shoemaker, Wakeeney; Paul Shriner, Coats; Tom L. Smart, Lawrence; L. L. Smith, Page City; J. W. Solter, Wichita; Hermann Steinert, Russell; L. O. Stratemeyer, Topeka; Ronald Stull, Ransom; Woodrow Stull, Brownell; John Tetlow, Downs.

Carl Thurow, Ralph Thurow, Milton Thurow, Moscow; Lawrence Tilzey, Russell; R. S. Troyer, Hesston; Clyde Truesdell, Hutchinson; E. W. Thomas, Hutchinson; O. H. Troyer, Hesston; Pete Underwood, Lawrence; Roy Utz, Wichita; H. J. Urbanek, Russell; E. E. Vilim, Wichita; O. M. Voss, Downs; Harold Wagonblast, Athol; Gail Walker, Long Island; M. A. Walton, Newton; R. H. Walton, Wichita; Harry Wells, Osborne; Mark Wells, Minneapolis; K. H. Wheat, Simpson; Dick White, Riley; G. L. White, Luray; John F. Wickman, Seneca; Emanuel Wilhelm, Millard; Otto Wall, McPherson; Moody Wilson, Lincoln; C. L. Witt, Wichita; L. E. Woodburn, Clay Center; Edwin Woydziak, Hutchinson; E. J. Whalen, Hutchinson; Orville Wright, Glen Elder; P. D. Wedler, Abilene; C. H. West, Rydal; C. H. Wright, Wakefield; P. B. Willems, Hillsboro; C. D. Willems, Pollard; Ralph Young, Hutchinson; T. T. Zimmerman, Whitewater.

Kansas City representatives were: Joseph Algood, Mike Barrett, John Blowers, Luke J. Byrne, R. J. Crawford, Jack Dean, John Dunn, A. P. Emrie, J. D. Evans, F. A. Franze, A. H. Fuhrman, Boots Gear, J. S. Geisel, J. J. Kroettli, Wm. Kilgore, R. S. Ludes, M. A. McClelland, E. S. Melleo, W. J. Mensendieck, Howard Riley, John Ronan, Bill Root, Tom D. Savage, George P. Scouler, Walter Scott, D. V. Selders, H. G. Stephens, W. W. Sudduth, R. D. Tinklepaugh, J. J. Wolcott, Dick Wood, Bill Young.

## Grain Carriers

CAR RENTAL will be increased June 1 to \$1.25 per car per day. Prior to Feb. 1, 1945, it was \$1, then raised to \$1.15.

KANSAS CITY, MO.—A meeting of grain dealers and millers was held here May 27 to consider ways of getting more cars to load wheat during the harvest.

GRAIN and grain products were loaded into 42,286 cars during the week ended May 17, against 42,138 during the like week of 1946, as reported by the A. A. R.

BUFFALO, N. Y.—The Grain Shovelers Local 109 will resume negotiations June 2 with the Grain Handlers Corporation, with some prospect there will be no strike.—G. E. T.

WASHINGTON, D. C.—The Supreme Court of the United States on May 12 by 7 to 2 upheld the 1943 freight rate equalization order of the Interstate Commerce Commission, cutting class rates in one area and raising them in the north and east, 10 per cent.

R. E. CLARK, manager of the car service division of the American Association of railroads, states that nearly 1,100 empty cars daily are now being routed into the Southwest to help alleviate the problem of moving the predicted bumper wheat crop of the area.—G.M.H.

PLAINVIEW, TEX.—The worst boxcar shortage in years was reported May 14 by John Lucas, Santa Fe agent here, who warned farmers they would have to help by storing their own grain or holding it back. Lucas said it was the worst he had seen since he started work for the line in 1908.—P. J. P.

## Supply Trade

ERIE, PA.—The Eriez Mfg. Co. has appointed Geo. K. Wellmon sales manager and Richard A. Roosevelt advertising manager.

DES MOINES, IA.—Wm. H. Banks Warehouses has engaged Jas. E. Fletcher, with headquarters here, as district manager for Iowa and Nebraska.

MILWAUKEE, WIS.—Geo. L. Simutny has succeeded A. M. Marsh in the general machinery division of Allis-Chalmers Mfg. Co. Retired because of ill health, Mr. Marsh will serve the company as consultant.

JERSEYVILLE, ILL.—Seed cleaning machines are being built by the W. A. Rice Seed Co. in a new factory building, in which the output can be increased. The machine has been redesigned, with a steel frame.

WAUWATOSA, WIS.—S. A. Meier has removed to Phoenix, Ariz., where he will continue to handle feed mill machinery, the business here being continued by Ned Murray and Ernest Cochrane under the name S. A. Meier Co.

ATLANTIC CITY, N. J.—Walter H. Gebhart, first vice pres. of Henry Disston & Sons, Inc., Philadelphia, was elected May 14 to the presidency of the American Supply & Machinery Mfrs. Assn. at the organization's 37th annual convention here.

WYANDOTTE, MICH.—The Pennsylvania Salt Mfg. Co. announced it now has under construction at its Wyandotte plant additional boilers and allied power generating equipment, including a completely new modern power plant building, at a cost of more than \$3,500,000.

KANSAS CITY, MO.—A new direct reading electronic moisture meter is being placed on the market by the C. J. Patterson Co. The instrument reports the percentage of moisture in 15 seconds and is applicable to almost any substance, solid, liquid, granular or powdered, without reference to calibration curves or charts.

CHICAGO, ILL.—A new portable flight conveyor for conveying materials at steep inclines has been added to the extensive line of portable power conveyors manufactured by Material Movement Industries. It is known as Model CFL Tote-All Flight Conveyor and is available in 14 ft. and 20 ft. lengths. According to the manufacturer this new conveyor will handle bulk material such as coal, dirt, ashes, grain, and similar products at inclines up to 45°.

MARSHFIELD, WIS.—The Marshfield Brewing Co., Inc., was fined \$1,000 by Federal Judge Patrick T. Stone at Wausau, May 6, following a plea of guilty to a charge of criminal contempt of a court injunction. In two quota periods of 1945, the brewery had used more than 172,000 pounds of grain and grain products in excess of permitted quotas.

## Program of Ohio Dealers

Speakers at the annual meeting June 5 and 6 of the Ohio Grain, Mill & Feed Dealers Ass'n at the Deshler-Wallick Hotel, Columbus, will include R. B. Bowden, executive vice pres. of the Grain & Feed Dealers National Ass'n; Ronald C. Booth, vice pres. of the National Ass'n; Dr. Roland M. Bethke of the Ohio Agricultural Exp. Station; C. M. Ferguson, of Ohio State University; Dean Walter Krill of the College of Veterinary Medicine; Everett E. Allison of Indianapolis, Ind.; Harry B. Lee, manager of the Ohio Farmers Grain & Supply Ass'n; Dean-elect L. L. Rummell of Ohio State University.

The annual banquet will be given Thursday evening, with entertainment by the Men's Glee Club.

For the ladies a combined tea and style show will be given at 3 p.m., June 5, at Lazarus Store.



# Feedstuffs

DISTILLERS dried grain production during April amounted to 44,000 tons, against 33,600 tons in April, 1946, as reported by the U.S.D.A.

VANCOUVER, B. C.—The annual meeting of the British Columbia Feed Manufacturers Ass'n will be held June 19 in the Hotel Vancouver.

WASHINGTON, D. C.—In addition to 10,900 long tons of oil meal previously allocated, the U.S.D.A. has allocated 3,000 long tons of linseed screenings meal and 600 long tons of rapeseed meal to Denmark.

CHICAGO, ILL.—C. T. Prindiville, vice pres. of Swift & Co., has had added to his duties the direction of operations of the company's oil mill and livestock feed business, succeeding Vice Pres. P. M. Jarvis, who will devote his full time to assisting the president.

## Public Relations Council for Feed Industry

Russell Mullins of Chicago sent invitations to leading feed men of the United States to attend a meeting at Chicago where an organization was effected under the tentative name Feed Industry Public Relations Council.

Carroll Swanson is chairman, with headquarters at Des Moines, Ia.

## Exporting Feeds by Plane

A cargo plane filled with feed made by the Great West Grain & Seed Co., of Fort Worth, Tex., was routed to Ramon F. Carvajal, feed and grain broker of Havana, Cuba, recently. This is said to be the first plane load of feed to leave the United States consigned to an export buyer.

Lewis E. Meekins, pres. of the Great West Grain & Seed Co., has recently returned from New York, where he arranged additional export schedules for feeds manufactured by the company.

Although not economically profitable to ship feed by air, the company made the shipment to Cuba to supplement regular water shipments.

## Dry Milk Institute Meeting Well Attended

Registration at the annual meeting of the Dry Milk Institute in the Edgewater Beach Hotel, Chicago, broke all records at 379.

Guest speaker at the luncheon was Dr. E. W. McHenry of the University of Toronto, whose topic was "Some Current Problems in Nutrition."

H. R. Leonard of the Twin City Milk Producers Ass'n, St. Paul, Minn., was elected chairman, Paul Young, of the Golden State Co., Chicago vice chairman, and M. J. Metzger of the Bowman Dairy Co., Chicago, re-elected sec'y-treas.

Dan Kent of the Borden Co., New York, was elected a director.

CORN PRODUCTS Refining Co. reports net income for the quarter ended March 31, amounting to \$5,198,944, compared with the net loss of \$1,068,470 in the same period a year ago.

DAYTON, O.—The Dicks-Pontius Co. was fined \$1,000 in Federal District Court May 5, following a plea of guilty to criminal charges of using more than 90,000 pounds of soybean oil in excess of quotas permitted under War Food Order 29.

## Report of California Formula Feeds Committee

The formula feeds committee of the California Hay, Grain & Feed Dealers Ass'n, composed of H. V. Nootbaar and S. S. Nisson, reported to the recent convention:

Our schooling of the year just closed has taught us that major mixed feed manufacturers must be the partners of their distributors; that manufacturing retailers are the bulwark in the feed industry of rural industrial developments; that the cooperative feed organizations are a factor in economical distribution; and, finally, that the ultimate Boss of us all, the feeder, is again the man that MUST be served.

The obligation of our mixed feed industry to better serve the feeder can be unquestioned. How, When, and Where can be answered best by individual and collective efforts of the mixed feed factors.

The Committee's experience of the past suggests that we improve our position by:

Working incessantly for improved, efficient use of methods, machinery and man power.

Assist and encourage the economical production of those materials that are used in our products.

Prevent economic chaos by refraining from reckless credit terms.

Maintain fair (not excessive—not cut-throat) prices by better knowing costs of operation, for cut-throat prices mean weakened resources and weakened resources mean chiseling in quality.

Encourage the continued assistance and improved respect of Governmental agencies.

Let us be sure that our State Feed Control Department is adequately financed and continues to do an improved job in the administration and enforcement of its regulations. Pyramiding of tonnages in the war years with reduced operating man-power and supplies cannot be expected in the future. The present surplus must be placed in the proper channels to increase the real service to industry and agriculture that the agency wants to perform. So the mixed feed committee says as it has been so well expressed—"HATS OFF TO THE PAST, COATS OFF TO THE FUTURE!"

## Increase Fall Pig Production

The U. S. Department of Agriculture May 16 recommended a 1947 fall pig production goal calling for farmers to keep 15 percent more sows than they kept to produce the 1946 fall crop now coming to market.

Department officials stated that the increase in this year's fall pig crop is being sought to assure adequate meat supplies for 1948.

No difficulty regarding feed supplies appears likely if average corn yields are maintained, officials said. An average corn crop this year, with the prospective carryover, would provide sufficient feed for finishing out a fall crop of 35 million pigs and for taking care of other needs.

## Sensational Rise in Bran Prices

In a month the price of bran for May delivery on the Kansas City Board of Trade advanced about \$30 per ton.

For several days the advance in price equaled the permissible limit of \$2. The close May 22 was \$65 for May, \$51.50 for June and \$40.50 for the July delivery, the nearby delivery reflecting the tight spot situation.

May shorts closed May 22 at \$69.50.

## Minnesota Dehydrators Organize

The Minnesota Dehydrators Ass'n has been formed by Landby Dehydrating Co., of Swift, Minn.; Northern Drying Co., Olivia; Morin Mills Co., Alden; Paulson Dehydrating Products Co., Luverne; Red River Alfalfa Co., Crookston; Rural Co-operative Drying Ass'n, Bird Island, and Worthington Dehydrating Co., Worthington.

The purpose is to develop and improve the alfalfa dehydration industry in Minnesota thru research and new methods.

Officers are A. J. Landby, Swift, pres., and W. K. Jones, Olivia, sec'y.

TO GUIDE MEN and machines to where they are needed in the grain harvest in ten great plains states, the Extension Farm Labor office in the U. S. Department of Agriculture is sending out a 20-page Combine and Labor Guide. The guide was produced in cooperation with the state farm labor supervisors in the grain belt. It replaces the one-page area harvest maps used since 1945.



CHECK YOUR FORMULAS with Laboratory Analyses Protein, Fat, and Fibre —Feed or Grain— Analyzed at Reasonable Rates Runyon Testing Laboratories 1106 Beard of Trade, Chicago, Ill. "Runyon Analyses Help Sell Feeds"

NATIONAL ALFALFA DEHYDRATING & MILLING CO. LAMAR, COLORADO ST. LOUIS, MO. CHANDLER, ARIZ. CHARLESTON, MO. Manufacturers of



DENVER ALFALFA and PECOS VALLEY ALFALFA MEAL



Corn Gluten Feed, Corn Oil Cake Meal, Brewers' Dried Grains Malt Sprouts ANHEUSER-BUSCH, INC., ST. LOUIS



# Applied Swine Nutrition

By DAMON CATRON, professor of animal husbandry at Iowa State College, before American Feed Manufacturers Ass'n.

We need not dwell long on all the advantages that formula feeds can have over home mixing. We know that the manufacturer can purchase in large quantities and on a quality basis. We know that nutrition is your business; it is your business to keep up on nutritional "know-how." You have the adequate facilities and equipment to do a thorough job, a much more thoro job usually than the scoop shovel method. Sometimes the back gets tired before the feed gets thoroughly mixed.

Feed makes up over 80% of the cost of producing pork. Feed men can influence the swine producer's profit more than anyone except the farmer himself. Roughly, it requires between 325 and 425 lbs of grain plus supplement to produce 100 lbs of pork from weaning time to market on pasture. A profitable hog enterprise must return at least \$130 for each \$100 worth of feed fed. Turning to other costs in pork production, we find that labor makes up about 6%, equipment 5%.

**FEED TO PRODUCE A 225-LB HOG—**How much feed does it require to produce a 225-lb market hog? It takes nearly a half-ton of feed to produce a 225-lb market hog on good alfalfa pasture.



Look for the bag with the **BLUE CROSS**

**THE FARM MINERALS CO.**  
21st Street at Sherman Drive • Indianapolis

Quality  
Manufacturer of  
**BURLAP and  
COTTON  
BAGS  
CAPITAL**

**BAG & BURLAP CO.**

83 W. Fulton Columbus 15, Ohio

Phones: Ad 6670, Ma 0629

Also Plant in NORFOLK, VIRGINIA

These figures are based upon Purdue University experiments. You will note that 831 lbs of grain, 89 lbs of supplement, and 5 lbs of minerals, or a total of 925 lbs of feed is required to produce a 225-lb market hog on alfalfa pasture. Feed requirements in drylot are from 15% to 20% more than on pasture. It should be pointed out here that the younger the pig, the less feed (but better feed) is required per 100 lbs of gain. Early gains are the cheapest gains! The pigs that grow the fastest right from the start are the ones that make the most money.

Pigs will eat from 2.7% to 5.2% of their body weight daily.

**PROTEINS** are made up of some 21 or so known amino acids. Of these, 10 or 11 are classed as "essential" and must be in the feed as they cannot be synthesized by swine. No one single high protein ingredient, commonly used for swine, contains all the essential amino acids in just the right proportions to supplement grain. A mixture of two or more proteins will almost always be more efficiently utilized than will either alone, because some high protein ingredients supplement the amino acid shortcomings of others. There are at least 13 different mineral elements required for production and reproduction. For production above maintenance, the requirements for calcium phosphorus and salt are greatly increased.

When the composition of grains is analyzed we find that the young, rapidly growing pig weighing 25 to 50 lbs requires from 15 to 20 times more mineral than does a hog weighing 200 to 225 lbs. It has been thought that the requirements for the necessary trace elements for swine have been met when rations, made up of commonly used ingredients, are fed on good pasture. Yet, nutritionists are becoming more aware of trace element deficiencies in certain geographical areas and especially under continuous drylot feeding conditions.

As for the vitamin requirements of swine, the information is incomplete and much more research is needed. We have long recognized the importance of supplying adequate amounts of the fat-soluble vitamins, A and D.

Recent work at the Illinois and Wisconsin stations demonstrates that the B complex or water soluble vitamins are quite essential in swine nutrition, especially in drylot feeding. Reference to this work will be made later. As yet, we do not know all the water soluble vitamin requirements of swine for all stages of reproduction and production.

**GRAIN ALONE IS INEFFICIENT.**—It has long been established that feeding grain alone is not an efficient method of feeding swine, yet we sometimes overlook some of the basic work in comparing corn alone vs. corn plus supplement.

When the Iowa Station fed supplement with corn to sows during gestation, they increased not only the number of pigs farrowed per sow by almost a pig per litter, but they also raised birth weights by over ½ lb per pig. The number of strong pigs at birth also went up 44% when corn alone made .95 lb average daily gain, whereas corn plus supplement made 1.77 lbs. The number of days to reach market was cut from 127 down to 68 days when corn was supplemented. Also 31% less feed was required to put on 100 lbs of gain; 583 lbs of feed were required when corn was fed alone, compared to only 400 lbs when corn was supplemented.

In pasture feeding, less differences were noted. Yet corn plus supplement produced 17% faster daily gains, 1.72 lbs of corn plus supplement compared to 1.38 lbs when fed corn alone. The feeding period was cut nearly 20%, from 106

days on corn alone down to 85 days when corn was supplemented. About 25 lbs, less feed per 100 lbs gain was required when corn was supplemented.

**EARLIER MARKETING MORE PROFITABLE.**—Another important, but often overlooked, advantage of feeding balanced rations is that balanced rations get the pigs to market earlier, and earlier marketing means more profit. According to the Drovers Journal Yearbook, the September hog market (\$10.39) averaged \$1.67 per hundredweight higher than the December market (\$8.72) in 42 out of 44 years from 1900 to 1943 inclusive. During the 15-year period from 1930 to 1944 inclusive, the September market (\$9.28) was \$0.43 per hundredweight higher than the October market (\$8.85). One can readily predict from this that the earlier marketed pigs sell for higher prices. Balanced rations get them to market earlier.

**BALANCED RATINGS PRODUCE HIGHER QUALITY.**—Altho weight has been the primary consideration in grading market hogs in the past, the consumer is steadily demanding higher quality meat. In their 1946 "Feeders Guide and Formulae for Meal Mixture" the Quebec Provincial Feed Board makes this statement: "It is significant that a survey of farms of Ontario revealed that feed had a greater influence on the quality of hogs produced than had the breed used. Farmers using balanced feeds obtained a much better grade than those using unbalanced feeds. Almost 40% of those using balanced feeds obtained grades of 50% select or better, while only 2.8% of those using unbalanced feeds were getting equally good results." Canadians should know because they are selling hogs on a carcass graded basis.

**NUTRITIVE REQUIREMENTS.**—In order to build swine feeds right, it is necessary that we know something about the nutritive requirements of swine. Altho all the nutritive requirements for the various stages of reproduction and production are not known, it would seem wise to use all of the present known facts when formulating swine supplements and complete feeds.

**A SINGLE SWINE SUPPLEMENT INADEQUATE.**—After carefully studying the table on formulating swine supplements, note the differences in nutritive requirements for the various stages of production under different conditions. It would seem wise to formulate and manufacture supplements to fit the pigs' needs during the different stages. As the feed industry has been largely a "one swine supplement" industry in the past, we realize that such a program as we are about to suggest might be criticized. You know, sometimes it's difficult to have a scientific mind and still keep both feet in the feed lot to get research applied.

We suggest a special sow and pig supplement for the nutritionally critical periods. This supplement should be highly fortified for the critical periods existing between the time the sow is bred and until the young pigs weigh 75 lbs. As the amount of feed consumed by pigs during this period is relatively small, this sow and pig supplement should be formulated with a "safety factor" to avoid any possible chance of a nutritional deficiency.

**IN BUILDING SUPPLEMENTS** for these periods, manufacturers should formulate their supplements to contain an adequate amount of water soluble or B complex vitamins. When they include an adequate amount of natural B complex carriers in the supplement, this tends to reduce the protein content of the supplement. For example, some of the most economical carriers of the water soluble vitamins available in adequate quantities are dehydrated alfalfa meal, fish solubles, and dried corn distillers solubles. These ingredients are comparatively low in protein when compared to tankage or fish meal. The lower protein supplement, which run as low as 35% protein have been criticized by many, yet we know that the protein content alone should never be



the measuring stick of the value of a supplement. We should always consider its vitamin and mineral content. In interpreting the experimental results of feeding supplements in the past, the results, whether attributable to protein or vitamins, have sometimes been confused. Much work may have to be repeated in order to differentiate the feedlot responses from proteins, vitamins or minerals.

Purdue experiments (reported in A. H. Mimeo. 11 in 1943) show that protein supplements as low as 35% protein did not reduce gains materially or increase feed requirements per hundredweight of gain substantially.

In view of these facts, swine nutritionists believe that 35% protein supplements will do a better job in drylot than 40% protein supplements.

Because it is necessary to include the additional vitamin and mineral fortification, the supplement for these critical periods may be somewhat more costly than ordinary supplements.

**HOG SUPPLEMENTS**—(for the non-critical feeding periods—from 75 lbs to market).

Two supplements are suggested for this period, depending upon whether the pigs are being fed in drylot or on pasture. A good drylot supplement is a needless expense for pigs over 75 lbs on good pasture. On the other hand, the old time, pre-war 40% supplement, suitable for pigs over 75 lbs on pasture, will not prove adequate for sows and pigs under 75 lbs in drylot or even for growing-fattening pigs above 75 lbs in drylot. In either case we get a situation of "over or under nutrition" which is not efficient.

**OPTIMUM PROTEIN LEVELS.**—Many feeders prefer to grind their grain and mix it with protein supplements. For satisfactory results, it is quite important that a sufficient amount of supplement be mixed with the ground grain. Minnesota, Illinois, Pennsylvania and other stations have done work in attempting to determine the optimum protein levels required by different stages of swine production. The suggested protein levels in the total ration are given in Table 12.

TABLE 12

## Protein Required in Total Swine Rations

Stage	In drylot (%)	On pasture (%)
Bred sows	14-15	11-12
Nursing sows	15-16	12-13
From weaning to 75 lbs.	18-20	16-17
From 75 to 125 lbs.	17-18	14-15
From 125 to 200 lbs.	15	12
Over 200 lbs.	12-13	9-10

As a rule, swine require about 3% less protein in the grain-supplement mixture on pasture than in drylot. Reference—University of Ill.—1945; University of Minn.—1944.

**SELL A FEEDING PROGRAM—NOT A BAG OF FEED.**—Feed men should sell a feeding program and not just a bag of feed! From the facts we have just presented, you can see, first, that bred sows, sows and litters, and young pigs up to 75 lbs need a more highly fortified supplement than heavier, growing-fattening hogs. Second, feeding during gestation and lactation can affect growing-fattening period performance.

TABLE 14

## It Pays to Feed Balanced Supplements

Type of ration	Feed for 100 lbs. of gain	Total Return feed per bu. cost of corn
Corn alone	12 bu.	\$19.80 \$2.08
Corn and tankage	7 bu. corn 40 lbs. tankage	\$14.15 \$3.20
Corn and Balanced sup.	5½ bu. corn 50 lbs. bal. supplement	\$12.08 \$4.00

Current prices April 15, 1947—In arriving at return for each bushel of corn fed, protein cost was subtracted from sale price of 100 lbs. of live hog, and corn credited with remainder.

Your job as a feed dealer or salesman: Before you sell a hog supplement to a farmer, or advise him on mixing rations, ask him these questions, then outline a feeding program to fit his needs:

1. Are the pigs on pasture or in drylot?
2. What are you going to feed it to—bred

sows? Sows and litters? Young pigs up to 75 lbs? Or, growing-fattening pigs above 75 lbs.

3. How have these pigs been fed previously—on good rations or poor rations? Limited or full-fed?

4. Then get your pencil out and figure the costs of different methods of feeding with him.

5. And fit the feeding program to the farmers' needs.

As a manufacturer or dealer, you should protect your product and your reputation to insure repeat sales, by:

1. Laboratory checking of ingredient quality. Quality of the ingredients is just as important as the formula. Appearance of ingredients is not a true guide to vitamin content.

2. By explaining your supplements—how they are made, what they will do, and how to feed them. Tell the farmer the truth as to what your feeds will do for him. Tell him how to feed it and furnish him adequate feeding directions. Always keep in mind that good supplements will fail when overly diluted with grain or misused.

Remember, good feeds and supplements can also fail because of inferior breeding, poor management or disease and parasite infection. So follow up the sale to see that your feed gets a chance to perform.

## Corn Is Cheapest Fattening Grain

By LAUREN K. SOTH, Iowa State College

Farmers who let current feed prices help determine the kind of a feeding program they follow will find corn at present prices the cheapest feed on the market.

When compared with corn, all other grains are priced higher than their relative feeding values. The Department of Agriculture lists the price of oats in Iowa the middle of November at \$46.20 per ton. That was the current market price. Corn at that time was selling for \$40.40 per ton. Since the feeding value of oats for livestock fattening is only 85 percent that of corn, the actual dollar feeding value of oats would be only \$34.30, compared with the actual price of \$46.20.

WHEAT is another good example. It has the same feeding value as corn for fattening livestock. But in November the price of wheat was \$62.50 compared with the corn price of \$40.40 per ton.

While the comparison between grains can be made fairly easily, the comparison between grains and high protein feeds or between grains and hay is more difficult. In final results, much depends upon the way the feeds are combined and the kind of rations used. And it must be remembered that since there can be only partial substitution of protein feed for corn, or hay for corn, the figures give only a general idea of relative values.

For example, the dollar feeding value of linseed meal and soybean meal when corn is \$40.40 a ton is \$68.70 per ton. The current market prices in central Iowa are around \$117 for linseed meal and \$110 for soybean meal. At the same time tankage is selling for \$140 per ton, while on the basis of feeding value the price would be \$103.

**ALFALFA AND HAY CHEAP.**—The only feeds that are commonly underpriced compared to corn are alfalfa and clover-timothy mixed hay. Alfalfa is selling at an average price of \$15.90, while it has a feeding value that should make it worth about \$28.60. The mixed hay is selling for \$13, with a feeding value of \$22.40.

If present levels of feed prices continue, many farmers will want to make the most use of corn and good hay, cutting down on the use of other grains and high protein feeds. Expensive, high protein feeds should be used where they will do the most good—with young growing stock, high-producing milk cows and during the last third of the gestation period of bred sows.

## Annual Fluctuations in Livestock Production

Annual fluctuations of livestock production are characteristic of this major farm enterprise. While attempts have been made to forecast and explain changes in production of the different species of livestock, no explanation of changes in total livestock production and in livestock products has heretofore been made. This is the problem which is analyzed by James H. Lorie in "Causes of Annual Fluctuations in the Production of Livestock and Livestock Products," a monograph supplement to the Journal of Business of the University of Chicago, published in April by the University of Chicago Press.

According to Lorie, the immediate determinants of livestock production are the amount of feed consumption and the number of animal units. In successive chapters he explores and analyzes the causes of fluctuations in both of these factors. In a final chapter he quantifies the relationship between these determinants and livestock production during the period 1910-44.

In the chapter on causes of annual fluctuations in feed consumption, Lorie discusses first the short-run relationship between feed supplies and feed consumption during the single crop production period. He goes on to analyze the causes of annual fluctuations in feed production over the period 1910-44 and comes to the conclusion that these fluctuations are due mainly to the influence of weather on yields rather than to plans of farmers.

In this chapter, also, the author discusses the significance for feed supplies of such factors as carry-over, industrial uses of feed grains, foreign trade, and the use of wheat. He concludes that total feed consumption in any one year closely approximates feed production in the preceding production period.

WHEAT ground by flour mills during the 9 months preceding Apr. 1 amounted to 516,596,000 bus., against 485,682,000 bus. during the like period of the preceding crop year, as reported by the Bureau of the Census.



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# Poultry Feeds and Feeding

ST. LOUIS, MO.—The Federal Trade Commission has dismissed its complaint against the Ralston Furina Co., charged with misleading advertising of its poultry feeds.

WASHINGTON, D. C.—Hatchery production of chicks in April is estimated at 310,664,000, a total 10 per cent less than in April last year. Hatchery output of chicks from January thru April was 736,865,000 or 5 per cent less than during the same period in 1946. Chick production during May is expected to be about the same or slightly larger than in May last year. The number of eggs in incubators on May 1 was about 3 per cent larger than a year ago.

## Forecast Drop in Turkey Numbers

Consumer demands for turkey next Thanksgiving and Christmas appear to be the main key to 1947 turkey profits.

This year's turkey crop won't be as large as in 1946, according to Iowa extension economist Francis Kutish. A January USDA survey of turkey growers' plans showed a 16 percent cut in turkey output likely for this year. This has brightened the outlook over last fall.

However, consumer demand and business conditions this fall still hold the main keys to 1947 profits, Kutish warns.

February output of poults was only 333,000 as compared to over 900,000 during February a year ago, a report from 214 hatcheries showed. These same hatcheries March 1 reported 15 percent fewer turkey eggs in incubators than last year. This, Kutish believes, may indicate an even greater cut in 1947 turkey output than was earlier forecast.

This reversal of last fall's prediction of a bumper turkey crop is due to a number of things, Kutish believes. Sharp increases in feed costs during February and March, coupled with the uncertainty of business conditions next fall, are partially responsible. Prospects of stiffer consumption competition from beef and hog producers also tended to dim this year's prospects.

## Inspection Track Good Delivery of Feed at Kansas City

A question having arisen as to delivery of millfeed sold mill track the directors of the Kansas City Board of Trade have made the following ruling:

The party making delivery of millfeed on future contracts has purchased the feed from a local mill. The mill would not allow the cars to be held on track at the mill for official sampling, because the mill contends that this might jeopardize the empty car supply, consequently the cars were ordered away from the mill to an inspection track, and were at that location when delivery was made. Millfeed rules, page 6, paragraph (b) "delivery shall be made in cars upon mill tracks in the Kansas City switching district."

Paragraph (d), sub-paragraph (c) of the same rule states "inbound billing which shall enable the buyer to secure proportionate rates outbound without penalty because of any previous handling." The question is asked "Does this sub-paragraph (c) make the seller liable for switching charges beyond the point of delivery, or does it refer only to the application of the tonnage, and not to the switching?" In this particular case, the party making delivery, paid for switching charge from the mill to the inspection track, so that the party taking delivery of the millfeed did not suffer any penalty because of the switching prior to delivery.

The committee is of the opinion that the rule does permit delivery on an inspection track within the Kansas City switching limits of millfeed, switching from a local mill, upon which the party making delivery has paid the switching charges accrued up to the inspection track, where delivery is made, because in so doing, the party taking delivery has suffered no penalty because of the switching involved.

## Poultry Rations

By E. I. ROBERTSON, in Cornell Feed Service of New York State College of Agriculture

The following mash mixtures for chickens and turkeys represent typical rations for different classes of poultry and serve as an example of how rations can be formulated to include the recommended level of nutrients. Numerous other combinations of ingredients would be as satisfactory providing the essential nutrients are supplied in about the proper proportion.

Ingredients of animal origin—Products of animal origin are necessary in all rations for most efficient production, due to the essential factor or factors they contain. Because of the superior quality of fish meal, the best use of it is in starting and breeding mashers. In general, 100 pounds of animal protein supplement in each ton of mash supplies the minimum of those factors necessary for growth and hatchability. The remainder of the protein can come from vegetable sources.

Riboflavin—Numerous products are good sources of riboflavin and the other factors of the B complex. Many of these supplements are prepared as a replacement of milk, others are trade products of the fermenting and distilling industries. If crystalline riboflavin is used in poultry rations, extra quantities of the natural

ingredients, such as fish meal, meat scrap, and alfalfa products are needed to supply the factors associated with riboflavin in nature.

Minerals—As animal protein supplements are replaced with soybean oil meal, mineral supplements are needed—particularly phosphorus—to provide minimum levels in the mash. It is not desirable to attempt to meet the calcium requirements of laying hens through the mash alone. Likewise, growth is retarded if the calcium level of the chick starter is above 1.6 per cent.

Growing Mash—The suggested growing mash is satisfactory for pullets on pasture with tender green feed available. Where pullets are confined or do not have the freedom of a pasture, it is suggested that starting mash be used throughout the growing period with grain available to them after 6 to 8 weeks.

TWO BURGLARIES in 6 months drove Chas. Lucke, manager, to insert the following notice in the local paper: "Notice—To the stinkers who broke into the Farmers Co-op. Elevator company of Wood River, Neb.: From this day hence, there will be no money left at the elevator overnight. Please co-operate."

CHLORDANE is a powerful new insecticide developed by the Dow Chemical Co., and said to be ten times more effective than D.D.T. against certain insects. Chlordane kills insects by direct contact and stomach action and as a vapor rising from spray or dust deposits on treated surfaces, but is not hazardous to man and domestic animals when used as recommended.

### POULTRY MASHES

Ingredients	Starting mash (all mash) Pounds	Pasture growing mash (with grain) Pounds	Laying mash (with grain) Pounds	Breeding mash (with grain) Pounds
Wheat bran	100	300	300	200
Wheat standard middlings	400	400	400	300
Ground oats	200	200	200	200
Ground yellow corn	590	470	410	440
Meat scrap (50% protein minimum)	100	100	100	100
Fish meal	50	...	...	100
Soybean meal	320	360	380	300
Dehydrated alfalfa meal	100	100	100	100
Dried whey	100	...	...	150
Bone meal	...	20	60	60
Ground limestone	30	30	30	30
Salt	10	20	20	20
Total	2,000	2,000	2,000	2,000
Manganese sulfate	4 oz.	...	...	4 oz.
Vitamin D supplement, A.O.A.C. chick units per pound	360	...	900	900
Calculated analysis:				
Protein %	20.3	20.1	20.2	20.9
Fat %	4.1	4.1	4.0	3.9
Fiber %	5.9	6.8	6.9	5.9
Calcium %	1.4	1.5	2.0	2.1
Phosphorus %	0.82	0.92	1.20	1.24
Riboflavin mgs. per lb.	1.80	1.34	1.40	2.15
Vitamin A units per lb. (From corn and alfalfa <sup>1</sup> )	6,000	5,800	5,700	5,700

<sup>1</sup>Assuming 100,000 units of vitamin A per pound of dehydrated alfalfa.

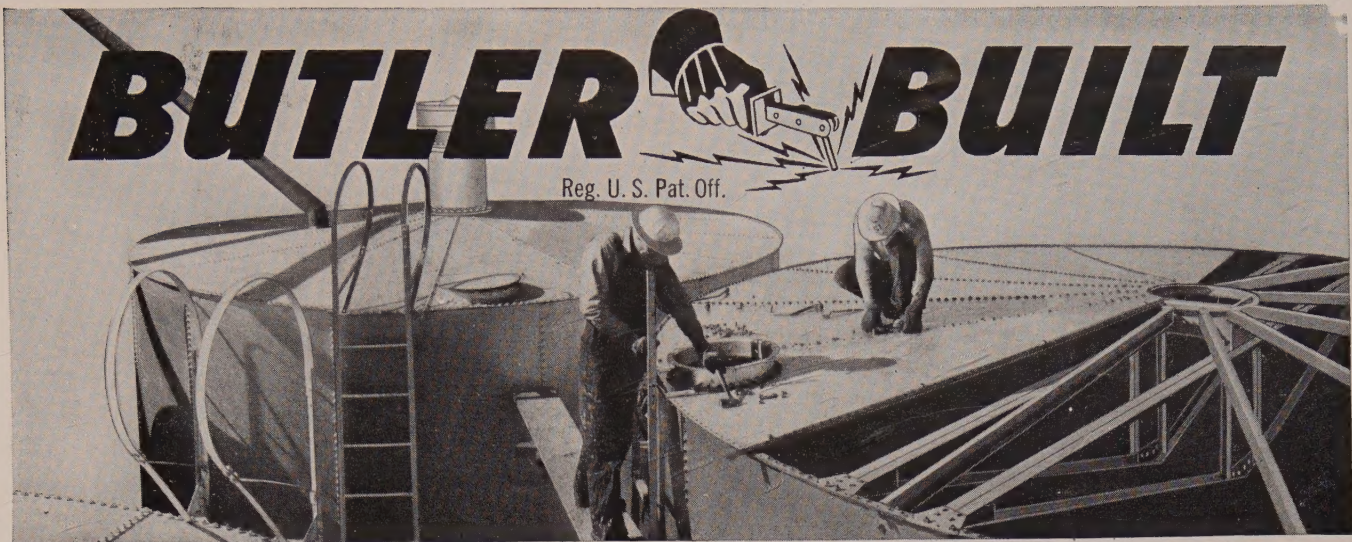
### TURKEY MASHES

Ingredients	Starting mash (all mash) Pounds	Growing mash (with grain) Pounds	Breeding mash (with grain)* Pounds
Wheat bran	200	300	200
Wheat standard middlings	300	400	200
Ground oats	200	200	200
Ground yellow corn	370	370	280
Meat scrap	200	200	100
Fish meal	100	...	150
Soybean meal	200	250	300
Dehydrated alfalfa	200	200	200
Dried whey	100	...	150
Dried brewers' yeast	40	...	50
Liver meal	60	...	50
Dicalcium phosphate	...	20	80
Ground limestone	20	40	20
Salt	10	20	20
Total	2,000	2,000	2,000
Manganese sulfate	4 oz.	...	4 oz.
Vitamin D—A.O.A.C. chick units per pound	800	...	2,400
Calculated analysis:			
Protein %	24.7	20.6	24.5
Fat %	4.7	4.4	4.1
Fiber %	7.0	8.1	6.9
Calcium %	1.8	2.1	2.1
Phosphorus %	1.1	1.1	1.7
Riboflavin mgs. per lb.	3.0	1.80	3.42
Vitamin units per lb. (From corn and alfalfa <sup>1</sup> )	10,500	10,600	10,500

\*Based on the consumption of two parts of grain to one part of mash.

<sup>1</sup>Assuming 100,000 units of vitamin A per pound of dehydrated alfalfa.





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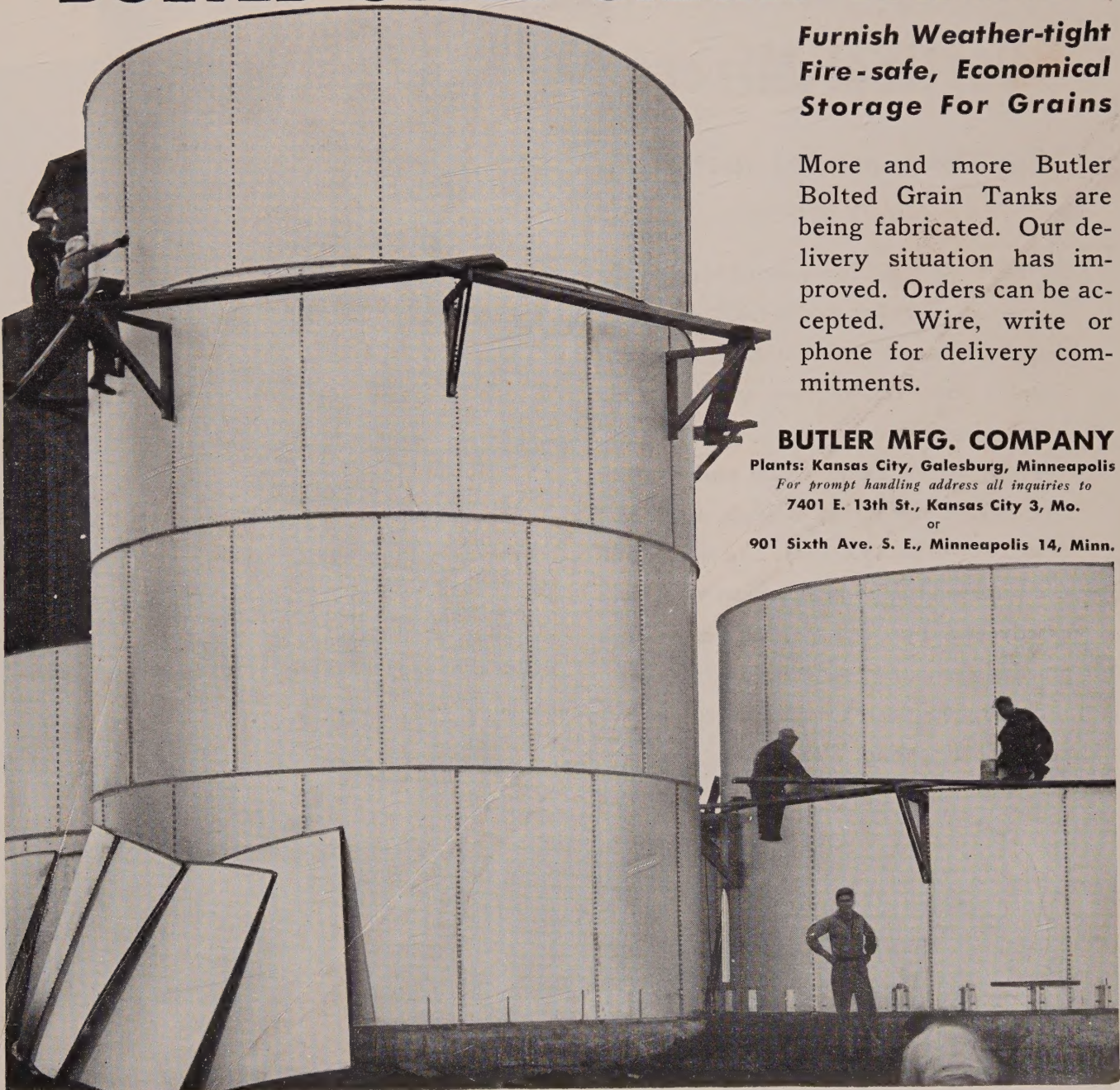
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